

# Financial Constraints: State Aid to the Rescue? Empirical Evidence from Belgian Firm-Level Data

Ilona Sergant<sup>1</sup>  · Patrick Van Cayseele<sup>1</sup>

Received: 3 April 2017 / Revised: 19 March 2018 /  
Accepted: 3 May 2018 / Published online: 21 June 2018  
© The Author(s) 2018

**Abstract** This paper investigates the relationship between State aid measures, as defined by Article 107 of the Treaty on the Functioning of the European Union (TFEU), and firm performance in terms of total factor productivity (TFP). Under imperfect capital markets, firms might encounter difficulties in accessing sufficient resources to fund their optimal investment plans. The main focus of this paper lies in establishing whether State aid alleviates a firm from such constraints, and thereby enhances its productivity. To this end, we include all State aid cases that were active in Belgian manufacturing between 2003 and 2012. To determine the effects of State aid and financing constraints on performance, we first estimate TFP and classify firms according to their financial health in the absence of aid. The main results confirm the hypothesis, but when allowing for firm heterogeneity, a mitigating role for State aid is only present for initially well-performing firms.

**Keywords** Total factor productivity · Financial constraints · Manufacturing · State aid

**JEL Classification** L52 · L25 · L60

## 1 Introduction

Although the Modigliani-Miller theorem tells us that the financial structure of firms and financial policy are irrelevant for a firm's investment decisions (Modigliani and Miller 1958), investment can be substantially hampered by the existence of financial constraints. Capital markets might fail to efficiently allocate resources for the firm to develop optimally.

---

✉ Ilona Sergant  
ilona.sergant@kuleuven.be

Patrick Van Cayseele  
patrick.vancayseele@kuleuven.be

<sup>1</sup> Department of Economics, KU Leuven, Naamsestraat 69 – bus 3565, 3000 Leuven, Belgium

Due to informational asymmetries and/or a lack of substantial tangible collateral, a firm can experience difficulties in obtaining external funding for its projects. Under innovational rivalry, investment will be slowed down and projects can be abandoned when a firm needs to rely on insufficient availability of internal funding<sup>1</sup> (Kamien and Schwartz 1978).

Alongside market failures due to the positive externalities of R&D investment resulting in suboptimal investment levels, financial constraints resulting from imperfect capital markets are justifications for government intervention. A large body of literature evaluates public R&D policies in light of the former type of market failures.<sup>2</sup> The link between financial constraints and public intervention in the form of State aid, however, seems to be less emphasized, with the notable exceptions of Czarnitzki (2006) and Hyytinen and Toivanen (2005). They find evidence in support of governmental intervention alleviating the constraints resulting from capital market imperfections. This paper differs from these studies in that we include all firms rather than focusing on small and medium-sized enterprises (SMEs).

The purpose of the present paper is to establish the relationship between State aid and firm performance and particularly, the role of the firm's financial health status therein. This paper differs from previous studies as we do not focus on R&D subsidies per se, but the effects of financial constraints and State aid regardless of the goal of the measure. As a measure of R&D investment is not included in our dataset, we concentrate on performance in terms of total factor productivity. To this end, we use all Belgian State aid cases in manufacturing that were active between 2003 and 2012 and link them to firm-level financial data. As it is of particular interest whether aid measures help firms overcome some of their financing constraints, we require a measure of financial constraints in the absence of aid. To overcome this missing data problem, firms are classified according to their financial health status using nearest neighbor predictive discriminant analysis. The predictors of this model include firm characteristics such as age and size as well as sector and regional indicators. As a final step in the analysis, we estimate the joint effects of State aid and financing constraints on the performance of the firm.

Our results show that State aid is more effective in terms of productivity gain when granted to financially constrained firms. This suggests that State aid can relieve a firm of its financial burden and induce investment that would otherwise not have taken place. When allowing for firm heterogeneity, this beneficial effect is only present when the firm was already performing well. In addition, we find that small firms benefit relatively more from State aid than larger firms. However, we find no evidence that age matters.

The next section gives a brief overview of the relevant literature. Sections 3 and 4 describe the data and the estimation strategy, as well as some key summary statistics. The results are presented in section 5 and section 6 provides some robustness checks. The last section contains the conclusions and some suggestions for future research possibilities.

## 2 Brief Overview of the Literature

There exists a wide consensus on the devastating effect of financial constraints on investment and innovation, as these have been shown to have an important impact on a firm's investment decisions. For a firm to conduct the necessary investment towards innovation, it must have access to a source of financing, either internal through its current profits and accumulated

<sup>1</sup> The full explanation and intuition behind these arguments can be found in Hall and Lerner (2010).

<sup>2</sup> A survey of this literature can be found in e.g. Klette et al. (2000).

funds or external through capital markets. However, due to a lack of tangible collateral and informational asymmetries with external investors, a firm might face a binding cash constraint when it is not able to finance its projects with its own resources. In a seminal work, Kamien and Schwartz (1978) show that such a binding constraint can not only slow down the pace of development, but also reduce the acceptability of R&D projects all together.

A large body of empirical literature thereafter examines the existence of financial constraints and their relationship with investment, which is considered one of the main driving forces behind innovation and ultimately firm performance. In their survey on financial constraints, Carreira and Silva (2010) summarize and discuss the main findings resulting from these studies with several stylized facts. As an extensive treatment of this literature is beyond the scope of this paper, we highlight three of their main findings. Firm dynamics are altered in the absence of sufficient internal funding, both in terms of efficient entry of firms (see e.g. Aghion et al. (2007)), and in terms of firm survival (see e.g. Musso and Schiavo (2008)). Several studies show that the likelihood of innovation decreases as the firm faces financial constraints (e.g. Savignac (2008)).

As the emergence of financial constraints is mainly due to market failures such as information asymmetries and moral hazard issues,<sup>3</sup> there is scope for government intervention to increase the market's efficiency. In fact, one of the main objectives of European State aid policy consists of enhancing growth and innovation by designing it in such a way as to sustain competitive markets. Improving the functioning of some markets may improve competitive dynamics, thereby inducing economic growth (Kleiner 2005). The general principle for assessing the compatibility of a particular State aid case consists of a balancing test which considers the trade-off between the positive and negative effects of the measure (such as distortion of competition, direct cost of the subsidy, and the deadweight loss arising from the distortive effect of taxation) (Friederiszick et al. 2006).

As one of the primary objectives of European State aid control is to prevent any distortion of competition or trade between the Member States, part of the literature on State aid policy focuses on the effect on market competition.<sup>4</sup> Buts and Jegers (2013) show that State aid results in higher market shares for the aid-receiving firms, as well as an increase in market concentration, using Belgian firm-level data between 2005 and 2008. Aghion et al. (2015) include the growth objective in their analysis on industrial policy and competition and find evidence that sectoral policy instruments are associated with higher total factor productivity in a more competitive-friendly environment. By distorting the natural order of the competitive environment, the risk arises that low productive firms are kept in the market at the expense of better performing ones. In a recent line of research, it is shown that the existence of so-called “zombie” firms<sup>5</sup> reduces the profits for healthy firms, discouraging their entry and investment through congestion of the market (see e.g. Caballero et al. (2008) on Japan, and Tan et al. (2016) on China). Within the OECD, the prevalence of and resources sunk into zombie

<sup>3</sup> E.g. In the case of R&D investment, moral hazard issues may refer to Akerlof's market for lemons where investors charge a premium because they cannot distinguish between good and bad (“lemons”) projects. (see Hall (2002) for further elaboration on these issues).

<sup>4</sup> See e.g. Nitsche and Heidhues (2006) on methodology standards on the competition effect.

<sup>5</sup> Zombie firms are described as firms having persistent difficulties in meeting their interest payments or insolvent borrowers obtaining credit. State aid could be used to maintain such low-productivity firms for different reasons such as saving big employers and helping an industry in decline.

firms have risen since the mid-2000s, leading to a decline in potential output growth (McGowan et al. 2017).

Ex-post evaluation of different types of State aid schemes is used to determine the effectiveness of the measures. In a cross-country analysis, Gual and Jódar-Rosell (2006) study the impact of vertical industrial policies<sup>6</sup> on Multifactor Productivity Growth in the manufacturing sectors. Although these types of measures are considered the most distortive in terms of competition, vertical State aid measures contribute positively to productivity growth. In light of the financial crisis in Europe, Grigolon et al. (2016) show that scrapping schemes<sup>7</sup> in the car industry contributed to the stabilization of total car sales and generated environmental benefits due to the substitution of more fuel efficient cars. More recently, Heim et al. (2017) find that Rescue and Restructuring aid<sup>8</sup> increases firms' probability of survival and improves their financial viability. A large part of the literature on public support, however, is concerned with the impact on R&D and investment as these are considered the building blocks of economic growth.

The impact of public policies on R&D has been reviewed by Becker (2015). She concludes that public R&D policies succeed in stimulating private R&D, irrespective of the instrument used (tax credit, subsidies...). Small firms tend to benefit more from these policies and are more likely to start investing in R&D as they are more likely to be constrained. However, as stated in Hall (2002) not many studies take into account the financial constraints argument as a justification for public policies. In particular, Czarnitzki (2006) compares the impact of financial constraints on German SMEs using the differences in public policy between East and West Germany. He finds that firms are not only sensitive to both internal and external funding constraints, but their R&D expenditure is raised by public support. Interestingly, this result does not hold for East German firms that benefit on a more structural basis from public support. Hyttinen and Toivanen (2005) show that public support disproportionately helps Finnish SMEs in sectors that are dependent on external funding.

Although the ex-post evaluation of different types of State aid has been most frequently visited in the light of R&D public policies, it is interesting to see whether State aid, irrespective of its goal, would still generate a positive impact on firms' productivity through the alleviation of financing constraints. As far as we are aware, this is the first paper to look at a more general link between European State aid, financing constraints, and total factor productivity.

## 3 Data and Variable Definitions

### 3.1 Data Description

To examine whether State aid can boost a firm's productivity by alleviating an existing financial constraint, we extract information from 3 sources. Our primary data source is

<sup>6</sup> Vertical industrial policies consist of government support for specific firms or industries. These policies are measured by the amount of State aid to the Manufacturing sector as a percentage of value added.

<sup>7</sup> Scrapping schemes are subsidies for vehicle owners to trade in their old vehicles for new ones.

<sup>8</sup> Rescue and Restructuring aid is aid awarded to individual firms in difficulties (which are firms that will almost certainly go out of business in the short or medium term). Rescue aid provides the firm the time needed to work out a restructuring or liquidation plan. Restructuring aid needs to restore a firm's long-term viability.

Belfirst, a commercial database published by Bureau Van Dijk, which contains the income statements for all Belgian companies. We retrieve information on all Belgian firms active in manufacturing for which information is available on value added, employment, material costs, employment costs, tangible fixed assets, and total assets during the time period 2003 to 2012. To avoid outliers driving the results, the bottom and top percentile observations are dropped. After data cleaning, we are left with 9255 firms that are primarily active in manufacturing. Almost half of these firms (4389) are multiproduct firms, measured at the 5-digit NACE code level.

Secondly, we use a comprehensive database of State aid cases that have been the object of a Commission decision from 2000 onwards, which is freely available from the European Commission. We focus on all cases that apply to manufacturing firms and that were “active” between 2003 and 2012. In order to identify these cases, we complement this database with information published in the Official Journal of the European Union (OJEU). In the final dataset we identified 114 State aid cases, of which 51 cases can be directly linked to 88 receiving firms. The remaining 63 cases have information on either the sector<sup>9</sup> (NACE Rev.2) or the region level<sup>10</sup> (indicated by NUTS) or a combination. Unfortunately, 23 additional cases are rather general measures for which is not clear which firms can benefit from them. Note that a State aid case can be applicable to multiple sectors and/or regions. For the empirical analysis, we only include the State aid cases for which at least 4-digit sector level information is available.

Although State aid is generally prohibited in the European Union,<sup>11</sup> Member States are allowed to intervene in the market, by e.g. providing subsidies, if the aid is justified by reasons of general economic interest. Before they can implement the desired measure, Member States are obliged to notify the European Commission who will decide whether or not the aid is compatible with the internal market following the exemptions stipulated in the TFEU.<sup>12</sup> The number of cases initiated varies greatly by year, as well as across sectors and regions. Figure 1 shows the evolution by the year of notification between 1999 and 2013. We can distinguish two clear waves, in the years 2003 and 2004 and at the start of the financial crisis in 2008. Note, however, that the low numbers of cases in 1999 and the latest years are due to the selection of cases that were active within our sample of firm-level data. Table 1 provides an overview of the number of cases in relation to the number of firms in each sector.

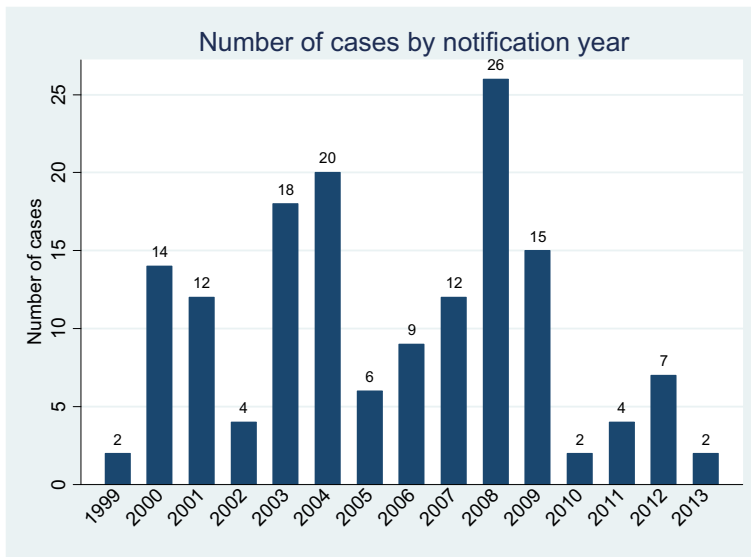
As all State aid, by definition, provides an economic (and potentially financial) advantage to the recipient, we include all cases irrespective of the goal (objectives) and the instrument of the

<sup>9</sup> A sector is defined according to The Statistical Classification of Economic Activities in the European Community (NACE), a standard industry classification system used in the European Union. We use the current version, revision 2. Table 1 provides the description of each 2-digit sector.

<sup>10</sup> The Region level follows the Classification of Territorial Units for Statistics (NUTS: Nomenclature des unités territoriales statistiques) as valid until 2014. For Belgium, the three levels of this geocode correspond to the 3 Regions (NUTS1), the 10 Provinces and Brussels (NUTS2), and the Arrondissements (NUTS3). Figure 2 maps the regional information at the 3-digit level.

<sup>11</sup> Article 107 (1) of the Treaty on the Functioning of the European Union expresses this negative presumption on State aid and states that “any aid granted by a Member State or through State resources in any form whatsoever which distorts or threatens to distort competition by favouring certain undertakings or the production of certain goods shall, in so far as it affects trade between Member States, be incompatible with the internal market.”

