GETTING TO WE

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Negotiating Agreements for Highly
Collaborative Relationships

*Jeanette Nyden, Kate Vitasek, and
David Frydlinger*

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DEDICATION

We would like to dedicate this book to our partners, who selflessly give us their time, support, and encouragement. Together, we live the principles embodied by Getting to We each day.

*Tim, Greg, and Caroline: we are in your debt and
appreciate all you have done for us.*

*Tim Lohraff (husband) and Isabella and Elizabeth Lohraff
Jeanette Nyden*

*Greg Picinich (husband) and Austin Picinich
Kate Vitasek*

*Caroline Frydlinger (wife) and Rebecca, Oskar and Klara
David Frydlinger*

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