# How Do Women View Risk-Based Mammography Screening? A Qualitative Study 

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BACKGROUND: Decades of persuasive messages have reinforced the importance of traditional screening mammography at regular intervals. A potential new paradigm, risk-based screening, adjusts mammography frequency based on a woman's estimated breast cancer risk in order to maximize mortality reduction while minimizing false positives and overdiagnosis. Women's views of riskbased screening are unknown.
OBJECTIVE: To explore women's views and personal acceptability of a potential risk-based mammography screening paradigm.
DESIGN: Four semi-structured focus group discussions about screening mammography and surveys before provision of information about risk-based screening. We analyzed coded focus group transcripts using a mixed deductive (content analysis) and inductive (grounded theory) approach.
PARTICIPANTS: Convenience sample of 29 women (4074 years old) with no personal history of breast cancer recruited by print and online media in New Hampshire and Vermont.
RESULTS: Twenty-seven out of 29 women reported having undergone mammography screening. All participants were white and most were highly educated. Some women accepted the idea that early cancer detection with traditional screening was beneficial-although many also reported hearing inconsistent recommendations from clinicians and mixed messages from media reports about mammography. Some women were familiar with a riskbased screening paradigm (primarily related to cervical cancer, $n=8$ ) and thought matching screening mammography frequency to personal risk made sense ( $n=8$ ). Personal acceptability of risk-based screening was mixed. Some believed risk-based screening could reduce the harms of false positives and overdiagnosis ( $n=7$ ). Others thought screening less often might result in missing a dangerous diagnosis ( $n=14$ ). Many ( $n=18$ ) expressed concerns about the feasibility of risk-based screening and questioned whether breast cancer risk estimates

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could be accurate. Some suspected that risk-based mammography was motivated by a desire to save money ( $n=6$ ). CONCLUSION: Some women thought risk-based screening made sense. Willingness to abandon traditional screening for the new paradigm was mixed. Broad acceptability of risk-based screening will require clearer communication about its rationale and feasibility and consistent messages from the health care team.

KEY WORDS: risk-based screening mammography; over-diagnosis; health communication.

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## INTRODUCTION

For decades, public health agencies, health care organizations, and patient advocacy groups have sent a clear message to women to convince them of the importance of screening mammography at regular intervals. ${ }^{1,2}$ These messages also reinforce the screening imperative: "early detection is the best protection." Though there are ongoing debates about the age at which to initiate mammography screening and screening intervals, all screening guidelines issued by major organizations (e.g., the U.S. Preventive Services Task Force and American Cancer Society) for women with average breast cancer risk recommend routine mammography screening in women aged 50-74 years. ${ }^{3}$ Moreover, hospitals and clinics routinely send out reminders-or even schedule yearly exams (often without involving a woman's health care provider)-to maximize compliance with quality measures that are based on those screening guidelines (e.g., the Healthcare Effectiveness Data and Information Set assesses women 50-74 years of age who had at least one mammogram in the past 2 years ${ }^{4}$ ). Not surprisingly, the majority of women report annual screening. ${ }^{5}$

Recently, a new paradigm of risk-based screening-adjusting recommendations for when to start and how often to test, based on a woman's estimated risk of breast cancer-has received increasing attention. ${ }^{3,}$, ${ }^{2} 7$ Mounting evidence documents the harms of screening: frequent false positive results that lead to a cascade of testing, biopsies, anxiety, and overdiagnosis. ${ }^{8-10}$ These harms increase with more frequent screening. While
mammography screening reduces breast cancer mortality, ${ }^{10}$ the absolute benefit is greater for women at higher risk of developing breast cancer. In contrast to a traditional "one-size-fits-all" approach, risk-based screening would personalize recommendations in order to minimize harms and maximize benefits of screening. This would involve tailoring screening initiation and frequency to a woman's individual risk profile (e.g., age, breast density, genetics, family cancer history) through use of a validated risk model and consideration of women's preferences (e.g., values and beliefs). ${ }^{3,11,12}$

Currently, there are no guidelines for clinicians on how to evaluate and incorporate patients’ individual breast cancer risks (beyond age) and preferences in shared decision making regarding mammography screening. Implementing risk-based screening may be challenging. Women will be asked to change their routine screening habits, understand the rationale for this new approach, and believe it is in their best interest. In this context, our objective was to explore women's views of riskbased mammography and the acceptability of this potential screening paradigm.