<sup>12</sup> The rules on these exemptions and all other legislation regarding State aid (control) within the European union can be found at [http://ec.europa.eu/competition/state\\_aid/legislation/legislation.html](http://ec.europa.eu/competition/state_aid/legislation/legislation.html). Member States are required to notify their State aid plans before implementation to the European Commission. However, if the General Block Exemption Regulation or the De Minimis Regulation are applicable, this exempts numerous State aid measures from the notification obligation. Exempted aid is forwarded to the Commission following implementation.



**Fig. 1** Number of state aid cases by notification year. This figure shows the evolution by year of the number of State aid cases that were notified to the European Commission by the Belgian government. Note that we only include cases that were “active” from 2003 to 2011, which explains the low number of cases notified before and after this period

measure. The objectives form the legal basis for the Member States to grant State aid. Table 2 gives the number (percentage) of cases by objective and by instrument. On average, a State aid

**Table 1** Number of firms and cases per sector

Sector	Sector description	(1) Firms	(2) %	(3) Cases	(4) %
10	Food products	4791	15	14	10
11	Beverages	289	1	4	2.7
12	Tobacco products	32	0.1	0	0
13	Textiles	1281	4	4	2.7
14	Wearing apparel	810	2.6	0	0
15	Leather and related products	130	0.4	0	0
16	Wood and of products of wood and cork, except furniture, articles of straw and plaiting materials	1706	5.5	5	3.4
17	Paper and paper products	404	1.3	1	0.68
18	Printing and reproduction of recorded media	3130	10.2	2	1.7
19	Coke, and refined petroleum products	48	0.15	5	3.4
20	Chemicals and chemical products	973	3.15	12	8.21
21	Basic pharmaceutical products and pharmaceutical preparations	282	0.9	3	2.05
22	Rubber and plastic products	987	3.21	3	2.05
23	Other non-metallic mineral products	1657	5.38	5	3.4
24	Basic metal	596	1.94	7	4.79
25	Fabricated metal products, except machinery and equipment	5952	19.33	11	7.5
26	Computer, electronic and optical products	837	2.72	3	2.05
27	Electrical equipment	856	2.78	4	2.7
28	Machinery and equipment n.e.c.	2206	7.16	7	4.79
29	Motor vehicles, trailers and semi-trailers	428	1.39	14	9.59
30	Other transport equipment	195	0.63	12	8.22
31	Furniture	1713	5.56	4	2.7
32	Other manufacturing	1764	5.72	10	6.85
33	Repair and installation of machinery and equipment	1318	4.28	16	10.96

This table contains all firms and all cases before data cleaning where at least the 2-digit sector is known for the state aid measures. Columns (1) & (3) provide the number of firms and cases, respectively, in the sector. Columns (2) & (4) tell us the size in percentages of the sector in manufacturing



**Fig. 2 NUTS classification for Belgium (3-digit level).** This figure presents all the Belgian regions at the NUTS 3-digit level. Source: Eurostat (<http://ec.europa.eu/eurostat/documents/3859598/5916917/KS-RA-11-011-EN.PDF>, p15-18)

measure lasts for approximately 3.5 years, although most cases are “one-shot” direct grants. Panel A of Table 3 presents summary statistics on some key variables, i.e. size of the firm (in terms of total assets and employment), age of the firm, and the productivity level. The differences between State aid and Non-State aid firms are negligible. From the distribution of all State aid firms across the quintiles of the initial values of the same variables in Panel B, we learn that large, old, and more productive firms attract more State aid. Note, however, that under the De Minimis Regulation, small amounts of aid do not need to be notified to the European Commission.

### 3.2 Variable Definitions

The goal of this paper is to establish whether State aid can enhance the performance of a firm through the relief of some financial barrier(s). In order to do so, we need measures of both firms’ performance and financing constraints in the absence of State aid. Our independent variable will

**Table 2** Number of State aid cases by objective and by instrument

Objective	Cases	(%)	Instruments	Cases	%
Employment	7	(4.6)	Debt write-off	4	(2.61)
Environmental protection	15	(9.8)	Direct grant	105	(68.62)
Innovation	4	(2.6)	Fiscal Measure	5	(3.27)
Regional development	28	(18.3)	Guarantee	2	(1.31)
Remedy for a serious disturbance in the economy	1	(0.65)	Interest subsidy	6	(3.92)
Rescuing firms in difficulty	4	(2.61)	Provision of risk capital	1	(0.65)
Research and development	23	(15.03)	Reimbursable grant	3	(1.96)
SMEs	24	(15.69)	Repayable advances	1	(0.65)
Training	56	(36.6)	Soft loan	11	(7.19)
Other	2	(1.31)	Tax measures*	10	(6.54)
No objective specified	12	(7.84)	Other	4	(2.61)

This table gives the number (percentage) of State aid cases in our dataset by objective (columns 2 & 3) and by instrument (columns 4 & 5). One single case can have multiple objectives and instruments. All 153 cases applicable to the manufacturing sector are included, even those that are not in our final dataset. For 21 cases, the information on the instrument is missing

\*Tax measures include tax allowance, tax base reduction, tax deferment and tax rate reduction

be obtained by estimation of total factor productivity (*TFP*) using Wooldridge (2009)'s adaptation of the Levinsohn and Petrin (2003) estimator. To classify the firms according to their financial health, we rely on nearest neighbor predictive discriminant analysis.

### 3.2.1 Dependent Variable: Total Factor Productivity

To account for the well-known selection and simultaneity problem when estimating production functions, we rely on the insights provided by Olley and Pakes (1996) and Levinsohn and Petrin (2003), hereafter referred to as OP and LP, respectively. To cover the Akerberg et al. (2006) critique, we follow Wooldridge (2009) by using a one-step GMM version of LP estimator. This methodology has the additional advantage that it does not require bootstrapping to retrieve robust standard errors. The estimation procedure is repeated for every sector, measured at the 2-digit NACE level. To account for price changes, all variables are deflated using appropriate deflators obtained from the OECD. All estimations include year dummies.

**Table 3** Brief summary statistics concerning the State aid variable

Panel A: Brief Summary Statistics					
	Observations	ln(total assets)	ln(employment)	age	ln(TFP)
NSA firms	43,951	8.130 (1.800)	3.024 (1.438)	23.916 (17.779)	4.733 (.768)
SA firms	2120	8.515 (2.029)	3.138 (1.554)	24.928 (17.041)	4.821 (.779)
Total	46,071	8.148 (1.813)	3.029 (1.444)	23.962 (17.747)	4.737 (.768)
Panel B: Percentage of SA firms by quintile					
	ln(total assets)	ln(employment)	age	ln(TFP)	
Q1	10.651	13.609	11.538	10.059	
Q2	17.160	15.680	17.160	14.201	
Q3	14.497	21.598	18.639	18.343	
Q4	24.260	19.527	23.964	23.077	
Q5	33.432	29.586	28.698	34.320	

This table contains some brief summary statistics concerning important firm characteristics. Panel A provides the average (standard deviation) for the log of total assets, employment, age of the firm, and measured TFP level for the entire sample. Panel B describes the percentage of State aid firms across the quintiles of these 4 variables. For the second panel, we use the initial values of each of the variables



We consider a value added Cobb-Douglas production function  $Y_{it} = (K_{it}^{\alpha_K} L_{it}^{\alpha_L})e^{\omega_{it} + \eta_{it}}$  where  $Y_{it}$ ,  $K_{it}$ ,  $L_{it}$  respectively represent value added, capital input, and labor. The error term  $\eta_{it}$  is usually thought of as shocks to production or productivity unobservable by firms and thereby uncorrelated to input decisions such as deviations from expected breakdown or measurement error in the output variable. For our analysis, the variable of interest in this equation is  $\omega_{it}$  which is usually referred to as total factor productivity or “unobserved productivity”. It represents shocks that are observed or predictable for the firm when making input choices but that are unknown to the econometrician. The estimating equation for a single product firm is given by (in logs):

$$y_{it} = \beta_l l_{it} + \beta_k k_{it} + \omega_{it} + \eta_{it} \tag{1}$$

where the lower-case letters indicate the logarithms of the respective upper-case variables. We assume that the productivity process evolves according to a first order Markov process given by  $p(\omega_{it+1} | \{\omega_{it'}\}_{t'=0}^t, I_{it}) = p(\omega_{it+1} | \omega_{it})$  where  $I_{it}$  is the firm’s entire information set at time  $t$ .

The estimation procedure consists of two stages, where the first stage separates the unobserved productivity term,  $\omega_{it}$  from the error term,  $\eta_{it}$ . We use the firm’s choice of intermediate inputs (materials) to proxy for unobserved productivity. Under the assumption that a firm’s material input demand function is monotonically increasing in  $\omega_{it}$ , we can rewrite the estimating equation as follows:

$$y_{it} = \phi_t(k_{it}, l_{it}, m_{it}) + \eta_{it} \tag{2}$$

where  $\phi_t(k_{it}, l_{it}, m_{it}) = \beta_l l_{it} + \beta_k k_{it} + h_t(k_{it}, l_{it}, m_{it})$  in which the last term is the inverse material demand function. The productivity process is given by a law of motion represented by  $\omega_{it} = g(\omega_{it-1}) + \xi_{it}$ , where  $g$  is some function and  $\xi_{it}$  is usually interpreted as innovation in the production process that is unexpected to the firm. By construction, this innovation term is uncorrelated with  $k_{it}$  and  $l_{it-1}$  as both are contained in the firm’s information set at time  $t$ .<sup>13</sup> This leads to the second stage equation:

$$y_{it} = \beta_l l_{it} + \beta_k k_{it} + g(\phi_{t-1} l_{it-1} - \beta_k k_{it-1}) + \xi_{it} + \eta_{it} \tag{3}$$

where  $l_{it-1}$  is used as an instrument for  $l_{it}$ . As noted before, both stages are estimated in a one-step GMM procedure known as the Wooldridge-Levinsohn-Petrin estimator.

**Multisector, –Segment, and -Product Firms** Our data has the special feature that we know all sectors in which a firm is active.<sup>14</sup> There are 862 firms that produce products which are categorized in different sectors within manufacturing. The financial data are, however, known only at the firm level. As we do not know how much of the input choices are attributed to each sector, we apply a proportionality principle

<sup>13</sup> If we assume that the capital used in the production process follows the law of motion  $k_{it} = (1 - \delta)k_{it-1} + i_{it-1}$  where  $\delta$  is the depreciation rate and  $i_{it}$  is the investment in capital, then  $k_{it}$  is determined entirely by decisions made at time  $t - 1$ . Hence,  $k_{it}$  is part of the firm’s information set at time  $t$ .

<sup>14</sup> We only consider the primary sectors in which the firm is active.

based on the number of products produced by the firm. Denote the total number of products for a firm  $i$  by  $J_i$  and within a sector  $s$  and  $J_{is}$ . Adjust the dependent variable and the independent variables in the following manner:

$$y_{ist} = \ln\left(Y_{it} \frac{J_{is}}{J_i}\right) \quad \& \quad x_{ist}^f = \ln\left(X_{it}^f \frac{J_{is}}{J_i}\right) \tag{4}$$

where  $f = \{k, l, mc\}$ .

In addition, we wish to account for the presence of multiproduct firms, measured at the 5-digit NACE code level. Under the standard assumption of identical production functions across products produced, controlling for the number of products suffices to introduce multiproduct firms within this framework. All estimations also include segment dummies, accounting for differences between all segments within the sector, and include the information on firms that are active in more than one segment (De Loecker 2011).

The results of this estimation procedure are presented in Table 4. For the subsequent analysis, we use the coefficient estimates from Column (d). An estimated measure for  $TFP$  is then obtained by

$$\ln TFP_{it} = y_{it} - \beta_l l_{it} - \beta_k k_{it} \tag{5}$$

**Table 4** Production function estimates

Sector	(a) Ignoring multisector issue		(b) Adjustment for multisector firms		(c) Including segment dummies		(d) Including segment dummies & number of products		
	$\beta_l$	$\beta_k$	$\beta_l$	$\beta_k$	$\beta_l$	$\beta_k$	$\beta_l$	$\beta_k$	$\beta_{np}$
10	0.680875	0.052629	0.678617	0.053062	0.705176	0.042113	0.70481	0.042524	0.09093
11	0.479745	0.046138	0.482029	0.04649	0.47748	0.049627	0.491031	0.05506	-0.62806
12	.	.	.	.	.	.	.	.	.
13	0.623504	0.118484	0.622191	0.116158	0.620355	0.108835	0.620357	0.108838	-0.00074
14	0.533881	0.14503	0.522236	0.13498	0.501388	0.135079	0.498277	0.134359	0.058545
15	0.646493	0.334977	0.652041	0.327137	0.598116	0.369565	0.598116	0.369565	.
16	0.669009	0.106017	0.659075	0.105302	0.664932	0.107176	0.662317	0.106968	0.109197
17	0.707605	0.096695	0.694374	0.100055	0.695981	0.088501	0.69449	0.092208	-0.14305
18	0.696138	0.067511	0.694306	0.06801	0.686038	0.069195	0.686279	0.069225	0.009035
19	.	.	.	.	.	.	.	.	.
20	0.644592	0.05654	0.653805	0.057724	0.690758	0.053667	0.691115	0.052712	-0.07319
21	0.609957	.	0.599542	.	0.606744	.	0.600987	.	-0.31698
22	0.662648	0.026115	0.666392	0.022431	0.675028	0.019097	0.678114	0.018961	-0.10938
23	0.645392	0.093263	0.643379	0.092434	0.660535	0.088846	0.660532	0.088866	0.002454
24	0.658581	0.080356	0.66704	0.081142	0.681798	0.073134	0.693344	0.073271	-0.2754
25	0.66066	0.075937	0.659971	0.076075	0.655969	0.074477	0.655923	0.074459	0.007942
26	0.777154	0.062659	0.783351	0.058125	0.738403	0.05177	0.738395	0.051279	0.320488
27	0.639426	0.023927	0.632025	0.024644	0.616924	0.016372	0.619542	0.01331	0.275667
28	0.680554	0.05797	0.685033	0.057516	0.67334	0.057551	0.672239	0.058014	0.053877
29	0.671985	0.089905	0.680849	0.086544	0.701869	0.072506	0.704701	0.072402	-0.48167
30	0.752321	0.174588	0.749579	0.170564	0.780214	0.222872	0.780027	0.222104	0.361507
31	0.671386	0.101032	0.669282	0.099736	0.674164	0.096775	0.674302	0.096856	-0.01396
32	0.718363	0.080876	0.70577	0.070834	0.653754	0.046143	0.659118	0.046382	-0.38013
33	0.829376	0.005287	0.835117	0.004713	0.842536	0.006709	0.842765	0.008132	-0.26382
Total	0.671627	0.071491	0.670986	0.070509	0.674013	0.06608	0.674618	0.066172	-0.01685

### 3.2.2 Classification Method

In order to classify firms according to their financial status, we require some adequate measure of financial constraints which has proven to be a difficult task. We follow and adapt the methodology of Cleary (1999) by classifying firms into groups according to a financial constraint index. This index is determined by non-parametric predictive discriminant analysis, in particular using the nearest neighbor, i.e. the firm that is the most similar in terms of a number of characteristics which are associated with the existence of financial constraints. There are two main advantages to this methodology. Primarily, firm classification is allowed to change over time to reflect that a firm's financial status can evolve over time. Secondly, this methodology takes into account an entire profile of characteristics instead of relying on a single proxy variable.

