



Expand or Oversize? Planning Internet Access Network in a Demand Growth Scenario

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Abstract

Internet network design specialists are looking for technologies and strategies to deliver network service under increased demand conditions. The choice of strategies is based on applying optimization and decision-making methods to select the most appropriate cable network design considering criteria established by the problem definition. However, this definition is itself a decision problem that has not received analysis in the literature. In particular, one of the most important questions is the necessity to define an expansion strategy. The first alternative (expansion) is to design a network to serve consumers with Internet demand equal to or greater than the predefined one to expand the network annually to serve consumers that reach the predefined Internet speed. The second alternative (oversizing) is to design a network to serve consumers with future Internet demand (after 5 years) at or above that the predefined one. Considering this, the objective of this research is to define the most advantageous strategy of expansion planning to attend a 5 years forecasted Internet demand, considering: (1) the possibility of utilizing a Gigabit-capable Passive Optical Network technology; (2) the application of the minimal Steiner tree and Dijkstra algorithms in planning procedures; (3) the influence of economic and technological factors on the demand forecast; (4) the aggressive, moderate, and conservative scenarios in decision-making. The results show that the over-dimensioning strategy reduces network investment by between 30 and 41%, but that this reduction does not always lead to a market investment ratio higher than that observed in the expansion strategy.

Keywords Internet forecast model · Geoprocessing · Optimization algorithms · Decision-making · Network planning strategies

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1 Introduction

Studies reveal that Internet-based services will face a very challenging scenario [1]. First, because Internet demand is growing driven by increasing customer numbers [2], by the emergence of new technologies [3–5], and by applications of the Internet of Things (IoT) and Smart Cities (SC) systems [6]. Second, because Internet networks are unable to serve new customers due to technological limitations [7, 8], approach their physical limitations [9, 10]. More than two distinct challenges, the opposite direction between declining network capacity and growing Internet demand [11] signals that the scenario ahead calls for an urgent solution: expanding (current or new) Internet networks. Considering that network planning is part of this solution, network planners play a relevant role in this context [2, 7, 12–14].

For the most part, the network planning literature is related to applying optimization methods [3, 11, 12, 15–21] to minimize investments in cables and equipment [5]. However, by focusing exclusively on investments, these studies disregard the growth in Internet demand over time that directly influences network designs. These studies take demand as stable or disregard the strategies generated by new Internet technologies [22, 23]. The strategies offered by the new technologies are not limited to offering high capacity and traffic scalability [4] but greater flexibility to expand the cable network and serve new customers [3].

With this possibility, network planners can: (I) expand the network by laying cables to serve new customers as these customers arise [2, 6]; or (II) oversize the network, leaving enough cables to serve new customers coming in the future [1]. With these alternatives, the question arises: which of these two strategies is most advantageous?

Unlike studies that focus exclusively on the volume of investments in the cable network [18], this research also takes into account the Internet demand per person and the size and positioning of the market [13], the bandwidth capacity to provide new services [24], and the network coverage for support of IoT and SC systems [14]. In summary, this research considers that the most advantageous planning strategy is defined both by investments and by the Internet demand per person and market. Thus, the most advantageous strategy is defined by the way in which the return on investments made [11], especially during the first years of the network's life when the ratio of market to investment is most essential [25].

The purpose of this research is to answer which is the most advantageous cable network planning strategy in a scenario of Internet market increase. For this statement, the literature on forecast models, flexible network technologies, and optimization algorithms are explored. The following is the case study in which, cable networks are designed for planning strategies to expand and oversize. These network designs are based on future Internet demand, forecasted from economic and technological variables, the market conditions (distribution and population concentration) [2], and on applying the Dijkstra [19] and Steiner tree [20] algorithms. Finally, the answer to the most advantageous cable network planning strategy is obtained by analyzing the ratio between Internet market and investment according three different scenarios of Internet offer.

2 Cable Network Planning Scenario

In the early 2000s, the oversizing of Internet networks left equipment and cables underused for several years [1]. However, the ability to service these networks has not kept pace with the growth of Internet demand [11]. This hindered the recovery of investments made, especially as these networks approached their physical limitations [9] and were left without margin to generate new revenues and higher operating costs [10]. This was because the technologies of these networks were not fully flexible [8]. That is, if, on the one hand, the exchange of equipment allowed the increase of the bandwidth capacity, on the other hand, the cable network architecture limited the attendance of new customers, especially customers outside the cable network coverage area [7]. For these reasons, network planners have increasingly considered in their network planning strategies: I) Forecast of Internet demand [6, 26–29]; and II) the use of flexible technologies [15, 18, 21, 30].