## METHODS

We conducted a qualitative study consisting of four semistructured focus groups. All study materials and procedures were approved by the Institutional Review Board at Dartmouth College.

Participant Sampling and Recruitment. We recruited women through local newspaper ads, a listserv, postings on Facebook, and flyers on information bulletin boards in a teaching hospital and several supermarkets in New Hampshire and Vermont. Women interested in participating were eligible if they were 40-74 years old and did not have a history of breast cancer.

Focus Group Procedure. We developed a focus group interview guide to cover: reasons for having screening for breast cancer, knowledge of breast cancer risk factors, perceptions of risk, and reactions to the idea of risk-based screening. One author (KS), an experienced qualitative researcher and focus group facilitator, drafted the focus group guide based on the overall goal to obtain women's views on the idea of risk-based mammography screening. This guide was then reviewed by three other authors ( $\mathrm{XH}, \mathrm{EO}, \mathrm{AT}$ ) who are experienced researchers in breast cancer and health services, to ensure relevance of the questions (see Appendix 1). We conducted four focus groups based on guidance for reaching thematic saturation ${ }^{13}$ and ensured consistency by having all the focus groups conducted by one author (KS). Two additional researchers (EO and HX) were present to assist in facilitation and as note-takers. We obtained verbal informed consent before each session and offered participants a $\$ 30$ gift card.

At the beginning of each focus group, participants completed a brief written survey about their perceived risk of developing
breast cancer and its impact on their screening decisions. We then began the focus group discussion by asking women about their prior mammography experiences, knowledge of breast cancer risk factors, and concepts of breast cancer risk. Women were then asked to read an information sheet that proposed the idea of a risk-based mammography recommendation (Appendix 2) and to discuss their reactions to it. The information sheet included: (1) a list of breast cancer risk factors, (2) current mammography screening recommendations from the U.S. Preventive Services Task Force (USPSTF) screening guidelines which recommend biennial screening mammography for women aged 50-74 years and screening mammography for women prior to age 50 as an individual decision ${ }^{14}$, (3) concerns about current screening recommendations (e.g., overdiagnosis), and (4) a description of a risk-based screening approach. The risk-based screening approach was described as having women with higher than average breast cancer risk get a mammogram every year and women with lower than average risk get a mammogram every 3 years.

Qualitative Analysis. Each focus group was audiotaped, transcribed, and imported into Dedoose, a qualitative data analysis program. ${ }^{15}$ Two authors (HX and KS) developed the codebook, themes, and analytic strategy through a mixed deductive (content analysis) and inductive (grounded theory) approach. ${ }^{16}$ Specifically, we pre-determined some codes based on the multilevel ecological perspective. Previous research on routine mammography screening has shown that screening uptake is influenced by multilevel factors, such as individual demographic and behavioral factors, social relationships (e.g., family recommendation or opposition), community characteristics (e.g., poverty, linguistic isolation, public transportation), health provider/team practice, and state and national policies and guidelines. ${ }^{17-19}$ Understanding the interaction of multilevel factors of influence can enhance the precision of the targeted efforts in cancer control. ${ }^{20,}{ }^{21} \mathrm{We}$, therefore, wanted to explore women's preferences and understanding of tradeoffs between benefits and harms of mammography through this multilevel model that has been shown to be important for communication. ${ }^{22,}{ }^{23}$ We then developed additional codes based on an iterative review of the data and emerging themes. The codes were reviewed by the four additional authors and revised to incorporate their feedback.