In this paper, we rely on the current ratio as a segmenting variable determining a firm's financial health and use predictive nearest neighbor discriminant analysis to classify all firms. The working capital ratio, also called the current ratio (*CR*), indicates whether a firm is able to fund its current liabilities with its current assets. Generally, a firm with a *CR* exceeding 1.2 is considered to be financially healthy. However, there may be substantial differences between sectors of what is considered good practice. Therefore, we define a firm to be financially constrained if the  $CR_{jt}$  is below 60% of the median value in sector *j* (defined at the 2-digit level) at time *t*. For the moment, we disregard that a too high *CR* is not necessarily a sign of good investment management. To avoid outliers driving the results, the observations for which the *CR* exceeds 10 are excluded.

Table 5 provides the summary statistics of the current ratio by sector. There are large differences in the average value of the current ratio, with a range from 1.46 in Food Manufacturing to 2.003 in Manufacturing of Rubber and Plastics. These differences remain valid when examining the median.<sup>15</sup> Although the defined cut-off value is the lowest for Food Manufacturing (sector 10), almost 21% of the firms score below this value. The least constrained sector is “Machinery and Equipment” (sector 28). Over the entire sample, 14.6% of the firms are categorized as being financially constrained. Note that only the firms that did not receive State aid are included in this table. Our measure is rather conservative since the cut-off value is well below the “healthy” 1.2.

We divide all firms into three groups: (i) financially constrained firms that did not receive State aid (*FC*), (ii) firms with a high current ratio that did not receive State aid (*NFC*), (iii) firms that received State aid (*SA*). For the last group, there is a “missing data problem”, i.e. we cannot observe whether a firm would have experienced financial difficulties without the aid measure. These observations are therefore not used to determine the discriminant specification but are assigned to a group.

Panel A of Table 7 reports summary statistics for a group of variables that are usually associated with financial constraints. These variables can be roughly categorized in the following way: firm characteristics such as age and size of the firm,<sup>16</sup> demand indicators, liquidity availability, access to external funding, and market structure. In line with the

<sup>15</sup> We also examined the different values of the current ratio when conditioning on size, measured by  $\ln(\text{total assets})$  and by  $\ln(\text{employment})$ . The big differences depend largely on firm size differences between the sectors which confirms that size is an important predictor of financial constraints (see Table 6)

<sup>16</sup> Hadlock and Pierce (2010) point out that the size and the age of the firm are the most consistent predictors of financial constraints. They suggest a financial constraints-index based solely on these (relatively exogenous) firm characteristics.

**Table 5** Financial constraints by sector: Values of the current ratio (*CR*)

Sector	(1) Obs.	(2) Mean	(3) S.D.	(4) Median	(5) Cut Off	(6) Constraint
10	6692	1.457	1.188	1.16	0.696	20.9
11	531	1.624	1.16	1.44	0.86	18.1
12	109	2.059	1.638	1.49	0.96	13.8
13	2257	1.87	1.446	1.43	0.87	17
14	874	1.849	1.418	1.39	0.849	16.1
15	156	1.646	1.384	1.3	0.788	16.1
16	2151	1.974	1.646	1.41	0.858	13
17	1125	1.8	1.424	1.37	0.842	17.5
18	2797	1.668	1.306	1.28	0.773	16.6
19	97	1.548	1.23	1.27	0.78	17.6
20	2872	1.78	1.356	1.39	0.838	15.9
21	67	2.081	1.452	1.75	0.975	16.5
22	2578	2.003	1.547	1.49	0.9	18.5
23	3273	1.856	1.514	1.38	0.841	16.9
24	1513	1.961	1.544	1.47	0.894	15.2
25	8543	1.818	1.386	1.37	0.834	10.4
26	1616	1.886	1.369	1.48	0.893	11
27	1553	1.993	1.382	1.58	0.95	10.8
28	3941	1.782	1.2	1.44	0.865	08.3
29	1072	1.918	1.617	1.42	0.866	13.5
30	300	1.867	1.367	1.46	0.889	12.4
31	1971	1.959	1.442	1.5	0.9	11.9
32	1762	1.881	1.38	1.47	0.894	11.8
33	1441	1.691	1.296	1.3	0.817	11.2
Total	44,469	1.785	1.391	1.37	0.832	0.146

This table presents our classification variable of the discriminant analysis. The first column gives the number of firms by sector for which the  $CR < 10$ . Columns 2–4 provide the mean, standard deviation, and the median value of the  $CR$ . The Cut-Off value is defined by 60% of the median value of the  $CR$ . The last column (6) presents the percentage of firms that have a  $CR$  below the cut-off value and hence, are financially constrained. Only Non-State aid firms are included

literature, FC firms are younger and smaller. In the first group 14.4% of the firms are younger than 5 years whereas in group 2 only 6.44% are younger. On average, the State aid-receiving firm is older and about average in size. There are no big differences in the EBITDA measure but based on the profit margin  $NFC$  firms are more profitable, as expected. They also incur higher debt ratios and experience lower sales growth. Overall, firms have a 16% probability of being in a period of financial distress. The  $SA$  firms are at slightly higher risk with 18%. Panel B of Table 7 presents the number of firms for each year by group.

Discriminant analysis uses a number of variables that are likely to influence characterization of a firm in one of the two mutually exclusive groups of interest. The hypothesis is that these variables will enable us to predict whether firms are financially constrained. The nearest neighbor classification of Fix and Hodges (1951) is the earliest and most intuitive nonparametric classification method. In particular, an observation (firm-year) is represented by a vector of characteristics,  $\mathbf{x}_i$ . For each observation,  $\mathbf{nn}_i$  is defined as the nearest neighbor if the squared Mahalanobis distance  $d(\mathbf{nn}_i, \mathbf{x}) = \min_j \{d(\mathbf{nn}_j, \mathbf{x})\}$ . The predicted class of an observation is set equal to the true class of the nearest observation. In addition, we like some measure of the probability of being constrained. For this purpose, we consider the  $k$  nearest neighbors and specify the posterior-probability to be constrained as

**Table 6** Size of the firm and the current ratio

Sector	(1) <i>ln<sub>ta</sub></i>	(2) <i>ln<sub>empl</sub></i>	(3) <i>CR</i>	(4) <i>CR <sub>ta</sub></i>	(5) <i>CR <sub>empl</sub></i>
10	2.963 (1.519)	7.914 (2.116)	1.457 (1.187)	1.786 (0.044)	1.780 (0.026)
11	3.397 (1.344)	9.251 (1.729)	1.624 (1.160)	1.773 (0.039)	1.797 (0.021)
12	4.024 (1.298)	9.997 (0.933)	2.058 (1.637)	1.755 (0.037)	1.806 (0.012)
13	3.491 (1.412)	8.501 (1.672)	1.869 (1.445)	1.771 (0.041)	1.788 (0.021)
14	2.851 (1.314)	7.531 (1.776)	1.849 (1.417)	1.789 (0.038)	1.776 (0.022)
15	2.717 (1.511)	7.772 (2.078)	1.645 (1.384)	1.793 (0.044)	1.779 (0.026)
16	2.592 (1.273)	7.575 (1.532)	1.974 (1.646)	1.797 (0.037)	1.776 (0.019)
17	3.695 (1.460)	8.880 (1.724)	1.799 (1.423)	1.765 (0.042)	1.792 (0.021)
18	2.677 (1.419)	7.670 (1.606)	1.667 (1.306)	1.794 (0.041)	1.777 (0.020)
19	3.432 (1.325)	9.493 (1.627)	1.548 (1.229)	1.772 (0.038)	1.800 (0.020)
20	3.599 (1.372)	9.269 (1.702)	1.780 (1.356)	1.768 (0.040)	1.797 (0.021)
21	3.724 (1.494)	9.336 (1.569)	1.722 (1.288)	1.764 (0.043)	1.798 (0.019)
22	3.542 (1.343)	8.797 (1.591)	2.002 (1.546)	1.769 (0.039)	1.791 (0.020)
23	3.055 (1.422)	8.387 (1.696)	1.855 (1.514)	1.783 (0.041)	1.786 (0.021)
24	3.701 (1.318)	9.099 (1.641)	1.960 (1.543)	1.765 (0.038)	1.795 (0.020)
25	2.879 (1.328)	7.743 (1.580)	1.818 (1.386)	1.788 (0.038)	1.778 (0.020)
26	3.317 (1.367)	8.625 (1.634)	1.886 (1.369)	1.776 (0.039)	1.789 (0.020)
27	3.216 (1.550)	8.282 (1.738)	1.993 (1.382)	1.779 (0.045)	1.785 (0.022)
28	3.132 (1.349)	8.175 (1.567)	1.782 (1.200)	1.781 (0.039)	1.784 (0.019)
29	3.744 (1.560)	8.899 (1.668)	1.917 (1.616)	1.763 (0.045)	1.792 (0.021)
30	3.238 (1.440)	8.383 (1.765)	1.866 (1.367)	1.778 (0.042)	1.786 (0.022)
31	2.762 (1.346)	7.530 (1.478)	1.959 (1.442)	1.792 (0.039)	1.776 (0.018)
32	2.369 (1.305)	7.619 (1.883)	1.880 (1.379)	1.803 (0.038)	1.777 (0.023)
33	2.890 (1.395)	7.747 (1.491)	1.690 (1.296)	1.788 (0.040)	1.778 (0.018)

Columns (1) and (6) report the average size in terms of respectively total assets and employment within each sector. Column (3) repeats the unconditional mean of the current ratio. The last two columns are the predicted values of the current ratio after a regressing the current ratio on the log of total assets and employment

Standard errors in parentheses

**Table 7** Summary statistics

Panel A: Summary Statistics		Group 1 (FC)	Group 2 (NFC)	Group 3 (SA)
Firm characteristics				
Age of the firm (in years)	Total Sample	20.181 (18.627)	24.53 (17.615)	27.341 (18.233)
Young firms (age < 5) in %	23.989 (17.737)	14.4	6.44	5.43
Ln(employment)	7.55	2.886 (1.579)	3.07 (1.421)	3.096 (1.392)
Ln(total assets)	3.050 (1.446)	8.010 (2.21)	8.17 (1.734)	8.851 (1.633)
Domestic/foreign (%)	8.165 (1.811)	57.31	47.78	29.60
Profitability Indicators	48.67			
EBITDA	1412.516 (4014.838)	1416.899 (4929.415)	1416.66 (3833.957)	1839.192 (4093.192)
Profit margin	2.784 (10.254)	-1.975 (14.767)	3.599 (9.079)	2.372 (8.861)
Repaying ability & access to funds				
Cost of debt	403.319 (1714.557)	1070.517 (3171.808)	296.462 (1333.247)	457.8929 (1424.912)
Debt ratio	0.208 (0.3376)	0.291 (0.426)	0.194 (0.317)	0.182 (0.196)
Stock market (%)	0.43	0.97	0.33	0.51
Demand & market structure				
Sales growth (%)	3.096 (26.17)	1.05 (29.73)	3.41 (25.41)	3.47 (29.9)
Number of competitors	256	344	244	165
Predicted FC (%)	15.92	99.08	1.52	18.42
Observations	46.053	6541	38,333	1205
Panel B: Number of firms per group				
Groups	Total Sample	2005	2007	2008
1 FC firms	2553	733	676	690
2 NFC firms	8289	4404	4367	3952
3 SA firms	394	86	143	151
		277	172	108
		2006	2009	2010
		668	724	690
		4259	1976	3987
		89	151	99

**Table 8** Main results

Dependent var.: <i>lnTFP<sub>it</sub></i>	(1)	(2)	(3)	(4)	(5)	(6) 2003– 2007	(7) 2008– 2011
<i>SA<sub>it</sub></i>	0.250*** (0.0574)	0.132** (0.0573)	0.198*** (0.0625)	-0.128** (0.0600)	-0.0534 (0.0602)	-0.0442 (0.0767)	-0.0564 (0.0932)
<i>FC<sub>it</sub></i>	-0.275*** (0.0219)	-0.286*** (0.0220)	-0.287*** (0.0220)	-0.220*** (0.0192)	-0.213*** (0.0189)	-0.182*** (0.0210)	-0.255*** (0.0259)
<i>SA<sub>it</sub> * FC<sub>it</sub></i>		0.443*** (0.120)	0.460*** (0.118)	0.307*** (0.100)	0.320*** (0.101)	0.320*** (0.0976)	0.311* (0.166)
Constant	4.777*** (0.0114)	4.774*** (0.0114)	4.767*** (0.0114)	4.529*** (0.0280)	4.431*** (0.0425)	4.414*** (0.0436)	4.479*** (0.0613)
Permanent differences							
<i>SA<sub>i, ever</sub></i>	-0.0263 (0.0558)	0.124* (0.0644)	0.270*** (0.0684)	0.357*** (0.0657)	0.273*** (0.0645)	0.284*** (0.0663)	0.114 (0.0740)
<i>FC<sub>i, ever</sub></i>	0.0158 (0.0224)	0.0319 (0.0228)	0.0321 (0.0228)	0.0244 (0.0196)	0.0334* (0.0191)	0.0390** (0.0195)	0.0235 (0.0226)
<i>(SA * FC)<sub>i, ever</sub></i>			-0.310*** (0.0902)	-0.0902 (0.0716)	-0.141** (0.0712)	-0.137* (0.0750)	-0.153* (0.0830)
Fixed Effects							
Time FE	yes	yes	yes	yes	yes	yes	yes
Time * <i>SA<sub>i, ever</sub></i> FE	no	no	yes	yes	yes	yes	yes
Sector FE	no	no	no	yes	yes	yes	yes
Region FE	no	no	no	no	yes	yes	yes
Observations	45,792	45,792	45,792	45,792	45,792	26,360	19,432
R-squared	0.018	0.020	0.021	0.250	0.277	0.281	0.278
Bootstrap replications	1000	1000	1000	954	954	937	773

This table estimates the joint effect of state aid (*SA<sub>it</sub>*) and financial constraints (*FC<sub>it</sub>*) on the firm’s productivity level (*lnTFP<sub>it</sub>*) by using a difference-in-differences estimator, allowing for permanent differences between firms that received State aid and/or experienced some financial barrier in the time frame of the sample

All specifications include a full set of year dummies. Starting from Column (3), we include the interaction between State aid and year dummies. The final specification (Column 4) includes sector dummies, measured at the NACE 3-digit level and region dummies (Column 5), determined at the 2-digit NUTS level. Results do not alter when controlling for region at a 3-digit level; To allow for different effects under the pre-crisis and crisis period, Columns 6 & 7 present the results for the split sample

Robust standard errors in parentheses; \*\*\* *p* < 0.01, \*\* *p* < 0.05, \* *p* < 0.1; Standard errors are clustered by firm and obtained through bootstrapping where resampling takes into account the panel rather than a single observation; Estimates include only complete replicates (the bottom line denotes the number of bootstrap replicates)

$$Pr(FC_i|\mathbf{x}) = \frac{k_{FC}/n_{FC}}{k_{NFC}/n_{NFC}} \tag{6}$$

where  $k = k_{FC} + k_{NFC}$  and  $n = n_{FC} + n_{NFC}$  represent the number of neighbors considered and the number of observations in the sample, respectively.

