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**MASTERING  
BUSINESS LAW**

TERRY PRICE

**M**  
MACMILLAN

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# INTRODUCTION

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Taking on a new employee, buying and selling goods or services, meeting health and safety regulations are three very important and vital activities in most businesses. All three of these activities have legal implications. Taking on an employee involves a business in a legally binding relationship, buying and selling goods or services will result in a business contract and failure to meet health and safety regulations may well mean criminal and/or civil court action. Law, in fact, underlies a great deal of what takes place in business. It is important therefore that those involved in business should have some understanding of those legal principles which might affect their work. It is because a study of law is considered so important to business that it is included in many business courses.

This book provides an introduction to a number of important business law topics. It is designed as a self-study guide and requires no previous legal knowledge. Each chapter and section of the book begins with a realistic example which helps to illustrate and explain the law. Throughout there is a series of self-check and review exercises. These exercises have been designed to assist readers with their learning. Readers who study each chapter carefully and work through the exercises should gain an understanding of some of the important legal principles underlying business activity. At the end of the book there is a review chapter which attempts to bring together the topics which have been covered. English law relies, as you will see, on decided cases. There are a number of references to cases throughout. When reading a section of the book try to remember the case and how it relates to that particular part of the law.

The book, which incorporates changes that have been made in the law up to January 1988, is intended for anyone who wishes to understand some of the legal aspects relating to business. It will prove useful to students studying on business courses which include business law, particularly those courses leading to BTEC qualifications. It should also be useful to those studying commercial law in Royal Society of Arts and the London Chamber of Commerce examinations. It will also be a useful introduction for a number of professional examinations requiring a knowledge of business law.



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**To Sheila**