Taking Brazil as an example, forecasts based on historical data show that Internet demand will reach 149.8 kbps per person by 2022 [2]. However, research also shows that forecasting models based on historical data distort long-term Internet demand results [31]. Such distortions occur because Internet demand information on emerging technologies [32] (e.g., online games, video streaming [3, 5], cloud computing [4], and systems of IoT and SC [14]) is not present in historical data. In Brazil, researchers forecast that the interconnectivity between emerging technologies and IoT and SC innovations will boost Internet demand per person, making demand nearly double between 2016 and 2022 (98.5 kbps per person to 185.7 kbps per person) [6]. This forecast is 24% higher than forecasts based on historical data [2] and reinforces the understanding that emerging technologies and IoT and SC systems can impact both long-term Internet demands forecasting results and planning strategy of new networks. This is because these networks must be designed to support billions of parallel sensor data streams [33], enable big data applications, process integrated real-time, high-speed data exchange [24], oversee the physical components of the system, ensure high levels of security [34], prevent spying and/or external attacks [35] and withstand high flash rates [4]. That is, Internet network planners should consider technology solutions that are adaptable to dynamic Internet demand scenarios [36] which suggest that: (I) 81% of Internet traffic will not originate from personal computers; (II) 28.5 billion devices will be connected, and (III) the devices will consume in 2 h all Internet traffic currently consumed in one week [26].

Among current technologies, studies suggest that the Gigabit-capable passive optical network (GPON) [22] is a technology solution that is adaptable to the scenario of increasing Internet demand [18, 30, 37], and can be considered a proven solution of the future [3] for at least five reasons. First, GPON networks are immune to electromagnetic interference and do not require active components between a switch and a client [4]. Second, GPON networks allow service traffic originating from both mobile (5G) and cable networks [14].¹ Third, because GPON networks

¹ The understanding that 5G networks will replace GPON networks is not consolidated in the literature [49, 50]. Researchers argue that the cost of transporting 5G networks encourages the reuse of infrastructure and the convergence between fixed and mobile access networks [51]. Comparative studies show that GPON networks are still less expensive and more profitable in the long run than 5G networks [52].

offer abundant bandwidth capacity to support bandwidth-intensive services traffic [15]. Fourth, because GPON networks enable network traffic capacity to be increased by upgrading and/or adding equipment [27, 38]. Fifth, because GPON networks make it possible to serve new customers by laying cables from splitters [22, 23]. In short, the characteristics of GPON technology favor the expansion of network capacity (traffic and/or new customers) to meet increased Internet demand regardless of the planning strategy (expand or oversize). But what is the most advantageous network planning strategy?

In general, network planning includes Internet demand forecast, geoprocessing the characteristics of the local analysis unit (city, neighborhood, etc.), and cable network design. Internet demand forecast involves variables that represent social conditions (e.g. macroeconomic aspects [29], technologies and innovations [39], the Internet availability [40, 41]) and, the procedures adopted in this relatively fickle activity [1]. The geoprocessing of the physical characteristics of the unit of analysis involves variables that represent the occupation of the city (e.g., distribution and population concentration [2], the layout of streets and avenues [3, 12, 42, 43]) being procedures adopted in this activity relatively constant [44]. Network design involves cost-related variables (e.g. cable routing and equipment installation), not the relatively constant procedures adopted in this activity [4].

Telecommunications network design studies generally focus on minimizing investments, i.e., minimizing the number of equipment and the size of the cable network. In this sense, such studies are restricted to the use, adaptation, and development of optimization methods (e.g., integer programming [3, 11, 15, 45], combinatorial optimization [7], Fast Fourier Transform heuristic algorithms [17], Dijkstra algorithm [18, 19], and other, for instance, [46]). In the case of minimizing cable network size, planners look for the shortest path between network vertices (streets and customers) to establish a minimal network. Establishing this minimal network is an NP-hard problem known as Steiner's Minimum Tree [20]. However, path optimization algorithms [41] used to design the Steiner's network are heuristics that can yield suboptimal results [47, 48]. Although no overall minimization of investments is guaranteed, these algorithms are widely used in network planning [12, 21] and are found both for planning the expansion of existing cable networks [1, 4, 7, 10, 11, 45] as well as for the planning of new cable networks [3, 15, 17, 40]. However, although some of these studies are concerned with the Internet demand forecast models [1, 7, 11] and/or the geoprocessing of the features of the analyzed sites [17, 18, 43], these studies ignore the expand strategy and merely design an oversized network. In other words, these works focus exclusively on minimizing investments, ignoring the fact that that the most advantageous network strategy is defined by the return of investment ratio [25], that is, the ratio between the market and investments. In this

Footnote 1 (continued)

Therefore, it is considered in this research that: the number of mobile devices in homes is increasing [53]; users are increasingly adopting home Wi-Fi [54]; home Wi-Fi is used to offload traffic from mobile devices over fixed broadband, reducing costs and improving the quality of mobile services [49]. In short, Internet networks are to be designed to support some traffic from 5G network services.