As it is important that the predicted classification is not influenced by State aid, the predictors included should be unlikely to change (rapidly) with State aid. This leaves us with a small subset of potential predictors, namely the age and size of the firm, the number of products produced (as this measure remains stable over the sample), time, region, and sector. To account for differences between sectors, we estimate both the probabilities and group classification by sector and adapt the subset of predictors according to the predictive power.

**Table 9** Firm heterogeneity due to differences in initial productivity

Variables	(1) lnTFP <sub>it</sub>	(2) lnTFP <sub>it</sub>	(3) lnTFP <sub>it</sub>	(4) lnTFP <sub>it</sub>	(5) 2003–2007	(6) 2008–2011
lnTFP <sub>i0</sub>	0.838*** (0.00900)	0.838*** (0.00900)	0.839*** (0.0102)	0.840*** (0.0103)	0.889*** (0.00867)	0.762*** (0.0140)
SA <sub>it</sub>	0.0581* (0.0306)	0.0553* (0.0315)	0.423 (0.271)	0.552* (0.302)	0.754* (0.398)	0.235 (0.305)
FC <sub>it</sub>	-0.0795*** (0.00991)	-0.0799*** (0.0101)	-0.100 (0.0653)	-0.0864 (0.0662)	-0.0686 (0.0537)	-0.171* (0.0993)
SA <sub>it</sub> * FC <sub>it</sub>		0.0164 (0.0570)	0.0135 (0.0586)	-0.663* (0.357)	-0.726* (0.383)	-0.206 (0.926)
SA <sub>it</sub> * ln TFP <sub>i0</sub>			-0.0742 (0.0543)	-0.0991 (0.0604)	-0.154** (0.0774)	-0.0421 (0.0586)
FC <sub>it</sub> * ln TFP <sub>i0</sub>			0.00445 (0.0137)	0.00152 (0.0139)	0.00281 (0.0113)	0.0125 (0.0209)
SA <sub>it</sub> * FC <sub>it</sub> * ln TFP <sub>i0</sub>				0.134* (0.0737)	0.150* (0.0767)	0.0410 (0.191)
SA <sub>i, ever</sub>	0.0431** (0.0197)	0.0450* (0.0234)	0.0445* (0.0237)	0.0439* (0.0238)	0.0703*** (0.0170)	-0.0509 (0.0419)
FC <sub>i, ever</sub>	0.0322*** (0.00973)	0.0324*** (0.01000)	0.0324*** (0.01000)	0.0324*** (0.01000)	0.0327*** (0.00855)	0.0236* (0.0142)
(SA * FC) <sub>i, ever</sub>		-0.00416 (0.0347)	-0.00376 (0.0344)	-0.00494 (0.0345)	-0.0362 (0.0294)	-0.0248 (0.0519)
Constant	0.732*** (0.0459)	0.732*** (0.0459)	0.729*** (0.0517)	0.726*** (0.0520)	0.459*** (0.0408)	1.012*** (0.0781)
Observations	45,792	45,792	45,792	45,792	26,360	19,432
R-squared	0.771	0.771	0.771	0.771	0.838	0.695
Bootstrap replications	954	954	954	954	1000	997

This table estimates the joint effect of state aid (SA<sub>it</sub>) and financial constraints (FC<sub>it</sub>) on the firm’s productivity level (lnTFP<sub>it</sub>) by using a difference-in-differences estimator controlling (Columns 1 & 2) for initial productivity levels (lnTFP<sub>i0</sub>) and allowing for heterogenous effects according to their initial productivity (Column 3). The final specification includes all interaction terms (Column 4) and is repeated on a split sample before and during the crisis period (Columns 5 & 6). All specifications include time, sector, and regional fixed effects as well as SA<sub>ever</sub> \* year dummies. The sector dummies are measured at the NACE 3-digit level, and the region dummies are measured at the level of the arrondissement (NUTS 2-digit level)

Robust standard errors in parentheses; \*\*\* p < 0.01, \*\* p < 0.05, \* p < 0.1; Standard errors are clustered by firm and obtained through bootstrapping where resampling takes into account the panel rather than a single observation; Estimates include only complete replicates (the bottom line denotes the number of bootstrap replicates)

For the multisector firms, a firm is identified as being constrained if it is predicted as such in one of the sectors in which it is active.

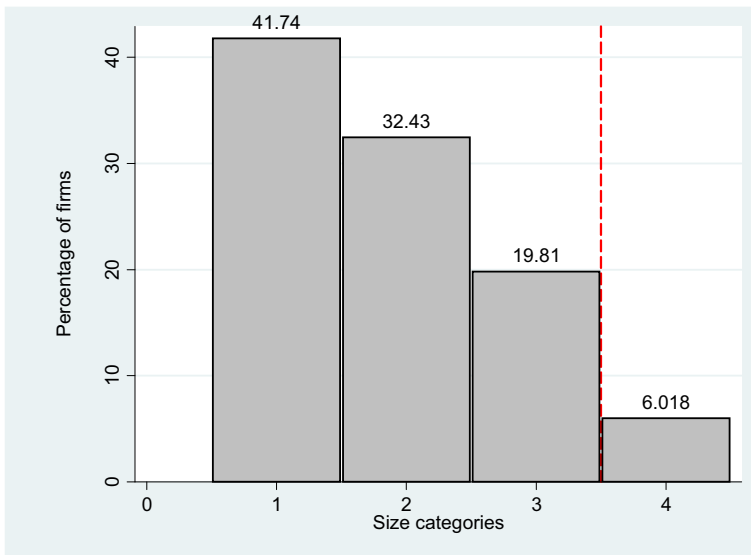
### 4 Estimation Strategy

Our hypothesis states that if a firm experiences some sort of financial barrier, it will be less efficient due to underinvestment. Therefore, the model we want to estimate can be written in reduced form in the following way:

$$\ln(TFP_{it}) = \beta_0 + \beta_1 SA_{it} + \beta_2 FC_{it} + \beta_3 SA_{it} * FC_{it} + \mathbf{z}_{it} \delta' + \epsilon_{it} \tag{7}$$

where SA<sub>it</sub> and FC<sub>it</sub> are dummy variables indicating, respectively, whether or not the firm was the beneficiary of a State aid measure or experienced some financial constraint. To





**Fig. 3 Percentage of firms by size categories.** This figure shows the percentage of firms by size categories. The categories are determined following the definitions set out by the European Commission ([http://ec.europa.eu/growth/smes/business-friendly-environment/sme-definition\\_nl](http://ec.europa.eu/growth/smes/business-friendly-environment/sme-definition_nl)): 1. Micro firms (size 1): < 10 employees and < 2 million EUR turnover, 2. Small firms (size 2): < 50 employees and < 10 million EUR turnover, 3. Medium sized firms (size 3): < 250 employees and < 50 million EUR turnover, 4. Large firms (size 4): > 250 employees or > 50 million EUR turnover

estimate this model, we use a conditional difference-in-differences estimator. This estimator allows controlling for permanent differences between firms that received State aid or experienced some financial barrier in the time frame of the sample. To avoid severe bias to the estimates, we include controls for time, sector, and region of operation. Since we do not have a direct measure of financial constraints, we use the generated regressor obtained through the prediction method explained above. Although this does not affect consistency of the estimated coefficient under fairly standard assumptions, standard errors are usually invalid (Wooldridge 2002). Thus, standard errors are obtained through bootstrapping where we resample panels rather than observations to account for the longitudinal structure of the data.

The effect of State aid can differ greatly among firms. An important source of heterogeneity in the current setting involves their initial productivity levels. If there exists a natural order to e.g. exit or gain profits according to the potential of the firms, it is likely to be positively correlated with the access to financial means. Hence,  $\beta_2$  in Eq. 7 might overestimate the negative effects of financial constraints on performance. Moreover, in this way, financial constraints might be a “natural” mechanism to punish bad performers. If State aid distorts this natural order, we keep “losers” in the game at the expense of “winners.” A similar problem arises with the State aid variable. If a government’s industrial policy is mainly based on a “picking winners” strategy, the

**Table 10** Main results for small firms

Dependent var.:	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
$\ln TFP_{it}$	2003–2007	2003–2007	2003–2007	2003–2007	2003–2007	2003–2007	2003–2007	2008–2011
$SA_{it}$	0.287*** (0.0657)	0.250*** (0.0596)	0.136*** (0.0693)	0.239*** (0.0834)	-0.128* (0.0707)	-0.0370 (0.0676)	-0.0805 (0.0935)	0.0184 (0.116)
$FC_{it}$		-0.252*** (0.0230)	-0.257*** (0.0231)	-0.258*** (0.0231)	-0.197*** (0.0205)	-0.197*** (0.0199)	-0.164*** (0.0221)	-0.240*** (0.0269)
$SA_{it} * FC_{it}$			0.262** (0.112)	0.304*** (0.112)	0.186* (0.108)	0.201* (0.106)	0.210** (0.0918)	0.156 (0.225)
Constant	4.442*** (0.0104)	4.496*** (0.0117)	4.494*** (0.0118)	4.491*** (0.0119)	4.246*** (0.0276)	4.151*** (0.0403)	4.144*** (0.0384)	4.161*** (0.0712)
Permanent differences								
$SA_{i, ever}$		-0.108* (0.0561)	0.0415 (0.0869)	0.0996 (0.0928)	0.188** (0.0817)	0.109 (0.0802)	0.125 (0.0797)	0.0703 (0.101)
$FC_{i, ever}$		-0.0273 (0.0236)	-0.0180 (0.0240)	-0.0175 (0.0240)	-0.00323 (0.0217)	0.00952 (0.0209)	0.00880 (0.0212)	0.00629 (0.0233)
$(SA * FC)_{i, ever}$			-0.242** (0.0993)	-0.219** (0.0995)	0.000622 (0.0871)	-0.0635 (0.0860)	-0.0661 (0.0820)	-0.0676 (0.109)
Fixed Effects								
Time FE	yes	yes	yes	yes	yes	yes	yes	yes
Time * $SA_{i, ever}$ FE	no	no	no	yes	yes	yes	yes	yes
Sector FE	no	no	no	no	yes	yes	yes	yes
Region FE	no	no	no	no	no	yes	yes	yes
Observations	28,577	28,447	28,447	28,447	28,447	28,447	16,799	11,648
R-squared	0.003	0.029	0.030	0.031	0.237	0.268	0.270	0.279
Bootstrap replications	1000	1000	1000	1000	918	918	918	462

This table estimates the joint effect of state aid ( $SA_{it}$ ) and financial constraints ( $FC_{it}$ ) on the firm's productivity level ( $\ln TFP_{it}$ ) by using a difference-in-differences estimator, allowing for permanent differences between firms that received State aid and/or experienced some financial barrier in the time frame of the sample. Starting from Column (4), we include the interaction between State aid and year dummies. The final specification (Column 5) includes sector dummies, measured at the NACE 3-digit level and region dummies (Column 6), determined at the 2-digit NUTS level. Results do not alter when controlling for region at a 3-digit level; All specifications include a full set of year dummies. To allow for different effects under the pre-crisis and crisis period, Columns 7 & 8 present the results for the split sample

Robust standard errors in parentheses; \*\*\* p < 0.01, \*\* p < 0.05, \* p < 0.1; Standard errors are clustered by firm and obtained through bootstrapping where resampling takes into account the panel rather than a single observation; Estimates include only complete replicates (the bottom line denotes the number of bootstrap replicates)

A Small Firm is here defined as a firm with less than 50 employees and a turnover lower than 10 million

**Table 11** Heterogeneity results for small firms

Dependent var.:	(1)	(2)	(3)	(4)	(5)	(6)	(7)
$\ln TFP_{it}$						2003– 2007	2008– 2011
$\ln TFP_{i0}$	0.800*** (0.0132)	0.797*** (0.0135)	0.797*** (0.0135)	0.802*** (0.0154)	0.803*** (0.0154)	0.853*** (0.0142)	0.722*** (0.0231)
$SA_{it}$	0.0128 (0.0422)	0.0200 (0.0435)	0.0193 (0.0435)	0.847* (0.494)	1.041** (0.499)	1.205** (0.590)	1.083 (0.775)
$FC_{it}$		-0.0858*** (0.0128)	-0.0864*** (0.0129)	-0.0546 (0.0930)	-0.0343 (0.0935)	-0.0344 (0.0772)	-0.154 (0.141)
$SA_{it} * FC_{it}$			0.0318 (0.0678)	0.0178 (0.0716)	-1.775*** (0.584)	-1.322** (0.520)	-5.377*** (1.700)
$SA_{it} * \ln TFP_{i0}$				-0.178* (0.107)	-0.220** (0.108)	-0.259** (0.125)	-0.211 (0.161)
$FC_{it} * \ln TFP_{i0}$				-0.00717 (0.0211)	-0.0119 (0.0213)	-0.00628 (0.0175)	0.00819 (0.0318)
$SA_{it} * FC_{it} * \ln TFP_{i0}$					0.401*** (0.132)	0.310*** (0.117)	1.143*** (0.364)
$SA_{i, ever}$	0.00763 (0.0285)	0.00603 (0.0293)	-0.00512 (0.0344)	-0.00188 (0.0363)	-0.00371 (0.0373)	0.0470* (0.0250)	-0.0426 (0.0633)
$FC_{i, ever}$		0.0381*** (0.0124)	0.0374*** (0.0127)	0.0376*** (0.0127)	0.0376*** (0.0127)	0.0381*** (0.0115)	0.0380*** (0.0176)
$(SA * FC)_{i, ever}$			0.0192 (0.0438)	0.00821 (0.0444)	0.00114 (0.0443)	-0.0525 (0.0360)	0.0103 (0.0721)
Constant	0.845*** (0.0610)	0.863*** (0.0633)	0.863*** (0.0633)	0.842*** (0.0723)	0.836*** (0.0725)	0.555*** (0.0595)	1.068*** (0.114)
Observations	28,577	28,447	28,447	28,447	28,447	16,799	11,648
R-squared	0.703	0.705	0.705	0.706	0.706	0.779	0.626
Bootstrap replications	927	918	918	918	918	997	950

This table estimates the joint effect of state aid ( $SA_{it}$ ) and financial constraints ( $FC_{it}$ ) on the firm’s productivity level ( $\ln TFP_{it}$ ) by using a difference-in-differences estimator controlling (Columns 1 & 2) for initial productivity levels ( $\ln TFP_{i0}$ ) and allowing for heterogeneous effects according to their initial productivity (Column 3). The final specification includes all interaction terms (Column 4) and is repeated on a split sample before and during the crisis period (Columns 5 & 6). All specifications include time, sector, and regional fixed effects as well as  $SA_{ever} * year$  dummies. The sector dummies are measured at the NACE 3-digit level, and the region dummies are measured at the level of the arrondissement (NUTS 2-digit level)

Robust standard errors in parentheses; \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ ; Standard errors are clustered by firm and obtained through bootstrapping where resampling takes into account the panel rather than a single observation; Estimates include only complete replicates (the bottom line denotes the number of bootstrap replicates)

A Small Firm is here defined as a firm with less than 50 employees and a turnover lower than 10 million

coefficient of State aid ( $\beta_1$ ) in Eq. 7 will be upwards biased.<sup>17</sup> To account and control for these differences in initial productivity and examine the potential different outcomes, we adapt the estimation equation as follows:

$$\ln(TFP_{it}) = \beta_0 + \gamma_1 \ln TFP_{i0} + \beta_1 SA_{it} + \beta_2 FC_{it} + \beta_3 SA_{it} * FC_{it} + \gamma_2 \ln TFP_{i0} * SA_{it} + \gamma_3 \ln TFP_{i0} * FC_{it} + \gamma_4 \ln TFP_{i0} * FC_{it} * SA_{it} + z_{it} \delta' + \epsilon_{it} \tag{8}$$

<sup>17</sup> For more information regarding issues with estimating the outcome of subsidies and state aid, see e.g. Klette et al. (2000). If the government is mainly interested in keeping companies alive (for instance because of employment of their workers), the coefficient of State aid will be downward biased.