Disagreements on coding were discussed and resolved through consensus by at least three researchers. The two researchers (HX and KS) then grouped the codes into themes and discussed these with the rest of the research team to reach congruency. Subsequently, themes were further grouped into levels according to the multilevel ecological perspective. ${ }^{24,} 25$

## RESULTS

A total of 29 women without a personal history of breast cancer participated in four focus group sessions. They were all white

Table 1 Demographic characteristics of the study population ( $N=29$ )

| Variable | $\boldsymbol{N ( \% )}$ |
| :--- | :--- |
| Demographics |  |
| Age |  |
| 50-74 years | $23(79.3)$ |
| <49 years | $6(20.7)$ |
| Education | $24(82.3)$ |
| College grad or higher | $2(6.9)$ |
| Some college | $3(10.3)$ |
| High school grad | $29(100)$ |
| Racelethnicity | 0 |
| White |  |
| Other | $18(62.1)$ |
| Employment | $8(27.6)$ |
| Work | $3(10.3)$ |
| Retired | $7(24.1)$ |
| Unemployed | $22(75.9)$ |
| Health care coverage | $13(44.8)$ |
| Medicare or Medicaid | $16(55.2)$ |
| Other | $27(93.1)$ |
| Family breast cancer history | Yes |
| No | $19(65.5)$ |
| Mammogram experience | $5(17.2)$ |
| Yes | $2(6.9)$ |
| Annual | $1(3.4)$ |
| Biennial | $2(6.9)$ |
| Triennial |  |

and had health insurance; most were highly educated; nearly half had a family history of breast cancer and two-thirds reported undergoing annual mammography screening (Table 1).

Figure 1 schematically illustrates how we conceptualized the multi-level forces that shape women's views on risk-based screening. Screening recommendations determine policy, insurance coverage, health care practice patterns, the initiation, and frequency of mammography. They are also the backdrop for external (e.g., breast cancer awareness campaigns and mammography news stories) and personal (e.g., interactions with health care provider/team, family/friends/co-workers, and financial costs) influences on a woman's beliefs and perceptions about breast cancer risk and the benefits and harms of mammography, which ultimately determines women's attitudes and acceptability of risk-based screening.

Views of Traditional Screening. Nearly half of the women were confused about current mammography guidelines, including when to start or how often to go (Appendix 3). Few understood why screening guidelines changed (e.g., "You know it's always changing and we really don't know what they base it on or what their group is that they're making those decisions

## Current screening recommendations

Credibility, variability and frequent changes


Fig. 1 Multilevel influences on the acceptability of risk-based screening
on.") and some questioned motivations for changes. Flipflopping news stories (e.g., "I think there's mixed messages in the media too about how often, what age you should begin. It's like coffee, today it's healthy for you, tomorrow it's not.") and ineffective doctor-patient communication contributed to this confusion and eroded trust in providers and the medical system (e.g., "I only know that [screening guidelines changes] from the news. It was never communicated to me by my doctor and personally I'm suspicious of the whole medical/industrial complex where it's all about getting paid a lot of money to use this fancy equipment and that still people don't, it doesn't get caught.").

Factors that appeared to increase desire for mammography at regular intervals included adequate insurance coverage, perceived norms of routine screening, automatic reminders, convenient scheduling, and less painful screening procedures (Appendix 3). Not surprisingly, women who did not have these supports or experiences (e.g., had painful screening experiences) expressed more difficulty in accessing or less desire to have mammograms at regular intervals.

Views on Risk-Based Mammography Screening. Some women were familiar with a risk-based screening paradigm although typically for other cancers (Table 2). For example, one woman said, "so changing the recommendation to a little more high risk versus low risk, to me makes more sense. And you know it's sort of like the pap smears and stuff. You know they, every year and now it's every three years, whatever. I think that it's very individual."

Despite very limited awareness of this paradigm for breast cancer, some women reported risk-based screening practices (e.g., low-risk women not being screened every year). Some ( $n=8$ ) thought the concept of matching screening frequency to personal risk made sense (e.g., "I think that this plan makes sense to me... I think it's crazy to treat the whole population like we're all the same and we all have the same risks. We don't.").