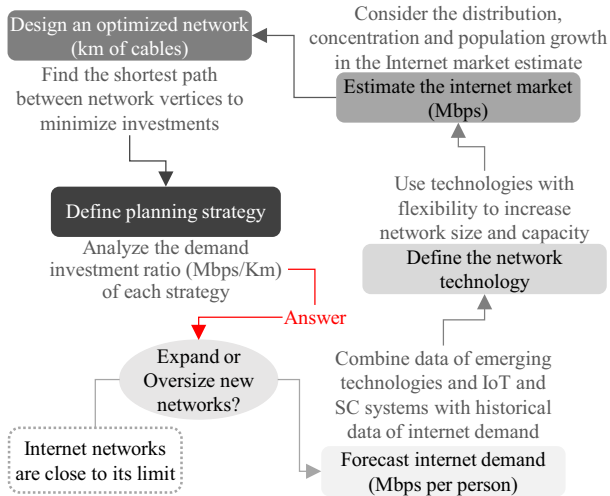


Fig. 1 The cable network planning scenario summary

sense, this research checks whether lower investments are reflected in higher return of investment ratio. This check is based on the cable network planning scenario presented in this section and briefly illustrated in the Fig. 1.

As illustrated in Fig. 1 the goal of this research is to answer which is the most advantageous cable network planning strategy using the market investment ratio information. Answering this question is a key element in the decision on investing in new networks because they are directly related to the return on investments made. This answer may be especially important for countries that rely on investments in new cable networks to increase their bandwidth capacity and, especially, to reduce their Internet access inequality. In Brazil, data from the National Telecommunications Agency [55] and the Brazilian Institute of Geography and Statistics or IBGE [56] reveal that 59% of customers served by cable networks are concentrated in the 55 largest cities (0.9% of the total) while Cities smaller than 100,000 inhabitants (94% of Brazilian cities) concentrate 26,688 customers or 0.1% of total accesses.

3 Metodology

The most advantageous cable network planning strategy was defined from three sets of procedures: estimating the Megabits per second (Mbps) in Brazil, estimating investments in kilometers (Km) of cables, and analyzing the market investments ratio or Mbps/Km.

The procedure one “estimating the Megabits per second (Mbps) in Brazil” includes the following steps: I) Internet demand forecasting (Mbps per person), executed on Ninna-PCA and Microsoft Excel Software; II) geoprocessing of the characteristics of the city under analysis; III) creation of conservative, moderate, and aggressive decision scenarios; and IV) estimation of the Internet demand

in Mbps, executed in Microsoft Excel. First, the Internet Demand Forecast Model combines the Principal Component Analysis (PCA) and Multiple Linear Regression (MLR) techniques [57]. PCA was applied to reduce the dimension/number of variables related to emerging technologies and the IoT and SC systems in order to avoid collinearity of independent variables in the forecast model [58]. The PCA model must satisfy three criteria [57]. First, average variance extracted (AVE) measures the variance of the variable that is explained by the principal component. Second, Kaiser–Meyer–Olkin (KMO) test measures whether the sample is suitable for the model, indicating the proportion of variables with common variances. Third, Bartlett’s Test of Sphericity compares the PCA correlation matrix with the identity matrix, verifying the degree of redundancy between the model variables. The PCA model must include enough components to overcome the AVE threshold of 0.80 [59]. The KMO test greater than 0.6 indicates that sampling is adequate and the Bartlett’s test less than 0.05 indicates that the correlation matrix is not an identity matrix [57]. In turn, the MLR was applied to find the Internet demand forecast function [57].

The MLR is a technique used to predict a variable (dependent) such is the Internet demand from a set of explanatory variables (independent). The MLR model is reliable when the adjusted R -squared (adjusted- R^2 , significance test (F -Test), and p -values criteria are satisfied [57]. The adjusted- R^2 indicates how much of the dependent variable can be explained by the independent variables, taking into account the number of independent variables in the model. In other words, it indicates the power of the forecasting model, with adjusted- R^2 equal to 0 indicating that the independent variables do not explain the dependent variable and that an adjusted- R^2 equal to 1 indicates the dependent variable is perfectly explained by the independent variables. The Test- F determine the statistical significance of the model. Test- F values less than 0.01 shows that the regression is statistically significant. The p -values tests the statistical significance of each independent variable of the model and must be less than 0.05 [57, 58]. The dependent and independent variables used in the MLR to forecast the Internet demand are listed in Table 1.