**Table 12** Main results for young firms

Dependent var.:	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
$\ln TFP_{it}$							2003–2007	2008–2011
$SA_{it}$	0.284*** (0.103)	0.247** (0.105)	0.0371 (0.104)	0.263** (0.124)	0.0643 (0.118)	0.154 (0.113)	0.117 (0.176)	0.161 (0.208)
$FC_{it}$		-0.247*** (0.0360)	-0.257*** (0.0363)	-0.258*** (0.0362)	-0.202*** (0.0294)	-0.200*** (0.0275)	-0.144*** (0.0365)	-0.272*** (0.0420)
$SA_{it} * FC_{it}$			0.428** (0.212)	0.473** (0.193)	0.279* (0.148)	0.302** (0.153)	0.177 (0.180)	0.548** (0.248)
Constant	4.527*** (0.0229)	4.638*** (0.0285)	4.636*** (0.0287)	4.628*** (0.0289)	4.346*** (0.0576)	4.240*** (0.0900)	4.225*** (0.0993)	4.340*** (0.151)
Permanent differences								
$SA_{i, ever}$	-0.0859 (0.117)	-0.0108 (0.108)	0.240 (0.158)	0.524** (0.206)	0.439** (0.210)	0.416** (0.206)	0.227 (0.269)	0.230 (0.170)
$FC_{i, ever}$		-0.0850* (0.0437)	-0.0737* (0.0445)	-0.0729 (0.0445)	-0.0213 (0.0398)	-0.0113 (0.0381)	-0.0173 (0.0438)	-0.00497 (0.0434)
$(SA * FC)_{i, ever}$				-0.279 (0.186)	0.0519 (0.196)	-0.0481 (0.195)	0.164 (0.268)	-0.243 (0.168)
Fixed Effects								
Time FE	yes	yes	yes	yes	yes	yes	yes	yes
Time * $SA_{i, ever}$ FE	no	no	no	yes	yes	yes	yes	yes
Sector FE	no	no	no	no	yes	yes	yes	yes
Region FE	no	no	no	no	no	yes	yes	yes
Observations	10,038	10,009	13,427	13,427	13,427	13,427	5360	4649
R-squared	0.003	0.032	0.033	0.036	0.295	0.326	0.335	0.338
Bootstrap replications	1000	1000	1000	1000	228	228	98	105

This table estimates the joint effect of state aid ( $SA_{it}$ ) and financial constraints ( $FC_{it}$ ) on the firm's productivity level ( $\ln TFP_{it}$ ) by using a difference-in-differences estimator, allowing for permanent differences between firms that received State aid and/or experienced some financial barrier in the time frame of the sample

All specifications include a full set of year dummies. Starting from Column (4), we include the interaction between State aid and year dummies. The final specification (Column 5) includes sector dummies, measured at the NACE 3-digit level and region dummies (Column 6), determined at the 2-digit NUTS level. Results do not alter when controlling for region at a 3-digit level; To allow for different effects under the pre-crisis and crisis period, Columns 7 & 8 present the results for the split sample before and after 2008

Robust standard errors in parentheses; \*\*\* p < 0.01, \*\* p < 0.05, \* p < 0.1; Standard errors are clustered by firm and obtained through bootstrapping where resampling takes into account the panel rather than a single observation; Estimates include only complete replicates (the bottom line denotes the number of bootstrap replicates). A firm is defined as young if it is below the age of 10 at the first observation

**Table 13** Heterogeneity results young firms

Dependent var.: $\ln TFP_{it}$	(1)	(2)	(3)	(4)	(5)	(6) 2003–2007	(7) 2008–2011
$\ln TFP_{i0}$	0.776*** (0.0199)	0.772*** (0.0205)	0.772*** (0.0205)	0.761*** (0.0250)	0.761*** (0.0251)	0.839*** (0.0246)	0.687*** (0.0310)
$SA_{it}$	0.191** (0.0862)	0.191** (0.0870)	0.187** (0.0872)	0.129 (0.372)	0.00251 (0.424)	-0.555** (0.262)	0.449 (0.700)
$FC_{it}$		-0.0788*** (0.0163)	-0.0788*** (0.0166)	-0.245** (0.113)	-0.251** (0.115)	-0.239** (0.104)	-0.304* (0.169)
$SA_{it} * FC_{it}$			-0.00247 (0.0734)	-0.0154 (0.0744)	0.263 (0.343)	0.779*** (0.275)	0.956 (1.540)
$SA_{it} * \ln TFP_{i0}$				0.0122 (0.0664)	0.0389 (0.0783)	0.120** (0.0558)	-0.0575 (0.132)
$FC_{it} * \ln TFP_{i0}$				0.0377 (0.0249)	0.0389 (0.0254)	0.0439* (0.0227)	0.0413 (0.0367)
$SA_{it} * FC_{it} * \ln TFP_{i0}$					-0.0587 (0.0757)	-0.179*** (0.0643)	-0.187 (0.302)
$SA_{i, ever}$	0.0943** (0.0467)	0.0991** (0.0481)	0.119 (0.0843)	0.120 (0.0856)	0.119 (0.0863)	0.0676 (0.0618)	0.0657 (0.127)
$FC_{i, ever}$		0.0252 (0.0192)	0.0259 (0.0197)	0.0246 (0.0198)	0.0246 (0.0198)	0.0173 (0.0201)	0.0262 (0.0279)
$(SA * FC)_{i, ever}$			-0.0233 (0.0848)	-0.0263 (0.0855)	-0.0249 (0.0858)	-0.0282 (0.0638)	-0.113 (0.138)
Constant	1.000*** (0.112)	1.031*** (0.114)	1.031*** (0.114)	1.080*** (0.133)	1.081*** (0.133)	0.679*** (0.132)	1.357*** (0.183)
Observations	10,038	10,009	10,009	10,009	10,009	5360	4649
R-squared	0.750	0.752	0.752	0.752	0.752	0.815	0.680
Bootstrap replications	195	228	228	228	228	847	879

This table estimates the joint effect of state aid ( $SA_{it}$ ) and financial constraints ( $FC_{it}$ ) on the firm’s productivity level ( $\ln TFP_{it}$ ) for young firms by using a difference-in-differences estimator controlling (Columns 1 & 2) for initial productivity levels ( $\ln TFP_{i0}$ ) and allowing for heterogenous effects according to their initial productivity (Column 3). The final specification includes all interaction terms (Column 4) and is repeated on a split sample before and during the crisis period (Columns 5 & 6). All specifications include time, sector, and regional fixed effects as well as  $SA_{ever} * year$  dummies. The sector dummies are measured at the NACE 3-digit level, and the region dummies are measured at the level of the arrondissement (NUTS 2-digit level). A young firm is defined as a firm aged below 10 years old at the first observation

Robust standard errors in parentheses; \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ ; Standard errors are clustered by firm and obtained through bootstrapping where resampling takes into account the panel rather than a single observation; Estimates include only complete replicates (the bottom line denotes the number of bootstrap replicates)

where  $\ln TFP_{i0}$  is the logarithm of the total factor productivity estimate in the first period. We allow for the effect of State aid to be different for financially constrained and/or highly efficient firms.

The crisis years have been different in many perspectives. First of all, it is likely that more State aid measures were issued or differently assessed. Secondly, as the crisis hit suddenly and unexpectedly, firms were not prepared. To account for these different macro-economic circumstances, we repeat the above analysis on a split sample, i.e. before and after 2008.

### 5 Results

The baseline estimation results for Eq. 7 are presented in Table 8. The first three columns provide some insight on the expected productivity levels conditional on State aid and financing

**Table 14** Robustness check: Labor productivity as independent variable

Dependent variable	(1)	(2)	(3)	(4)	(5)
$\ln LP_{it}$				2003–2007	2008–2011
$\ln LP_{i0}$		0.731*** (0.0124)	0.729*** (0.0144)	0.810*** (0.0128)	0.635*** (0.0185)
$SA_{it}$	-0.0517 (0.0480)	0.0464 (0.0326)	0.454 (0.317)	0.787** (0.367)	0.0467 (0.395)
$FC_{it}$	-0.106*** (0.0152)	-0.0594*** (0.0101)	-0.144* (0.0871)	-0.0582 (0.0845)	-0.260** (0.120)
$SA_{it} * FC_{it}$	0.121* (0.0704)	0.0115 (0.0534)	-0.248 (0.481)	-0.587 (0.362)	0.472 (1.378)
$SA_{it} * \ln LP_{i0}$			0.0207 (0.0212)	0.00477 (0.0204)	0.0415 (0.0290)
$FC_{it} * \ln LP_{i0}$			-0.0950 (0.0739)	-0.171** (0.0861)	-0.00446 (0.0900)
$SA_{it} * FC_{it} * \ln LP_{i0}$			0.0555 (0.111)	0.134 (0.0818)	-0.105 (0.314)
$SA_{i, ever}$	0.0857* (0.0490)	0.0240 (0.0231)	0.0203 (0.0241)	0.0428** (0.0211)	-0.0931** (0.0423)
$FC_{i, ever}$	0.0221 (0.0146)	0.0210** (0.01000)	0.0210** (0.01000)	0.0242*** (0.00868)	0.0159 (0.0140)
$(SA * FC)_{i, ever}$	-0.0539 (0.0504)	-0.00415 (0.0325)	-0.00190 (0.0324)	-0.0209 (0.0283)	0.0109 (0.0502)
Constant	4.161*** (0.0319)	1.140*** (0.0561)	1.147*** (0.0650)	0.804*** (0.0585)	1.481*** (0.0901)
Observations	45,792	45,792	45,792	26,360	19,432
R-squared	0.146	0.588	0.589	0.686	0.493
Bootstrap replications	954	954	954	937	773

This table estimates the joint effect of state aid ( $SA_{it}$ ) and financial constraints ( $FC_{it}$ ) on the firm's labor productivity level ( $\ln LP_{it}$ ) by using a difference-in-differences estimator controlling (Columns 1 & 2) for initial productivity levels ( $\ln TFP_{i0}$ ) and allowing for heterogenous effects according to their initial labor productivity (Column 3). The final specification includes all interaction terms (Column 4) and is repeated on a split sample before and during the crisis period (Columns 5 & 6). All specifications include time, sector, and regional fixed effects as well as  $SA_{ever} * year$  dummies. The sector dummies are measured at the NACE 3-digit level, and the region dummies are measured at the level of the arrondissement (NUTS 2-digit level). Labor productivity is defined as the log-ratio of real value added and employment

Robust standard errors in parentheses; \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ ; Standard errors are clustered by firm and obtained through bootstrapping where resampling takes into account the panel rather than a single observation; Estimates include only complete replicates (the bottom line denotes the number of bootstrap replicates)

constraints. Indicator variables to control for inherent differences between supported and non-supported, and/or financially constrained and unconstrained firms are included. Column (1) shows that the estimated gross impact of State aid, i.e. the difference in performance between aid-receiving and non-receiving firms, conditional on their financial status, is positive and statistically significant. In line with expectations, financially constrained firms are associated with substantially lower productivity estimates. Of particular interest is  $\beta_3$ , the coefficient of the interaction term,  $SA_{it} * FC_{it}$  that is expected to be positive if State aid is able to mitigate the negative effects of financing difficulty. Indeed, we find that the beneficial effect of State aid is larger for firms that are in need of some financial assistance. All specifications include time-fixed effects to control for common changes through time. Starting from Column (3), we include additional controls for year-specific differences between SA and non-SA firms.

**Table 15** Robustness check: Distance to the frontier

Dependent var.: $\ln TFP_{it}$	(1)	(2)	(3)	(4)	(5) 2003–2007	(6) 2008–2011
$distance_{it}$	6.182*** (0.0765)	6.181*** (0.0765)	6.167*** (0.0861)	6.173*** (0.0864)	6.591*** (0.0734)	5.647*** (0.112)
$SA_{it}$	0.0487 (0.0315)	0.0431 (0.0320)	0.272 (0.291)	0.426 (0.319)	0.663 (0.424)	0.116 (0.325)
$FC_{it}$	-0.0837*** (0.0103)	-0.0848*** (0.0105)	-0.147** (0.0735)	-0.132* (0.0744)	-0.132** (0.0636)	-0.166 (0.107)
$SA_{it} * FC_{it}$		0.0402 (0.0578)	0.0351 (0.0591)	-0.774** (0.384)	-0.882** (0.405)	-0.368 (1.016)
$SA_{it} * distance_{it}$			-0.350 (0.442)	-0.575 (0.483)	-0.926 (0.659)	-0.108 (0.471)
$FC_{it} * \ln TFP_{it}$			0.100 (0.115)	0.0755 (0.116)	0.122 (0.100)	0.0707 (0.169)
$SA_{it} * FC_{it} * distance_{it}$				1.245** (0.612)	1.424** (0.629)	0.612 (1.617)
$SA_{i, ever}$	0.0809*** (0.0225)	0.0799*** (0.0266)	0.0796*** (0.0266)	0.0791*** (0.0267)	0.0938*** (0.0238)	-0.0422 (0.0455)
$FC_{i, ever}$	0.0413*** (0.0105)	0.0412*** (0.0108)	0.0410*** (0.0108)	0.0411*** (0.0108)	0.0405*** (0.00939)	0.0379** (0.0150)
$(SA * FC)_{i, ever}$		0.00225 (0.0359)	0.00169 (0.0357)	-0.000578 (0.0359)	-0.0165 (0.0317)	0.0111 (0.0526)
Constant	0.596*** (0.0529)	0.596*** (0.0528)	0.605*** (0.0592)	0.601*** (0.0594)	0.331*** (0.0501)	0.919*** (0.0851)
Observations	45,792	45,792	45,792	45,792	26,360	19,432
R-squared	0.741	0.741	0.741	0.741	0.809	0.668
Bootstrap replications	954	954	954	954	937	773

Robust standard errors in parentheses; \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ ; Standard errors are clustered by firm and obtained through bootstrapping where resampling takes into account the panel rather than a single observation; Estimates include only complete replicates (the bottom line denotes the number of bootstrap replicates); All specifications include time, sector, and regional fixed effects as well as  $SA_{i, ever} * year$  dummies. The sector dummies are measured at the NACE 3-digit level, and the region dummies are measured at the level of the arrondissement (NUTS 2-digit level)

Column (4) introduces sector dummies whereas column (5) extends further with regional dummies. Productivity estimates can vary widely across sectors due to differences in efficiency potential as well as in propensities to receive State aid across sectors. Governments might be more willing to provide State aid in high-performing sectors leading to an upwards bias of the estimated coefficient  $\beta_1$ . As State aid measures can be initiated from several government levels, the probability of receiving aid is likely to differ across geographical locations. We do not expect large differences in decision making over such a short time period but if there are, our estimates still contain some bias. The direction of such a bias, however, is less clear. Conditioning on sectoral and regional differences, we find no statistically significant effect on productivity from granting State aid to firms that have sufficient internal funding. This may be due to several factors, including liquidity hoarding, less efficient use of resources, “crowding-out” effects, and “too big to fail” strategies. However, when a firm has limited internal resources, State aid is associated with an increase in the productivity level completely offsetting the disadvantage resulting from their financing constraints.