External and personal influences were similar for traditional and risk-based screening-with the exception of insurance coverage. Insurance appears to encourage screening at whatever interval it covers (e.g., a low-risk women explained, "if my insurance is gonna pay for it...I can't think of any reason not to go every year.").

Women's Acceptability of Risk-Based Mammography Screening. Personal acceptability of risk-based screening was mixed. Some women believed that risk-based screening could reduce the harms of routine screening and seemed willing to reduce screening frequency. Fear and fatigue from false positive results $(n=13)$ made risk-based screening more appealing (e.g. "I just think there is an awful lot of false positives here... So what do you do? Yeah, it makes me think, like me who say, 'oh I will go every year', it makes me pause at that now, ... thinking, maybe I'll go every two years.").

Others were not very accepting of risk-based screening for themselves. Many $(n=14)$ were concerned that screening less
often might result in missing a dangerous diagnosis (e.g., "I was scared out of my mind when I thought I might have breast cancer, and I probably would still pay for it and go every year."; "the doctor did say ... 'we don't need to do this on you until five years', and I'm like so between now and the next time, I could get cancer, oh well. I'm like, seriously?"). Fear of missing consequential diagnoses outweighed the dislike of false positive results. For some, enthusiasm for routine annual screening was not curbed by the experience of having false positive results-even when it required a biopsy. Others were simply determined to continue their habit of annual mammography (e.g., "I mean I get one every year and so why would I change it now? ...everything's good and why not stay good. So, I'll just keep going.").

Many of the participants ( $n=18$ ) expressed concerns about the feasibility of estimating personal breast cancer risk. Some questioned whether breast cancer risk estimates were accurate-either because they might not remember personal risk factors (e.g., age of first menses) or because they distrusted or were confused about how risk would be calculated. Some women were skeptical that their providers would adequately explain their risk especially when they believed prior explanations about mammography were inadequate.

Finally, some women $(n=6)$ raised concerns that risk-based mammography screening was motivated by a desire to save money rather than reduce screening harms. Greater suspicion about motivation was often accompanied by greater determination to continue annual screening (e.g. "...my PCP who I've been seeing for years...said to me ...it's not necessary to have it every year...you start to wonder, well is it anything to do with trying to save money...? Or is it because I'm getting older... I don't know, so I've chosen to continue to have it.").

## DISCUSSION

To the best of our knowledge, this is the first qualitative study to explore women's views on risk-based mammography screening in the USA. Some women felt risk-based screening made sense. However, willingness to abandon traditional screening for the new paradigm was mixed. Some women valued its ability to reduce the harms of false positives and overdiagnosis. Others were more concerned that less-frequent screening was dangerous. Many expressed concerns about their ability to make sense of their breast cancer risk and whether these estimates would be accurate. Women were skeptical about the motivation for risk-based screening, believing that it was about money rather than reducing screening harms. Skepticism that this paradigm could be implemented was heightened by concerns about poor communication between women and their health care providers.

Our findings are consistent with prior qualitative studies and surveys which found that USPSTF's updated mammography guidelines recommending less screening had limited impact on

Table 2 Themes and concepts associated with acceptability of risk-based screening mammography

