LETTER FROM THE EDITOR-IN-CHIEF

Every year hundreds of manuscripts are submitted to *JIBS* for possible publication. Some of these papers are sent in prematurely and some are better suited for other journals. A large number, though, are reasonably well conceived and written. Although many of these manuscripts show great promise, very few are accepted without revision. It is this group of potentially publishable papers which has caused us recent concern.

All too often authors do not respond to our requests to submit revised papers. Authors should realize that a request for revision is a positive signal which should be taken as constructive and encouraging.

Sometimes an author will send us back a “revised” paper and essentially ignore the reviewers’ comments. If an author chooses to revise a paper, then the revisions should reflect the author’s best efforts to improve the manuscript. Superficial alterations often are of more harm than benefit if a major revision is requested.

An author may not agree that a revision is warranted. In such a case the author may submit a letter of explanation outlining the author’s opinion. We can (and do) convey such information to reviewers. In fact, we recommend that an open letter to the reviewers accompany a revised paper being submitted. Such a letter can detail what has or hasn’t been changed and why.

The goal of *JIBS* is to publish the best international business research. In order to accomplish this we need your support and cooperation.

David A. Ricks