As the resilience and dynamics of firms to overcome financial difficulty might substantially change according to macro-economic circumstances, we repeat the estimation for a split

**Table 16** Robustness check: Classification according to the initial value of  $FC$ 

Dependent var.: $\ln TFP_{it}$	(1)	(2)	(3)	(4) 2003–2007	(5) 2008–2011
$\ln TFP_{i0}$		0.843*** (0.00891)	0.850*** (0.00997)	0.901*** (0.00843)	0.785*** (0.0139)
$SA_{it}$	-0.0217 (0.0667)	0.0701** (0.0323)	0.625* (0.319)	0.880** (0.400)	0.248 (0.371)
$FC_{i0}$	-0.104*** (0.0219)	0.0291*** (0.0103)	0.128 (0.0794)	0.105 (0.0682)	0.124 (0.112)
$SA_{it} * FC_{i0}$	0.133 (0.0969)	-0.0767 (0.0552)	-0.733** (0.363)	-0.816** (0.403)	-0.509 (0.566)
$SA_{it} * \ln TFP_{i0}$			-0.0211 (0.0163)	-0.0166 (0.0139)	-0.0203 (0.0232)
$FC_{i0} * \ln TFP_{i0}$			-0.111* (0.0637)	-0.162** (0.0809)	-0.0344 (0.0698)
$SA_{it} * FC_{i0} * \ln TFP_{i0}$			0.132* (0.0742)	0.150* (0.0806)	0.0836 (0.114)
$SA_{i, ever}$	0.210*** (0.0553)	0.0442** (0.0187)	0.0436** (0.0191)	0.0512*** (0.0183)	-0.0684* (0.0379)
Constant	4.421*** (0.0416)	0.700*** (0.0457)	0.668*** (0.0517)	0.441*** (0.0435)	0.934*** (0.0799)
Observations	45,828	45,828	45,828	26,372	19,456
R-squared	0.271	0.770	0.771	0.838	0.697
Bootstrap replications	942	942	942	947	778

We divide the sample into two groups of firms by the first observation of our financial constraints variable and estimate the effects of State aid on productivity for each group using a DiD-estimator. Thereby, we allow for heterogeneous effects resulting from differences in initial productivity levels with a full set of interaction terms between all three main dependent variables (Column 3). We repeat the last specification on a split sample before and after 2008 (Column 4 & 5). All specifications include time, sector, and regional fixed effects as well as  $SA_{ever} * year$  dummies. The sector dummies are measured at the NACE 3-digit level, and the region dummies are measured at the level of the arrondissement (NUTS 2-digit level)

Robust standard errors in parentheses; \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ ; Standard errors are clustered by firm and obtained through bootstrapping where resampling takes into account the panel rather than a single observation; Estimates include only complete replicates (the bottom line denotes the number of bootstrap replicates)

sample. Column (6) presents the results for the years 2003 to 2007, and Column (7) involves the estimation for the crisis years. Our conclusions do not alter from the first period to the next.

By estimating Eq. 8, we allow for heterogeneous effects of State aid and financial constraints according to their initial productivity levels. By simply conditioning on these initial levels, the gross impact of State aid becomes statistically insignificant. The same conclusion applies to the interaction term,  $SA_{it} * FC_{it}$ . This, however, hides some substantial heterogeneity in the effects of State aid on productivity for firms that differ in their level of technological advances. We expect more productive firms to be more resilient with respect to negative (financial) shocks. If a firm experiences financial difficulty due to bad management, low past profits..., State aid might not be very effective in resolving these issues. However, if a temporary negative shock hits the economy, or a certain sector, State aid might mitigate these shocks for the most resilient firms. We expect firms operating at technological frontiers to be more likely to show that resilience. The same line of reasoning can apply in the case of high-risk investment. If the productivity in the firm is already high, past ideas/investment have already succeeded and the likelihood of success will also be higher.



**Table 17** Robustness check: Direct measure of *FC* using the current ratio

Dependent var.:	(1)	(2)	(3)	(4)	(5)
$\ln TFP_{it}$				2003–2007	2008–2011
$\ln TFP_{i0}$		0.839*** (0.00908)	0.840*** (0.0102)	0.893*** (0.00849)	0.774*** (0.0141)
$SA_{it}$	-0.0533 (0.0670)	0.0394 (0.0325)	0.541* (0.324)	0.816** (0.394)	0.115 (0.366)
$FC_{it}$	-0.225*** (0.0191)	-0.0953*** (0.0108)	-0.109 (0.0694)	-0.0873 (0.0594)	-0.161* (0.0976)
$SA_{it} * FC_{it}$	0.290** (0.122)	0.0827 (0.0533)	-0.716** (0.333)	-0.919** (0.380)	-0.0618 (0.898)
$SA_{it} * \ln TFP_{i0}$			0.00311 (0.0143)	0.00464 (0.0123)	0.00558 (0.0203)
$FC_{it} * \ln TFP_{i0}$			-0.101 (0.0649)	-0.153* (0.0803)	-0.0179 (0.0695)
$SA_{it} * FC_{it} * \ln TFP_{i0}$			0.162** (0.0685)	0.195** (0.0787)	0.0541 (0.171)
$SA_{i, ever}$	0.254*** (0.0640)	0.0339 (0.0239)	0.0321 (0.0244)	0.0337 (0.0211)	-0.0737 (0.0455)
$FC_{i, ever}$	0.0794*** (0.0197)	0.0514*** (0.0102)	0.0515*** (0.0102)	0.0448*** (0.00957)	0.0580*** (0.0152)
$(SA * FC)_{i, ever}$	-0.1000 (0.0868)	0.0261 (0.0373)	0.0278 (0.0378)	0.0419 (0.0297)	-0.00551 (0.0592)
Constant	4.418*** (0.0430)	0.726*** (0.0457)	0.720*** (0.0508)	0.479*** (0.0425)	1.009*** (0.0793)
Observations	45,277	45,277	45,277	26,171	19,106
R-squared	0.275	0.772	0.772	0.839	0.699
Bootstrap replications	941	941	941	932	790

All specifications include time, sector, and regional fixed effects as well as  $SA_{ever} * year$  dummies. The sector dummies are measured at the NACE 3-digit level, and the region dummies at the level of the arrondissement (NUTS 2-digit level). A firm is defined as financially constrained when the Current Ratio is below 60% of the median value within the 2-digit sector level

Robust standard errors in parentheses; \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ ; Standard errors are clustered by firm and obtained through bootstrapping where resampling takes into account the panel rather than a single observation; Estimates include only complete replicates (the bottom line denotes the number of bootstrap replicates)

The results presented in the fourth column suggest even stronger implications: if the firm experiences some financial difficulty, the mitigating role of State aid is only present for highly performing firms. Columns (5) & (6) show the results for the split sample. We can confirm these results for the pre-crisis period (Table 9).

Throughout the literature the role of the firm’s size and age on the existence of financial constraints is emphasized. On average, small firms experience more difficulty in obtaining the necessary funds for investment. Large firms might enjoy more internal financing (“deep pockets”) and/or have better access to external sources of liquidity. They benefit from being well-known and having better relations with external investors or lenders (Cohen and Klepper 1996). Several studies show that financial development has disproportionately positive effects for small firms (Aghion et al. 2007; Beck et al. 2005; Rajan and Zingales 1998). Although younger and smaller firms are more likely to be unable to obtain external funding such as a bank loan (Levenson and Willard 2000; Canton et al. 2013), this does not imply the firm’s growth is hampered. In particular, small firms tend to remain small even under better financial conditions (Hurst and Pugsley 2011). Conditional on survival, young firms are usually associated with higher growth rates because they are still on a steep learning curve. In addition, they tend to undertake riskier innovation. The

**Table 18** The cut-off values and the percentage of constrained firms by sector

Sector	(1) Obs.	(2) Constraint 2	(3) Constraint 3	(4) Cut-off 4	(5) Constraint 4	(6) Cut-off 5	(7) Constraint 5
10	6692	38.72	52.29	.959	35.85	.928	33.97
11	531	25.24	35.40	1.018	26.18	1.147	32.77
12	109	13.76	24.77	2.021	71.56	1.28	33.03
13	2257	23.00	36.07	1.278	41.29	1.16	34.03
14	874	23.80	35.47	1.399	50.11	1.132	29.06
15	156	24.36	42.31	1.111	32.05	1.050	25.64
16	2151	21.85	36.12	1.362	47.42	1.144	32.82
17	1125	25.24	41.07	1.419	52.18	1.121	36.44
18	2797	30.89	44.76	1.150	41.83	1.030	33.54
19	97	22.68	40.21	2.170	87.63	1.04	24.74
20	2872	23.75	37.60	1.201	37.74	1.116	32.59
21	472	29.87	41.10	1.129	37.50	1.105	35.81
22	2578	23.43	34.76	1.409	45.58	1.199	34.60
23	3273	26.46	39.51	1.271	43.45	1.121	35.11
24	1513	19.70	31.46	1.415	46.99	1.191	31.46
25	8543	19.08	36.90	1.227	38.90	1.111	29.09
26	1616	16.27	30.01	1.334	40.78	1.190	29.83
27	1553	13.20	26.98	1.461	42.43	1.266	31.81
28	3941	14.31	30.88	1.234	33.54	1.152	26.87
29	1072	20.80	36.38	1.400	48.51	1.154	34.24
30	300	18.00	35.33	1.796	61.33	1.185	34.00
31	1971	15.93	31.00	1.368	41.91	1.2	31.96
32	1762	16.86	31.44	1.268	35.98	1.187	31.27
33	1441	22.07	40.60	1.201	39.35	1.088	31.30

This table contains the values of the alternative cut-offs and the percentage of firms that is defined under these alternative definitions. The alternative cut-off values are respectively 1, 1.2, 60% of the average value within the sector, and 80% of the median value within the sector. Columns (2), (3), (5), and (7) provide the percentage of firms defined as financially constrained. Columns (4) and (6) are the cut-off values for each sector separately. State aid-receiving firms are not included

performance benefits from investment in R&D are larger if successful, but they also experience a larger decline in the case of failure (Coad et al. 2016).

To account for the potential different effects expected for small and young firms, we repeat the above analysis on subsamples of such firms. As can be seen from Fig. 3, a large majority of firms can be classified as a Small and Medium-Sized Enterprise (SME). Therefore, we focus on the Micro and Small enterprises with less than 50 employees and turnover below 10 million euro. The results are provided in Tables 10 and 11. Overall, we do not find a statistically significant effect of State aid on firm performance for small firms. For the pre-crisis period, State aid is mitigating the negative effects of financing constraints, but the effect is smaller and significant only at the 10% level. Allowing for firm heterogeneity in terms of initial TFP, we can confirm our previous conclusion, namely well-performing firms that encounter some financial barrier benefit disproportionately from State aid. These results were mainly driven by the pre-crisis period.

Table 12 presents the main results for young firms. In this context, a firm is considered young if its age is below 10 years. The sample used in these regressions includes all firms that were young at the time of the first observation in the dataset. Correcting for common time shocks and permanent differences between supported and non-supported firms, being the beneficiary of a State aid measure is associated with 36.4% higher performance. Even if we control for sector, region, and time-dependent differences, this effect is still 20% and highly

**Table 19** Robustness check: Alternative cut-off:  $CR \leq 1$

Dependent var.:	(1)	(2)	(3)	(4)	(5)
$\ln TFP_{it}$				2003–2007	2008–2011
$\ln TFP_{i0}$		0.839*** (0.00894)	0.841*** (0.0105)	0.895*** (0.00851)	0.774*** (0.0147)
$SA_{it}$	0.00337 (0.0666)	0.0710** (0.0355)	0.688** (0.313)	0.912** (0.407)	0.400 (0.351)
$FC_{it}$	-0.186*** (0.0154)	-0.0753*** (0.00863)	-0.0575 (0.0569)	-0.0447 (0.0528)	-0.0937 (0.0896)
$SA_{it} * FC_{it}$	0.00921 (0.0908)	-0.0122 (0.0463)	-0.821*** (0.278)	-0.833*** (0.282)	-0.863 (0.620)
$SA_{it} * \ln TFP_{i0}$			-0.00370 (0.0118)	-0.000778 (0.0109)	-0.00373 (0.0183)
$FC_{it} * \ln TFP_{i0}$			-0.123** (0.0618)	-0.169** (0.0812)	-0.0627 (0.0672)
$SA_{it} * FC_{it} * \ln TFP_{i0}$			0.162*** (0.0551)	0.168*** (0.0561)	0.166 (0.118)
$SA_{i, ever}$	0.247*** (0.0729)	0.0126 (0.0337)	0.0132 (0.0329)	0.0256 (0.0308)	-0.108* (0.0596)
$FC_{i, ever}$	0.0293* (0.0178)	0.0434*** (0.00924)	0.0434*** (0.00923)	0.0388*** (0.00793)	0.0446*** (0.0131)
$(SA * FC)_{i, ever}$	-0.0653 (0.0765)	0.0423 (0.0396)	0.0365 (0.0379)	0.0299 (0.0317)	0.0419 (0.0575)
Constant	4.439*** (0.0427)	0.728*** (0.0446)	0.714*** (0.0519)	0.472*** (0.0426)	1.000*** (0.0802)
Observations	45,792	45,792	45,792	26,360	19,432
R-squared	0.277	0.771	0.772	0.839	0.699
Bootstrap replications	954	954	954	937	773

Robust standard errors in parentheses; \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ ; Standard errors are clustered by firm and obtained through bootstrapping where resampling takes into account the panel rather than a single observation; Estimates include only complete replicates (the bottom line denotes the number of bootstrap replicates); All specifications include time, sector, and regional fixed effects as well as  $SA_{ever} * year$  dummies. The sector dummies are measured at the NACE 3-digit level, and the region dummies are measured at the level of the arrondissement (NUTS 2-digit level). A firm is defined as financially constrained when the Current Ratio is below the cut-off value of one. State aid firms' financial health status is determined by predictive discriminant analysis as before

statistically significant (Column (6)). Most of the previous conclusions also hold for the group of young firms, although the effects seem to be somewhat larger. In contrast to the entire sample and the small firms, however, the results are now mainly driven by the post-crisis years. This is in line with the literature that suggests that young firms are more likely to be hit disproportionately by (common) negative shocks. Once controlled for initial performance levels, the significance of the State aid effect becomes insignificant (see Table 13). In contrast to the entire sample, this does not seem to hide heterogeneous effects between better and worse performers. This suggests either that State aid for these firms was granted to the “winners,” or that the purposes of State aid for young firms were focused on other goals such as employment or training.