The Internet Mbps/person forecast was made for a period of five years. The Internet market is estimated based on this forecast and the results of the second step: the geoprocessing of the characteristics of the city under analysis. This step was based on the georeferencing of population census data [62]. These data were updated and projected (five years ahead) using the respective estimates [56] and population projections [63] produced by the Brazilian Institute of Geography and Statistics (IBGE). In turn, the georeferencing of the data was based on: I) The proportion of the population present in each census tract [64]; II) number of vertices in each census tract, and; III) latitude and longitude of the vertices of the census tracts. The geoprocessing of the characteristics of the city under analysis yields the number of people in each census tract vertex or market point. The Internet market in Mbps is obtained by multiplying the Internet demand per person (Mbps/person) obtained in the forecast model by the number of people in each market point (person). Knowing the Internet market in the city, the question “expand or oversize?” is analyzed in the third step from the creation of different scenarios. The investment decision scenarios (conservative, moderate, and aggressive [65]) take as a criterion the minimum

Table 1 Variables used in the MLR to forecast the Internet demand

Type	Name	Description	Nature	Source
Independent	GDP	(i) Gross domestic product per capita, current prices	Economic	International Monetary Fund, World Economic Outlook Database and comprises the period from 2003 to 2022 [60]
	UR	(ii) Unemployment rate		
	Tec (a)	(i) Internet Protocol (IP) traffic (includes corporate IP Wide Area Network (WAN) traffic and IP transport of Television and Video on Demand (ii) Internet traffic (iii) Mobile data	Emerging technologies and IoT and SC systems	Cisco Visual Networking Index: Forecast and Trends and comprises the period from 2003 to 2022 [26]
Dependent	IB	(i) Internet bandwidth per Internet user (bits per second) of Brazil	Internet demand	International Telecommunication Union (ITU) and comprises the period from 2003 to 2022 [61]

(a) Independent variable created by PCA

Internet market in Mbps accepted by the offerer. Thus, the decision scenario is considered conservative when the offerer requires a higher minimum Mbps, that is when the offerer imposes more restrictions to serve customers. In turn, the decision scenario is considered aggressive when the offerer accepts a lower minimum Mbps, that is when the offerer imposes fewer restrictions to serve customers. Finally, the decision scenario is considered moderate when the offerer is strategically positioned between the conservative and aggressive posture. An example of the use of minimum Mbps demands as a constraint investment by the offerer can be found in the work of Ljubic, Putz, and Salazar-González [45]. In the study, the minimum Mbps of conservative, moderate and aggressive scenario was defined respectively from the third, second and first quartile of Internet market per point (obtained by multiplying the results of steps 1 and 2). This gives the minimum market point Mbps definition of each of the three scenarios.

In this example, the Internet demand per person (Mbps per person) for each scenario is the same. The difference between the scenarios is the minimum market (Mbps) that the offerer is willing to invest. When the Mbps required by the offerer is the same, the difference between the scenarios would become the Mbps per person itself. In this case, the higher the Mbps per person, the greater the number of market points. As we will see, the scenario with the highest number of market points is the aggressive one followed by the moderate and conservative ones. In this sense, the aggressive scenario may represent the increase in Mbps per person caused by the COVID-19 [66] as more people access the Internet from home [67, 68]. The conservative scenario may represent a future retraction of Mbps per person as the independent variables used in the forecast model: UR and GDP will be affected in the medium term by the COVID-19 [69]. The International Monetary Fund estimates that the world GDP will retract by 3.0%, and that the Brazilian UR will reach 14.7% of the population. Thus, there is an opportunity to interpret the aggressive scenario as the Internet demand that occurs during the COVID-19 and to interpret the conservative scenario as the Internet demand that occurs after the coronavirus.

The procedure two “Km investments in cables estimates” includes the following steps: I) design the Internet network for each strategy and scenario by applying the Dijkstra [19] and Steiner [20] algorithms; and II) measure the cable network for each strategy and scenario in Km, executed in the QGIS Software [70]. The cable networks planned were designed considering the market points in Mbps (obtained in the step 3 of procedure one), and the physical barriers (e.g. set of streets, squares, and avenues) of the unit of analysis (obtained from Digibase Digital Maps [71]). To design the oversize strategy network, we used Steiner’s minimum tree algorithm [20] and the market points in Mbps from year 5. To design the expansion strategy network, two procedures were performed. The first procedure employs Steiner’s minimum tree algorithm [20] and year 1 Mbps market points to design an initial network. The second procedure employs the Dijkstra algorithm [19], the initial network and the year 2 Mbps market points to design the first network expansion. Then the second procedure is repeated successively, employing Dijkstra [19], the initial network, the expanded networks and the Mbps market points of the year in question. Thus, six cable networks were designed: three cable networks for each of the two strategies.