| Themes | Effect | Concepts coded | Sample quotes |
| :---: | :---: | :---: | :---: |
| Women |  |  |  |
| Beliefs about the screening imperative | $\uparrow$ | Knowledge of risk-based screening guidelines for other types of cancer ( 8 women, 9 conversations) | Tow risk, to me makes more sense. And you know it's sort of like the pap smears and stuff. You know they, every year and now it's every three years, whatever. I think that it's very individual. |
|  | $\downarrow$ | Being used to having annual/biennial mammography (13 women, 17 conversations) | I usually get them, well I get them annually just because that's how, <br> you know I started annually a couple years ago, and I just do it. It's just like an auto reminder. |
| Knowledge and beliefs about breast cancer | $\uparrow$ | Knowledge of different types of cancer <br> ( 9 women, 15 conversations) | those cancers that they find, might be slow growing, they might not be deadly to that woman. Just as prostate cancer in a man, a lot of them, I mean, they could live 50 more years and never have it kill them. |
|  | $\downarrow$ | Fear of missing consequential diagnosis <br> (14 women, 16 conversations) | I go because I am like all for early detection, I am just like, please, if there's something, if they are gonna find something, find it as early as possible. And that's my sole reason why I go... |
| Perceived and actual risk of breast cancer | $\uparrow$ | Knowing personal risk (16 women, 23 conversations) | My biggest consideration is risk factor, and I know it's high..., I am gonna stick to the regular annual mammogram. |
|  | $\downarrow$ | Difficulty in knowing personal breast cancer risk level (18 women, 18 conversations) | Does everybody even know their family history of cancer? Do you remember when you started your period or whatever? You know all <br> these, these are the big things that they are asking you to know about <br> and I think, at my age, I do not even have a very good memory for a lot of that anymore. <br> It's a little bit like what you are saying, what do they mean by risk? You know is there a number they can put on that? Is it a combination <br> of factors? Is it something that is changeable over time based on new research? Like do they add a one-percent to your risk factor because somebody did a study and it? So we as individuals, I certainly cannot figure it out. |
| Perceptions and values about screening mammography | $\uparrow$ | Dislike getting false positive results and/or benign biopsy (13 women, 27 conversations) | And I am now just getting over that anxiety level of when I walk in there like, oh my god, please do not let them. But it ended up being nothing. I did have one false positive, actually right after I had <br> the biopsy, my next one at three month was a false positive, I was like, oh my god, here we go again. But, thankfully, it was just, but now I am back on just the every year type of thing. I have graduated <br> to that sort of kind of the same scenario. |
|  | $\downarrow$ | Expecting or accepting false positives, | Yeah, I just think, you know I can, if I lose four or five days a year waiting for the call back, that's better than two years for me, so. |

$\left.\begin{array}{lll}\begin{array}{l}\text { Personal influence } \\ \text { Provider/team } \\ \text { Personal }\end{array} & & \begin{array}{l}\text { (8 women, 11 conversations) }\end{array} \\ \text { screening recommendation }\end{array} \quad \downarrow \begin{array}{l}\text { Health professional advocate } \\ \text { non-risk based screening } \\ \text { (3 women, 5 conversations) }\end{array}\right]$
Financial costs
Insurance

$\downarrow \quad$| Insurance supports the frequency |
| :--- |
| of screening |

(3 women, 3 conversations)

Acceptability of risk-based screening

Table 2. (continued)

| Themes | Effect | Concepts coded | Sample quotes |
| :---: | :---: | :---: | :---: |
| Comprehension | $\uparrow$ | Understanding the rationale of risk-based screening proposal ( 8 women, 8 conversations) | I think that this plan [information sheet] makes sense to me, from a sort of removed perspective and looking at it... I think it's crazy to treat the whole population like we are all the same and we all have the same risks. We do not. |
|  | $\downarrow$ | Difficulty in understanding the rationale of risk-based screening proposal <br> (14 women, 13 conversations) | And I think if you just tell people hey, you start at 40 , you do it every two years, that's how we do it. Then I think people can get into that mind set, but then I think if it's something other than that it's like, well my friend only has to get one every three years, why do I have o get one every year? |
| Credibility of information and evidence | $\downarrow$ | Distrust of the risk-based screening proposal <br> ( 6 women, 6 conversations) | So we are not gonna diminish the number of screening mammograms that you'd recommend, because it's gonna cost less, right, that's not a reason to do it. The reason to do it is because it's really not preventing any deaths. And so the motivation behind the recommendations is when I start to question things. Not necessarily the numbers |
| Perceived benefits and harms | $\uparrow$ | Perceived benefits of risk-based screening-reducing over-diagnosis and/or overtreatment <br> (8 women, 9 conversations) | And for me, it's age and family history and the risk of false positives <br> that can help me make my decisions to not have them very often, or start late, later. |