## 6 Robustness Checks

This section presents several robustness checks in order to verify that the results above are not driven by mere chance. We discuss some concerns and consider various alternatives for our main variables used throughout the analysis.

**Table 20** Robustness check: Alternative cut-off:  $CR \leq 1.2$ 

Dependent var.:	(1)	(2)	(3)	(4)	(5)
$\ln TFP_{it}$				2003–2007	2008–2011
$\ln TFP_{i0}$		0.838*** (0.00892)	0.847*** (0.0105)	0.903*** (0.00818)	0.777*** (0.0150)
$SA_{it}$	0.0225 (0.0690)	0.0778* (0.0398)	0.510** (0.241)	0.558** (0.232)	0.564 (0.384)
$FC_{it}$	-0.175*** (0.0133)	-0.0572*** (0.00678)	0.0188 (0.0544)	0.0691 (0.0490)	-0.0518 (0.0782)
$SA_{it} * FC_{it}$	-0.0345 (0.0707)	-0.0486 (0.0488)	-0.166 (0.518)	0.195 (0.588)	-1.104** (0.562)
$SA_{it} * \ln TFP_{i0}$			-0.0159 (0.0111)	-0.0201** (0.0101)	-0.00915 (0.0157)
$FC_{it} * \ln TFP_{i0}$			-0.0862* (0.0477)	-0.0998** (0.0475)	-0.0901 (0.0725)
$SA_{it} * FC_{it} * \ln TFP_{i0}$			0.0213 (0.102)	-0.0434 (0.116)	0.194* (0.106)
$SA_{i, ever}$	0.203** (0.0833)	-0.0263 (0.0356)	-0.0240 (0.0356)	0.0156 (0.0298)	-0.174*** (0.0629)
$FC_{i, ever}$	0.0944*** (0.0173)	0.0484*** (0.00842)	0.0479*** (0.00844)	0.0273*** (0.00757)	0.0664*** (0.0124)
$(SA * FC)_{i, ever}$	-0.00579 (0.0795)	0.0861** (0.0396)	0.0843** (0.0393)	0.0463 (0.0309)	0.139** (0.0588)
Constant	4.414*** (0.0435)	0.720*** (0.0446)	0.680*** (0.0513)	0.431*** (0.0400)	0.960*** (0.0808)
Observations	45,792	45,792	45,792	26,360	19,432
R-squared	0.276	0.771	0.772	0.838	0.699
Bootstrap replications	954	954	954	937	773

Robust standard errors in parentheses; \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ ; Standard errors are clustered by firm and obtained through bootstrapping where resampling takes into account the panel rather than a single observation; Estimates include only complete replicates (the bottom line denotes the number of bootstrap replicates); All specifications include time, sector, and regional fixed effects as well as  $SA_{ever} * year$  dummies. The sector dummies are measured at the NACE 3-digit level, and the region dummies are measured at the level of the arrondissement (NUTS 2-digit level). A firm is defined as financially constrained when the Current Ratio is below the cut-off value of 1.2. State aid firms' financial health status is determined by predictive discriminant analysis as before

## 6.1 Robustness Checks Concerning the Measure of Productivity.

To eliminate price effects, we followed the standard solution of using deflated firm-level added value by an industry-wide producer price index. However, the coefficients of the production function might still be biased if the price error (difference between the industry price index and a firm's actual price) is correlated with a firm's input choices (De Loecker 2011) which is known in the literature as omitted price bias. This may lead to an important identification problem regarding the relationship between financing constraints and productivity. Foster et al. (2008) show that small firms often appear to have lower revenue-based productivity simply because they charge lower prices than large firms. On the other hand, financially constrained firms charge lower prices because they produce low quality products (see Fan et al. 2015; Bernini et al. 2015). This, however, does not have to be problematic if quality differences are fully reflected in prices (Syverson 2011). In addition, it should equally be noted that welfare implications of State aid measures are therefore unattainable. In future research, it would be interesting to see whether results fully carry over when using TFPQ rather than TFPR.

**Table 21** Robustness check: Alternative cut-off:  $CR \leq 60\% * mean(CR)$

Dependent var.:	(1)	(2)	(3)	(4)	(5)
$\ln TFP_{it}$				2003–2007	2008–2011
$\ln TFP_{i0}$		0.838*** (0.00895)	0.844*** (0.0107)	0.904*** (0.00828)	0.771*** (0.0155)
$SA_{it}$	-0.133** (0.0664)	0.0441 (0.0354)	0.728** (0.361)	1.063** (0.440)	0.203 (0.399)
$FC_{it}$	-0.182*** (0.0137)	-0.0538*** (0.00691)	-0.0126 (0.0532)	0.0752 (0.0532)	-0.113 (0.0772)
$SA_{it} * FC_{it}$	0.340*** (0.0756)	0.0394 (0.0400)	-0.803** (0.366)	-1.157*** (0.424)	-0.167 (0.493)
$SA_{it} * \ln TFP_{i0}$			-0.00855 (0.0108)	-0.0209* (0.0108)	0.00470 (0.0155)
$FC_{it} * \ln TFP_{i0}$			-0.137* (0.0724)	-0.207** (0.0899)	-0.0293 (0.0768)
$SA_{it} * FC_{it} * \ln TFP_{i0}$			0.168** (0.0733)	0.241*** (0.0855)	0.0408 (0.0973)
$SA_{i, ever}$	0.271*** (0.0739)	0.0265 (0.0323)	0.0282 (0.0323)	0.0544** (0.0263)	-0.113* (0.0606)
$FC_{i, ever}$	0.0807*** (0.0182)	0.0398*** (0.00858)	0.0394*** (0.00861)	0.0189** (0.00756)	0.0588*** (0.0128)
$(SA * FC)_{i, ever}$	-0.0958 (0.0747)	0.0217 (0.0397)	0.0192 (0.0393)	-0.00426 (0.0324)	0.0484 (0.0603)
Constant	4.434*** (0.0446)	0.727*** (0.0449)	0.700*** (0.0523)	0.430*** (0.0397)	1.008*** (0.0835)
Observations	45,792	45,792	45,792	26,360	19,432
R-squared	0.278	0.771	0.771	0.838	0.699
Bootstrap replications	954	954	954	937	773

Robust standard errors in parentheses; \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ ; Standard errors are clustered by firm and obtained through bootstrapping where resampling takes into account the panel rather than a single observation; Estimates include only complete replicates (the bottom line denotes the number of bootstrap replicates); All specifications include time, sector, and regional fixed effects as well as  $SA_{ever} * year$  dummies. The sector dummies are measured at the NACE 3-digit level, and the region dummies are measured at the level of the arrondissement (NUTS 2-digit level). A firm is defined as financially constrained when the Current Ratio is below 60% of the average value of the sector in which it is active. If a firm is active in more than one sector, it is considered financially constrained if it is defined as such in one of these sectors. State aid firms' financial health status is determined by predictive discriminant analysis as before

To establish some robustness concerning the independent variable, i.e. total factor productivity it is interesting to see whether our results carry over to labor productivity. We define labor productivity as the log-ratio of value added on labor (number of employees):

$$\ln LP_{it} = \ln \left( \frac{Y_{it}}{L_{it}} \right) \tag{9}$$

where  $Y_{it}$  and  $L_{it}$  denote, respectively, the real value added and labor of firm  $i$  at time  $t$ . To obtain the “heterogeneity” results, we include  $\ln LP_{i0}$ , the logarithm of labor productivity at the first observation. The results are presented in Table 14. All previous obtained results hold but the statistical significance of the coefficients is lower. State aid mitigates the negative effect of financial constraints for highly productive firms only in the first period of the sample (before the crisis), but it is only weakly significant with a  $p$ -value of 0.101.

In addition, the initial TFP measure is replaced by a relative measure as the opportunity/possibility for productivity improvements might differ substantially across sectors. We define the variable  $distance_{it}$  as the distance of firm  $i$  to the possibility frontier at time  $t$ . This frontier

**Table 22** Robustness check: Alternative cut-off:  $CR \leq 80\% * median(CR)$ 

Dependent var.:	(1)	(2)	(3)	(4)	(5)
$\ln TFP_{it}$				2003–2007	2008–2011
$\ln TFP_{i0}$		0.838*** (0.00895)	0.843*** (0.0104)	0.899*** (0.00809)	0.773*** (0.0148)
$SA_{it}$	-0.110* (0.0639)	0.0515 (0.0349)	0.714** (0.346)	1.007** (0.431)	0.284 (0.374)
$FC_{it}$	-0.189*** (0.0142)	-0.0600*** (0.00706)	-0.0236 (0.0524)	0.0249 (0.0498)	-0.0912 (0.0776)
$SA_{it} * FC_{it}$	0.344*** (0.0803)	0.0305 (0.0421)	-0.833** (0.355)	-1.077*** (0.416)	-0.416 (0.485)
$SA_{it} * \ln TFP_{i0}$			-0.00761 (0.0109)	-0.0108 (0.0103)	-0.00251 (0.0156)
$FC_{it} * \ln TFP_{i0}$			-0.134* (0.0699)	-0.196** (0.0886)	-0.0419 (0.0724)
$SA_{it} * FC_{it} * \ln TFP_{i0}$			0.172** (0.0715)	0.225*** (0.0841)	0.0838 (0.0965)
$SA_{i, ever}$	0.259*** (0.0700)	0.0342 (0.0302)	0.0362 (0.0302)	0.0629*** (0.0242)	-0.110* (0.0580)
$FC_{i, ever}$	0.0688*** (0.0174)	0.0421*** (0.00844)	0.0419*** (0.00845)	0.0256*** (0.00734)	0.0560*** (0.0123)
$(SA * FC)_{i, ever}$	-0.0780 (0.0730)	0.0117 (0.0381)	0.00889 (0.0377)	-0.0178 (0.0308)	0.0465 (0.0589)
Constant	4.436*** (0.0437)	0.727*** (0.0449)	0.705*** (0.0513)	0.452*** (0.0397)	1.002*** (0.0804)
Observations	45,792	45,792	45,792	26,360	19,432
R-squared	0.278	0.771	0.771	0.838	0.699
Bootstrap replications	954	954	954	937	773

Robust standard errors in parentheses; \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ ; Standard errors are clustered by firm and obtained through bootstrapping where resampling takes into account the panel rather than a single observation; Estimates include only complete replicates (the bottom line denotes the number of bootstrap replicates); All specifications include time, sector, and regional fixed effects as well as  $SA_{ever} * year$  dummies. The sector dummies are measured at the NACE 3-digit level, and the region dummies are measured at the level of the arrondissement (NUTS 2-digit level). A firm is defined as financially constrained when the Current Ratio is below 80% of the median value of the sector in which it is active. If a firm is active in more than one sector, it is considered financially constrained if it is defined as such in one of these sectors. State aid firms' financial health status is determined by predictive discriminant analysis as before

is determined by the best performing firm in the 2-digit sector over the entire sample. In other words, denote the sector by  $J$  and

$$distance_{it} = \frac{\ln TFP_{it}}{\max_{i,j \in J} \ln TFP_j} \quad (10)$$

When the potential productivity gain is taken into account, we find that financial constraints are detrimental for the firm's performance and State aid will not help unless the firm is rather close to the frontier. In essence, the results obtained in Table 15 reflect the same conclusions as before.

## 6.2 Robustness Checks Concerning the Measure of Financial Constraints.

Given the intrinsic difficulty in determining a firm's financial constraints, we propose several alternative definitions of the financial constraints variable. In particular, the sample is simply

**Table 23** Robustness check: Lag of financial constraints variable

Dependent var.:	(1)	(2)	(3)	(4)	(5)
$\ln TFP_{it}$				2003–2007	2008–2011
$\ln TFP_{i0}$		0.797*** (0.0121)	0.802*** (0.0137)	0.849*** (0.0126)	0.758*** (0.0160)
$SA_{it}$	-0.0236 (0.0675)	0.0597 (0.0375)	0.684* (0.415)	1.162** (0.555)	0.126 (0.333)
$FC_{it-1}$	-0.0739*** (0.0207)	0.00564 (0.0118)	0.0696 (0.0848)	0.0539 (0.0880)	0.0716 (0.116)
$SA_{it} * FC_{it-1}$	0.260** (0.112)	-0.0372 (0.0685)	-0.881* (0.498)	-1.267** (0.562)	-0.185 (0.761)
$SA_{it} * \ln TFP_{i0}$			-0.0134 (0.0174)	-0.00907 (0.0181)	-0.0151 (0.0240)
$FC_{it-1} * \ln TFP_{i0}$			-0.123 (0.0820)	-0.217** (0.110)	-0.0120 (0.0629)
$SA_{it} * FC_{it-1} * \ln TFP_{i0}$			0.166* (0.0999)	0.244** (0.113)	0.0297 (0.151)
$SA_{i, ever}$	0.188*** (0.0701)	0.0155 (0.0321)	0.0149 (0.0322)	0.0404 (0.0302)	-0.0901* (0.0486)
$FC_{i, ever}$	-0.0210 (0.0202)	-0.00390 (0.0109)	-0.00361 (0.0109)	0.00681 (0.0119)	-0.0168 (0.0144)
$(SA * FC)_{i, ever}$	-0.136* (0.0775)	0.00557 (0.0404)	0.00625 (0.0405)	-0.0137 (0.0400)	0.0190 (0.0537)
Constant	4.422*** (0.0636)	0.825*** (0.0715)	0.804*** (0.0773)	0.587*** (0.0716)	1.092*** (0.0940)
Observations	35,286	35,286	35,286	17,959	17,327
R-squared	0.276	0.720	0.720	0.774	0.675
Bootstrap replications	776	776	776	757	578

Robust standard errors in parentheses; \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ ; Standard errors are clustered by firm and obtained through bootstrapping where resampling takes into account the panel rather than a single observation; Estimates include only complete replicates (the bottom line denotes the number of bootstrap replicates); All specifications include time, sector, and regional fixed effects as well as  $SA_{ever} * year$  dummies. The sector dummies are measured at the NACE 3-digit level, and the region dummies are measured at the level of the arrondissement (NUTS 2-digit level). A firm is defined as financially constrained when the Current Ratio is below 60% of the median value of the sector in which it is active. If a firm is active in more than one sector, it is considered financially constrained if it is defined as such in one of these sectors

divided into financially healthy and unhealthy firms based on the classification of the first observation in the sample. The second alternative for the financing constraints dummy is the “original” segmenting variable used in the classification method. The earlier obtained conclusions still hold under these different definitions of the financing variable. The results for the main specification are presented in Column (1) of Tables 16 and 17. Under both alternatives, the results show that financial barriers are associated with significant lower performance levels. State aid is able to mitigate these negative results and hence, the previous obtained conclusions do not alter. We lose some statistical significance as the coefficient of interest falls in the case of the initial financing state due to the lack of variation over time. Conditioning on initial TFP levels, the conclusions on State aid remain the same (Columns (2)–(4)). However, these results seem primarily driven by the pre-crisis period as can be seen from columns (5) & (6).