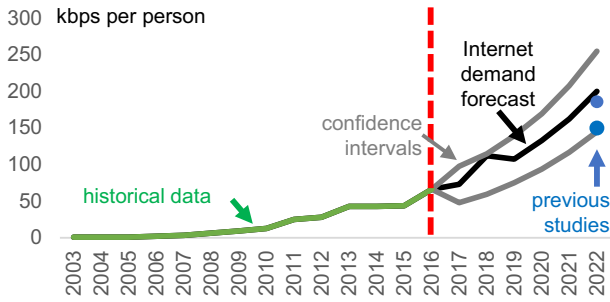


Fig. 2 Internet demand forecast

The procedure three “market investments ratio or Mbps/Km” analyzes the market investment ratio of the six designed cable networks. The answer for which is the most advantageous network planning strategy is obtained by comparing the market investment ratio (Mbps/Km) of each strategy for the three scenarios.

4 Results and Discussions

4.1 Estimating the Megabits Per Second (Mbps) in Brazil

This subsection includes the results of the following steps: (I) Internet demand forecasting (Mbps per person); (II) geoprocessing of the characteristics of the city under analysis; (III) creation of conservative, moderate, and aggressive decision scenarios; and (IV) estimate the Internet demand in Mbps.

The first results of the Internet demand forecasting step are related to the inclusion of the Emerging technologies and IoT and SC systems in the future Internet demand. The Tec variable, created from the PCA, had the AVE of 0.98 and KMO of 0.73, and Bartlett’s Test of less than 0.05. This means that the variance explained by the principal component represents almost entirely the variables: (I) IP traffic; (II) Internet traffic; (III) mobile data. In turn, the KMO found indicates that the PCA sample size is appropriate for the analysis [58]. Finally, the Bartlett’s test showed that the correlation matrix is not an identity matrix and therefore the variables are correlated. Thus, the Tec variable allows incorporating the effects of emerging services [32] and IoT and SC systems [33] as well as to avoid collinearity between independent variables in the forecasting model [29, 58]. Considering the presence of these effects in the forecast model, it can be seen in Fig. 2 that Internet demand in Brazil will grow 78% in 5 years, reaching 199 kbps per person in 5 years.

In the forecast presented in the graph, it is observed that the Internet demand in Brazil is 33% and 7% higher than the forecasts presented in previous studies, respectively [2, 6]. In this model, the adjusted- R^2 was 0.89, showing that the Internet demand can very strongly predicted by the independent variable. F-test was less than 0.01, showing that the regression is statistically significant. The p-values were

Table 2 Market points (units) and Internet market (Mbps) per year by scenario

Scenario/year	First	Second	Third	Fourth	Fifth
Aggressive	98	108	141	138	195
	2.875	3.399	6.113	5.818	8.567
Moderate	53	69	121	120	132
	1.821	2.461	5.651	5.408	7.094
Conservative	2	5	37	32	65
	105	270	2.390	2.052	4.415

less than 0.05, showing that the three independent variables (Tec, GDP and UR) are significant to explain the dependent variable.

The supply scenarios, defined on the basis of the first, second, and third quartile values obtained from the Internet demand forecast result (199 kbps per person) and the population at each demand point (IBGE [63]), were as follows: I) in the aggressive scenario (first quartile), the offerer, agrees to meet demands equal to or above 20.72 Mbps, restricting the cable network to meet 75% of the market points; II) in the moderate scenario (second quartile), the offerer agrees to meet demands equal to or above 27.06 Mbps, restricting the cable network to meet 50% of the market points; III) in conservative scenarios (third quartile) the offerer agrees to meet demands equal to or above 50.38 Mbps, restricting the cable network to meet 25% of the market points. Table 2 shows how the Internet market evolution for each scenario has evolved over the 5 years.

The market points are the vertices of the cable network. If, on the one hand, the number of market points indicates what the investment in the cable network will be, on the other hand, the Internet market signals the return on these investments. It should be noted that the difference of 27% between the Internet market in the moderate (53 Mbps) and aggressive (98 Mbps) scenarios is close to the percentage of increase in internet traffic observed as a result of COVID-19 [67, 68]. That is, although superficially, the aggressive scenario can be useful to understand how the changes caused by COVID-19 influence the planning of Internet networks.

4.2 Estimating investments in km of cables

From the market points and applying the minimum path algorithms, the Internet networks were designed for the strategies of expanding and oversizing. Figure 3 compares the Km of cables for the aggressive scenario for expanding and oversizing. In this scenario, the Internet provider, by imposing a minor service constraint, plans the network to meet 195 market points in the fifth year.