*Data from 4 focus groups involving a total of 29 women
$\dagger$ The sign before each code indicates the direction of acceptability of risk-based mammography $\uparrow$ means the increased desire for risk-based mammography, and $\downarrow$ means the decreased desire for risk-based mammography
$\ddagger$ [information sheet] indicates where participants referred to the information sheet about risk-based screening distributed during focus group sessions
women's screening decisions ${ }^{26,27}$ and that women's familiarity with the concept of overdiagnosis was limited. ${ }^{27-29}$ Our findings were also consistent with prior work finding that women feared underdiagnosis more than overdiagnosis, were suspicious of the underlying reasons for guideline changes, and viewed routine screening as a personal obligation. ${ }^{30,31}$ Prior work also shows that women experienced cognitive dissonance when presented with evidence-based mammography information that conflicted with their pre-existing beliefs. ${ }^{32,33}$

Our study highlights challenges to offering risk-based screening: the lack of clear communication about guidelines, inconsistent screening recommendations from national bodies and healthcare teams, distrust towards screening guidelines and the healthcare system, and norms promoted by society and personal relationships. For instance, research has shown that even when providers were willing to follow screening guidelines, they sometimes received resistance from their patients or were worried about malpractice. ${ }^{23,}{ }^{34}$ Physician specialty also influences recommendations: gynecologists were more likely to recommend mammography screening to younger and older patients than internists and family physicians. ${ }^{35,}{ }^{36}$ Guideline inconsistency already exists across major medical groups, including the USPSTF, American Cancer Society, and the American College of Obstetricians and Gynecologists. ${ }^{37-39}$

At the same time, for women who are already confused by current screening guideline changes, choosing screening frequency based on personal risk may be cognitively overwhelming given lack of information or validated risk-assessment tools. ${ }^{40,41}$ Confusion about or resistance to risk-based screening will be exacerbated if there is distrust of doctors and the healthcare industry, which we found in the present study. For
instance, some participants questioned if guideline changes and the proposal of risk-based screening (especially the proposal of reducing screening frequency when individual risk is low) were driven by financial concerns rather than scientific evidence, which made them resistant to risk-based screening. ${ }^{25}$ To better promote risk-based mammography screening, more efforts need to be devoted to building patients' trust at interpersonal as well as systemic levels. ${ }^{42,43}$

Our study has several limitations. Given its exploratory nature and the convenience sample of white, highly educated women, we may not have fully captured the breadth of views on risk-based screening. Women with less formal education and different ethnicities may have additional views that we did not capture. Moreover, women who chose to participate in our focus groups may hold stronger opinions or have greater interest in mammography screening than non-participants. While these focus group findings point to issues that must be addressed for risk-based breast cancer screening to be successfully implemented, future studies among socioeconomically and ethnically diverse women are needed to better understand how women in the USA think about risk-based mammography screening. Fortunately, this study is the foundation for a larger, population-based study of women's attitudes and perceptions towards risk-based screening that is being developed by the authors. Information gained will help inform how to implement a risk-based screening program.

Broad acceptability of risk-based screening will require clearer interactive communication about its rationale and feasibility supported by consistent messages from the health care team as well as breast cancer awareness campaigns, news stories, and medical organizations. Public health messages, the media, and healthcare professionals need to communicate both the benefits and harms of
routine (annual or biennial) screening in a clear and balanced way. Realistic understanding of the benefit and harms is essential prerequisites for communicating riskbased screening.

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## Compliance with ethical standards:

All study materials and procedures were approved by the Institutional Review Board at Dartmouth College.

Conflicts of interest: Drs. Schwartz and Woloshin have served as medical experts in testosterone litigation and were the cofounders of Informulary, Inc., a company that provided data about the benefits and harms of prescription drugs, which ceased operations in December 2016. Other authors declare no conflicts of interest.

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[^0]:    Electronic supplementary material The online version of this article (https://doi.org/10.1007/s11606-018-4601-9) contains supplementary material, which is available to authorized users.