To test whether the chosen predetermined cut-off value is the driving force of our results, we apply 4 other cut-off values following the same procedures as in the main analysis by applying predictive discriminant analysis to adjust for the “missing” data problem in the case of State aid-receiving firms. As before, all observations with  $CR$  values above 10 are excluded from the analysis. The different cut-off levels ( $co_{it}$ ) are defined as:

**Table 24** Robustness check: Random generated SA indicator

Dependent var.: $\ln TFP_{it}$	(1)	(2)	(3)	(4) 2003–2007	(5) 2008–2011
$\ln TFP_{i0}$		0.838*** (0.00900)	0.838*** (0.00900)	0.837*** (0.0102)	0.837*** (0.0103)
$SA_{it}$	-0.0346 (0.0594)	0.0186 (0.0301)	-0.000306 (0.0329)	-0.0475 (0.138)	-0.127 (0.148)
$FC_{it}$	-0.205*** (0.0188)	-0.0794*** (0.00988)	-0.0786*** (0.0100)	-0.102 (0.0651)	-0.108* (0.0644)
$SA_{it} * FC_{it}$	-0.0376 (0.133)		-0.0310 (0.0695)	-0.0278 (0.0688)	0.303 (0.276)
$SA_{it} * \ln TFP_{i0}$				0.00999 (0.0274)	0.0269 (0.0295)
$FC_{it} * \ln TFP_{i0}$				0.00500 (0.0137)	0.00637 (0.0135)
$SA_{it} * FC_{it} * \ln TFP_{i0}$					-0.0715 (0.0555)
$SA_{i, ever}$	0.00570 (0.0462)	-0.00386 (0.00937)	-0.00378 (0.00936)	-0.00385 (0.00935)	-0.00387 (0.00894)
$FC_{i, ever}$	0.0263 (0.0188)	0.0322*** (0.00971)	0.0307*** (0.00973)	0.0306*** (0.00973)	0.0306*** (0.00939)
$(SA * FC)_{i, ever}$	0.0810 (0.106)		0.0688 (0.0558)	0.0677 (0.0553)	0.0654 (0.0544)
Constant	4.434*** (0.0424)	0.734*** (0.0460)	0.735*** (0.0459)	0.740*** (0.0518)	0.742*** (0.0527)
Observations	45,792	45,792	45,792	45,792	45,792
R-squared	0.276	0.771	0.771	0.771	0.771
Bootstrap replications					

Robust standard errors in parentheses; \*\*\*  $p < 0.01$ , \*\*  $p < 0.05$ , \*  $p < 0.1$ ; Standard errors are clustered by firm and obtained through bootstrapping where resampling takes into account the panel rather than a single observation; Estimates include only complete replicates (the bottom line denotes the number of bootstrap replicates); All specifications include time, sector, and regional fixed effects as well as  $SA_{ever}$  \*  $year$  dummies. The sector dummies are measured at the NACE 3-digit level, and the region dummies are measured at the level of the arrondissement (NUTS 2-digit level)

$$co_2 = 1; \quad co_3 = 1.2; \quad co_4 = 60\% * \text{mean}(co); \quad co_5 = 80\% * \text{median}(co) \quad (11)$$

Tables 17 and 18 contains cut-off values 3 & 4 for each sector and the percentage of firms that are defined as financially constrained under the different definitions. Tables 19, 20, 21, and 22 provide the results for these 4 alternatives. Column (1) confirms our previous obtained results when the cut-off value is determined with respect to the sector in which it is active. When the sector effects are taken into account by comparing the current ratio to the mean or the median of the sector, financial constraints show a highly negative effect on productivity, but this effect is mitigated by State aid. However, all results from the main tables are replicated. Our main results are robust under different definitions of the financial constraints variable concerning the cut-off value. That is, State aid increases productivity for non-constrained firms, but the negative effect of financial constraints is lowered when the initial productivity level of the firm was relatively high. This effect is mainly driven by the non-crisis period, i.e. before 2008. These results also hold when we consider the lag of our financial constraints dummy although they are somewhat less statistically significant (Table 23).



Another caveat w.r.t. measurement of financial constraints is the existence of the cash hoarding phenomenon. A high *CR* can suggest that the firm is hoarding cash and not using their resources efficiently. Equally, a high level of cash might be an indication that a firm is constrained and is holding cash for precautionary reasons. Including an additional *hoarding* dummy, that indicates a high *CR* level (above 1 or 2), does not alter our results.

### 6.3 Robustness Checks Concerning the Measure of State Aid

To test the validity of the State aid dummy, the estimations are repeated using a random indicator mimicking the State aid variable used. We should not expect to find any statistical significance as there is no underlying reality determining this variable. Table 24 presents the results and confirms that a random dummy does not generate significant results.

## 7 Conclusions

A significant amount of public spending goes out to firms to support their performance and mitigate negative effects of market failures. It is not only important to examine the effectiveness of State aid measures but to also be aware of potential side effects. Most recent literature on State aid discusses the distortive effect on the competition. This paper focuses on the productivity effects of State aid, in particular with respect to the financial health status of the firm. We find that lack of internal funding leads to underperformance and that State aid is able to alleviate firms from these liquidity constraints, irrespective of the goals of the measure or the instrument(s) used. Nevertheless, if such financing constraints result from bad performance, the results do not hold. Controlling for and allowing for firm heterogeneity in terms of initial performance shows that for an average firm, there are definite benefits in terms of total factor productivity. The more efficient firms were to begin with, the more efficiently these new resources are put to use.

An obvious policy implication therefore reads to particularly targeting “winners” that are somehow hampered in obtaining the necessary funds to invest optimally. A firm might experience financing constraints for a number of reasons that are not linked to their efficiency levels. If a firm wishes to engage in R&D investment and innovation, large amounts of resources should be available. Due to a lack of tangible assets, uncertain outcomes, and the reluctance of information disclosure, it can be difficult and even impossible to obtain sufficient funding for these investment plans. Small and young firms would be suffering from these constraints the most. More general market conditions can also worsen a firm’s financial health status, for example the existence of fierce international competition or operating in declining markets. In light of such difficulties, government intervention can bring some relief.

However, these implications must be interpreted with caution. As all State aid cases are included in this study, the objectives of the measures might be reached even at the expense of some loss in the firm’s productivity. It is nevertheless important to be aware of the potential detrimental side effects of each measure when granting state aid to ineffective and/or financially constrained firms. This is in line with current European policy, namely it is forbidden to grant State aid to ailing firms. Taking into account past performance and the financial strategy of the firm when examining proposed measures can prevent the emergence of so-called “zombie” firms.

**Acknowledgments** The authors thank Jozef Konings, Dirk Czarnitzki, and Johannes Van Biesebroeck for contributing their insights on earlier versions of the paper as presented during informal seminars at the Department of Economics. The paper benefitted equally from comments by Otto Toivanen, Hans Friederiszick, and Caroline Buts, as well as other participants of the “State Aid Control: Where Law and Economics meet” conference, which was held in Brussels in September 2016. We also thank Louise Birrell for proofreading the article. This work was supported by the KU Leuven [Program Financing of the KU Leuven] & Methusalem [KU Leuven Research Fund Project DOE-C9724-METH/14/01].

**Open Access** This article is distributed under the terms of the Creative Commons Attribution 4.0 International License (<http://creativecommons.org/licenses/by/4.0/>), which permits unrestricted use, distribution, and reproduction in any medium, provided you give appropriate credit to the original author(s) and the source, provide a link to the Creative Commons license, and indicate if changes were made.

## References

- Akerberg D, Caves K, Frazer G (2006) Structural identification of production functions. *Mimeo*
- Aghion P, Fally T, Scarpetta S (2007) Credit constraints as a barrier to the entry and post-entry growth of firms. *Econ Policy* 22(52):731–779
- Aghion P, Cai J, Dewatripont M, Du L, Harrison A, Legros P (2015) Industrial Policy and Competition. *Am Econ J Macroecon* 7(4). <https://doi.org/10.1257/max.20120103>
- Beck T, Demirgüç-Kunt A, Maksimovic V (2005) Financial and legal constraints to growth: does firms size matter? *J Financ* 60(1):137–177. <https://doi.org/10.1111/j.1540-6261.2005.00727.x>
- Becker B (2015) Public R&D Policies and private R&D investment: a survey of the empirical evidence. *J Econ Surv* 29(5):917–942. <https://doi.org/10.1111/joes.12074>
- Bernini M, Guillou S, Bellone F (2015) Financial leverage and export quality: Evidence from France. *J Bank Financ*:280–296. <https://doi.org/10.1016/j.jbankfin.2015.06.014>
- Buts C, Jegers M (2013) The effect of 'State Aid' on market shares: an empirical investigation in an EU member state. *J Ind Competition Trade* 13(1):88–100
- Caballero RJ, Hoshi T, Kashyap AK (2008) Zombie lending and depressed restructuring in Japan. *Am Econ Rev* 98(5):1943–1977. <https://doi.org/10.1257/aer.98.5.1943>
- Canton E, Grilo I, Monteagudo J, van der Zwan (2013) Perceived credit constraints in the European Union. *Small Bus Econ* 41(3):701–715. <https://doi.org/10.1007/s11187-012-9451-y>
- Carreira C, Silva F (2010) No deep pockets: some stylized empirical results on firms' financial constraints. *J Econ Surv* 24(4):731–753. <https://doi.org/10.1111/j.1467-6419.2009.00619.x>
- Cleary S (1999) The relationship between firm investment and financial status. *J Financ* 54(2):673–692. <https://doi.org/10.1111/0022-1082.00121>
- Coad A, Segarra A, Teruel M (2016) Innovation and firm growth : does firm age play a role? *Res Policy* 45(2): 387–400. <https://doi.org/10.1016/j.respol.2015.10.015>
- Cohen WM, Klepper S (1996) Firm size and the nature of innovation within industries: the case of process and product R&D. *Rev Econ Stat* 78:232–243. <https://doi.org/10.2307/2109925>
- Czarnitzki D (2006) Research and Development in small and medium-sized enterprises: the role of financial constraints and public funding. *Scott J Pol Econ* 53(3):335–375. <https://doi.org/10.1111/j.1467-9485.2006.00383.x>
- De Loecker J (2011) Product differentiation, multiproduct firms, and estimating the impact of trade liberalization on productivity. *Econometrica* 79(5):1407–1451
- Fan H, Lai EL-C, Li YA (2015) Credit constraints, quality, and export prices: theory and evidence from China. *J Comp Econ* 43:390–416. <https://doi.org/10.1016/j.jce.2015.02.007>
- Fix E, Hodges J (1951) Discriminatory analysis, nonparametric discrimination: consistency properties, technical report 4. USAF School of Aviation Medicine, Randolph Field, Texas
- Foster L, Haltiwanger J, Syverson C (2008) Reallocation, firm turnover, and efficiency: selection on productivity or profitability. *Am Econ Rev* 98(1):394–425. <https://doi.org/10.1257/aer.98.1.394>
- Friederiszick HW, Röller L-H, Verouden V (2006) European state aid control: an economic framework. *Handbook of antitrust economics*:625–669
- Grigolon L, Leheyda N, Verboven F (2016) Scrapping schemes in the financial crisis – evidence from Europe. *Int J Ind Organ* 44:41–59. <https://doi.org/10.1016/j.ijindorg.2015.10.004>
- Gual J, Jódar-Rosel S (2006) Vertical industrial policy in the EU: An empirical analysis of the effectiveness of state aid. "La Caixa" Economic Papers, No.1, <https://doi.org/10.1111/j.1360-0443.2006.01518.x>

- Hadlock CJ, Pierce JR (2010) New evidence on measuring financial constraints: moving beyond the KZ index. *Rev Financ Stud* 23(5):1909–1940. <https://doi.org/10.1093/rfs/hhq009>
- Hall B (2002) The financing of research and development. *Oxf Rev Econ Policy* 18(1):35–51. <https://doi.org/10.1093/oxrep/18.1.35>
- Hall BH, Lerner J (2010) The financing of R&D and innovation. *Handbook of the Economics of Innovation* 1: 609–639
- Heim S, Hüscherlath K, Schmidt-Dengler P, Strazzeri M (2017) The impact of state aid on the survival and financial viability of aided firms. *Eur Econ Rev*:193–214
- Hurst E, Pugsley B (2011) What do small businesses do? NBER Working Papers, No 17041
- Hyytinen A, Toivanen O (2005) Do financial constraints hold back innovation and growth?: evidence on the role of public policy. *Res Policy* 34(9):1385–1403. <https://doi.org/10.1016/j.respol.2005.06.004>
- Kamien MI, Schwartz NL (1978) Self-financing of an R and D project. *Am Econ Rev*:252–261
- Kleiner T (2005) Reforming state aid policy to best contribute to the Lisbon strategy for growth and jobs. *Competition Policy Newsletter*, Number 2
- Klette TJ, Moen J, Griliches Z (2000) Do subsidies to commercial R&D reduce market failures? Microeconomic evaluation studies. *Res Policy* 29(4):471–495
- Levenson AR, Willard KL (2000) Do firms get the financing they want? Measuring credit rationing experienced by small businesses in the US. *Small Bus Econ* 14(2):83–94. <https://doi.org/10.1023/A:1008196002780>
- Levinsohn J, Petrin A (2003) Estimating production functions using inputs to control for unobservables. *Rev Econ Stud* 70(2):317–341. <https://doi.org/10.1111/1467-937X.00246>
- McGowan MA, Andrews D, Millot V (2017) Zombie firms and Productivity Performance in OECD Countries. *OECD Economics Department Working Papers*, No.132
- Modigliani F, Miller MH (1958) The cost of capital, corporation finance and the theory of investment. *Am Econ Rev* 48(3):261–297
- Musso P, Schiavo S (2008) The impact of financial constraints on firm survival and growth. *J Evol Econ* 18(2): 135–149. <https://doi.org/10.1007/s00191-007-0087-z>
- Nitsche R, Heidhues P (2006) Study on methods to analyse the impact of State aid on competition (No. 244). Directorate General Economic and Financial Affairs (DG ECFIN), European Commission
- Olley GS, Pakes A (1996) The dynamics of productivity in the telecommunications equipment industry. *Econometrica* 64(6):1263–1297. <https://doi.org/10.2307/2171831>
- Rajan RG, Zingales L (1998) Which capitalism? Lessons from the east Asian crisis. *J Appl Corp Financ* 11(3): 40–48. <https://doi.org/10.1111/j.1745-6622.1998.tb00501.x>
- Savnac F (2008) Impact of financial constraints on innovation: what can be learned from a direct measure? *Econ Innov New Techn* 17(6):553–569. <https://doi.org/10.1080/10438590701538432>
- Syverson C (2011) What determines productivity? *J Econ Lit* 49(2):326–365. <https://doi.org/10.1257/jel.49.2.326>
- Tan Y, Huan Y, Woo WT (2016) Zombie firms and the crowding-out of private Investment in China. *Asean Economic Papers* 15(3):32–55
- Wooldridge JM (2002) *Econometric analysis of cross section and panel data*. The MIT Press
- Wooldridge JM (2009) On estimating firm-level production functions using proxy variables to control for unobservables. *Econ Lett* 104(3):112–114. <https://doi.org/10.1016/j.econlet.2009.04.026>