In the fifth year of the aggressive scenario, the strategy of expanding implies km of cables 30.37% higher (15.24 km) compared to the oversize strategy. In turn, the strategy of expanding implies higher km of cables during the first 2 years. Figure 4 brings the comparison of the Km of cables in the moderate scenario based on the networks designed by the strategies of: expansion and oversizing. In this scenario, the Internet provider invests in a cable network to meet 50% of the

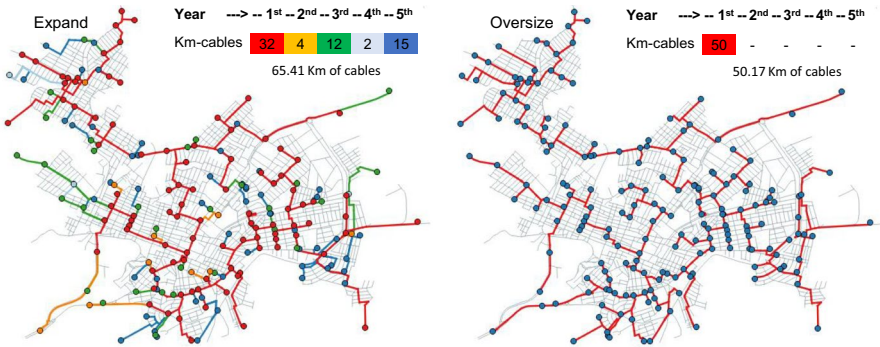


Fig. 3 Aggressive scenario—Internet market points > 20.72 Mbps

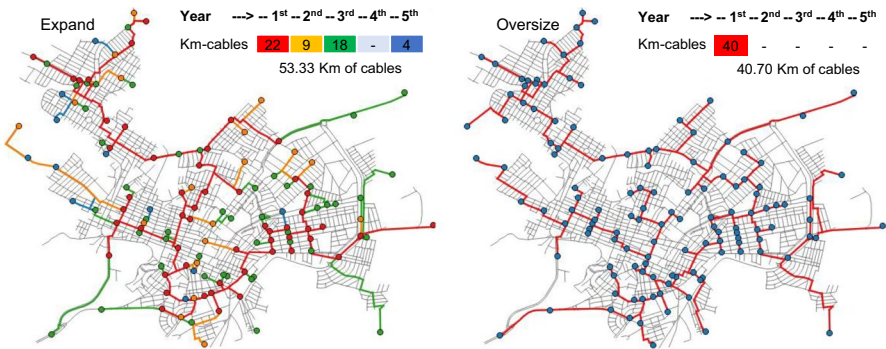


Fig. 4 Moderate scenario—Internet market points > 27.06 Mbps

market points. Thus, the networks designed in this scenario are based on points with Internet market above or above 27.06 Mbps. Considering this restriction, in the moderate scenario, 134 market points were met.

In the moderate scenario illustrated in Fig. 4, it is possible to notice a reduction in the number of market points compared to the aggressive scenario. With fewer market points to meet, the Km of cables difference from networks designed by the expansion (53.33 km) and oversizing (40.70 km) strategies decreased from 15.24 km (aggressive scenario) to 12.63 km. However, the Km of cables difference from networks designed by expand and oversizing increased from 30.37% (aggressive scenario) to 31.03% in the moderate scenario. Figure 5 brings the comparison between the Km of cables for the conservative scenario in the strategies: expand and oversize. In this scenario, the Internet provider invests in a cable network to meet 25% of the market points. This percentage represents a scenario of greater restriction of supply, that is, the fulfillment of a smaller number of market points. Therefore, cable networks are designed to meet the 65 points that have Mbps market equal to or above 50.38 Mbps.

In conservative scenario, the lower number of Internet market points compared to aggressive (66%) and conservative (51%) scenario, are reflected in the smaller

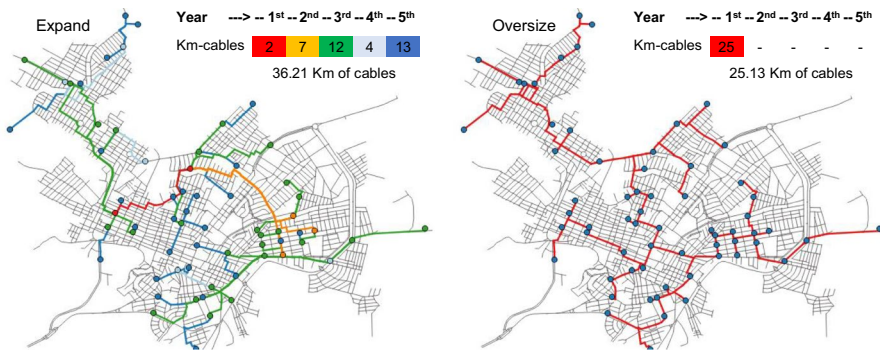


Fig. 5 Conservative scenario—Internet market points > 50.38 Mbps

cable network. While in the strategy of expanding the network designed in the conservative scenario was 36.21 km of cables, i.e. 55.35% and 47.27% smaller than the network designed by the same strategy in the moderate and aggressive scenarios, respectively. In the strategy of oversizing, the network designed in the conservative scenario was 25.13 km, 38.26%, and 49.91% smaller than the networks designed by the same strategy in the moderate and aggressive scenarios, respectively. Among the three scenarios, the conservative scenario presents the smallest difference in cable investment (Km of cables = 11.08 km). On the other hand, expanding the network in this scenario implies a 44.09% higher investment in cables than oversizing the network. This is the largest percentage difference in cable investment of the three analyzed scenarios.

These results show that oversizing the network is the most advantageous strategy for reducing Km cable costs, especially when the constraint on meeting demand (minimum Mbps) is less. This is because oversizing the network implies investments of 15.24 km, 12.63 km, and 11.08 km smaller when the minimum Mbps are respectively 20.72 Mbps, 27.06 Mbps, and 50.38 Mbps. However, planners should consider that the percentage of cost savings in Km of cables is lower when the demand constraint is lower, 30.37%, 31.03%, and 44.09%, respectively. In summary, the results of the Km of cables suggest that oversizing the network implies lower investments regardless of the Internet supply scenario.

These results confirm that oversize is an optimal solution while the expand strategy is a kind of greedy optimization. However, it is still necessary to verify whether lower investments are reflected in a better return of investment ratio. This verification is performed by analyzing the market investment ratio of each strategy by scenario.

4.3 Analyzing the Market Investments Ratio or Mbps/Km

The Mbps/Km of the expand and oversize strategies in the aggressive scenario equals 116 Mbps/Km in the fourth year. It means that the difference between the market investment ratio in the fourth year is equal to zero. Before that, the expand strategy presents an average of 22% higher Mbps/Km. In the fifth year, the Mbps/

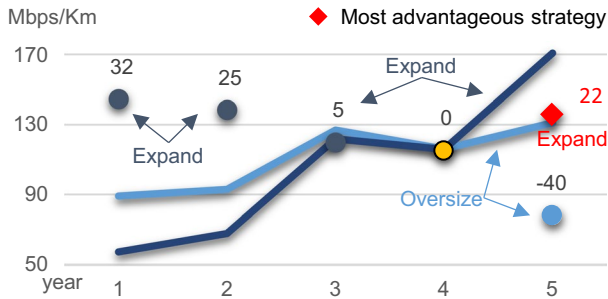


Fig. 6 Analysis of the market investment ratio of the aggressive scenario

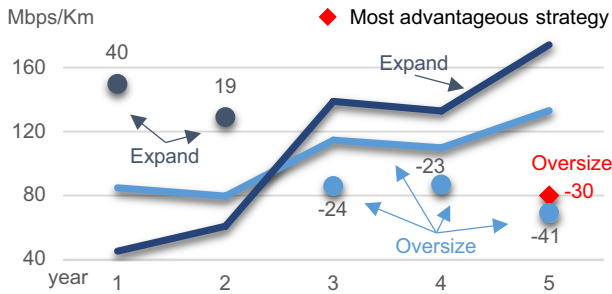


Fig. 7 Analysis of the market investment ratio of the moderate scenario

Km of the oversize strategy is 30% higher. In turn, the sum of the Mbps/Km differences in the expand and oversize strategy is positive at 22 Mbps/Km. This result suggests that expanding is the most advantageous strategy for the aggressive scenario when taken into account all the five years. Figure 6 presents a graph that summarizes the analysis of the market investment ratio for the aggressive scenario. The lines represent the Mbps/Km of each strategy per year. The points represent the Mbps/km difference between the expand and oversize strategies. Positive points indicate that the expand strategy is more advantageous, as they generate a higher Mbps/Km. The rhombus is the sum of the Mbps/Km differences that indicates which is the most advantageous cable network planning strategy.

In the moderate strategy the results are not so different. The network designed in the fifth year by the oversize strategy is 21% (6 Mbps/Km) higher than the network designed by the expand strategy. However, in this scenario, the oversizing the cable network is the best planning strategy not in the fifth year, but in the third year. As a result, the sum of the Mbps/Km differences of the expand and oversize strategies is negative at 30 Mbps/Km. This means that oversizing the network is the most advantageous strategy when taking into account the market investment ratio of the five years analyzed. Figure 7 summarizes the return of investment analysis of the moderate scenario which supports the understanding that the first years of the network's life are the most essential to return the investments made [25].

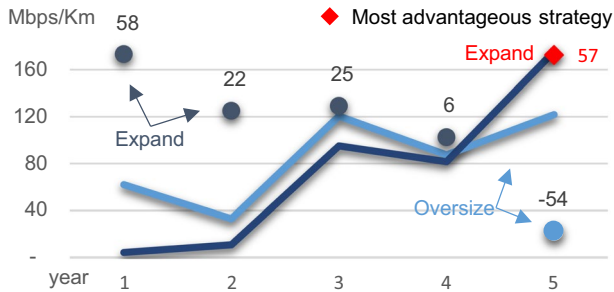


Fig. 8 Analysis of the market investment ratio of the conservative scenario

In fact, in the conservative scenario, the Mbps/Km of the oversize strategy is also better than the strategy of expanding in the fifth year. But, just as in the aggressive scenario, the sum of the Mbps/Km (rhombus) differences is positive, suggesting that expanding is also the most advantageous strategy for the conservative scenario.

The comparisons of the Mbps/Km per scenario shows that oversizing the cable network is the most advantageous strategy for meeting fifth-year demand in any scenario. However, the Mbps/Km results also show that major supply constraints (high minimum Mbps) favor the strategy of expanding the network. This can be seen in Fig. 8, as the values of the Mbps/Km in the oversize expand, are larger (positive results) than the Mbps/Km of the oversize strategy (negative values).

The Mbps/Km analysis suggests that oversizing networks are the best strategy for meeting medium to long-term demand and expanding is the best strategy for meeting short-term demand. However, in the conservative scenario, the strategy of expanding the network proves to be the most advantageous strategy until the fourth year, the Mbps/Km of the oversizing (176 Mbps/Km) and expansion (122 Mbps/Km) strategies have the largest difference (54 Mbps/Km) between the three scenarios.

In short, the results of this research suggest that cable network planning strategies drive changes into the network designs, altering (positively or negatively) the volume of network investments. The results show more specifically that cable networks, if planned by the oversizing strategy, may be between 30% and 41% smaller than if planned by the expansion strategy. However, the results show that a smaller network is not always reflected in a higher market investment ratio (Mbps/Km). In the aggressive and conservative scenario, oversizing the network results in higher Mbps/Km only in the fifth year. Considering the sum of Mbps/Km over the five years, expanding the network is the most advantageous strategy in these two scenarios. These results show how important the market investment ratio in the early years influence the network planning strategy definition, and consequently the return the investments made [25].

Thus, this research contributes to open up new perspectives to increase the return the investments made in Internet networks. This means that network planners should not limit themselves to applying optimization methods, adding that expansion strategies are to be incorporated in their planning activities. Besides, the results not only reinforce the understanding that flexible network technologies [15, 18, 21, 30] are

the recommended solutions for dynamic Internet demand scenarios [36], adding that these technologies offer different possibilities of network expansion strategies and design.

These contributions may be especially important to increase the supply of networks in developing countries. Thus, the results may be limited to the unit of analysis (city), leaving a question: what is the most advantageous network planning strategy in other cities? Thus, it is suggested to analyze the possible changes in the decision of the planning strategy when changing: the configuration of physical barriers (streets, avenues, etc.) present in each city, the demographic density found in each city, and the socioeconomic potential (presence of computer at home, income, etc.) of households.

5 Conclusions

This research shows that Internet demand growth maybe 7% higher than predicted in previous studies [2, 6]. This evidence reinforces the understanding that emerging technologies [5, 32] and IoT and SC (Tec) systems [14, 28] stimulate the development of bandwidth-intensive applications and services [15]. This forecast of Internet demand is an important contribution for network planners as they rely on these forecasts to design Internet networks [45]. In this case, knowing that Internet demand will be greater than predicted contributes to network planners designing networks with the minimum cable network and the highest possible bandwidth and service capacity.

Besides, this research contributes to network planners being able to design smaller cable networks with sufficient bandwidth and/or service capacity to meet growing demand through different cable network planning strategy. Firstly, regardless of the planning strategy, flexible technologies (e.g., GPON [22, 23]) allow for increased network bandwidth and service capacity while optimizing methods (e.g., Dijkstra [19] and Steiner [20] algorithms) make it possible to minimize investments in cable networks [3, 15]. Second, regardless of the scenario, oversizing the network reduces the cable network (Km) by at least 30.37%. Third, oversizing the network tends to be the most advantageous strategy when it has higher Mbps/Km from the third year. Fourth, expanding tends to be the most advantageous strategy when it has higher Mbps/Km up to the fourth year.

Although these results are limited to the analyzed city, this research opens new perspectives for studies that seek to minimize investments in the cable network. In this sense, future studies may explore the effects of planning strategies in defining the positions and number of optical network splitters [18] or the amount of fiber in the network cables [17]. Another possibility is to explore possible changes in the definition of the most advantageous network planning strategy when using other network design optimization methods [3, 15, 45, 46]. Finally, it is suggested to analyze the hypothesis that changes in the configuration of the physical barriers of cities (e.g. avenues, streets, and bridges) or the population distribution/population density alter the decision of the most advantageous planning strategy.

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