

# Relation model describing the effects of introducing RFID in the supply chain: evidence from the food and beverage industry in South Korea

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**Abstract** The development of information technology has rapidly changed the logistics industry. RFID has become more and more important in the context of supply chain management (SCM), and implementation of RFID in SCM brings with it the potential to manage the information flow and to support communication and collaboration along the supply chain. This study was conducted to build a relation model, which is a structural model, to identify the effects of introducing RFID into the supply chain of the food and beverage industry in Korea. The supply chain of the food and beverage industry was divided into five activities: procurement, production, transport, sale,

warehousing, and administration. This study was based on the premise that RFID will be embedded in a transport box or pallet circulated in the SC. The model showed that SC activities have positive relationships through the RFID system, and the introduction of RFID promotes information interchanges between SC activities, which in turn enable the coordination and consolidation of a total SCM. From the results of this study, it is expected that the RFID system does not only enable the SC partners to improve their utilities but also promotes the efficiency of SCM as a whole. This is meaningful considering that there is still a controversy regarding the effects of RFID on SCM.

**Keywords** RFID · Supply chain management · Structural model · Food and beverage industry

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## 1 Introduction

The development of information technology (IT) has rapidly changed the logistics industry. RFID is becoming more and more important in the context of supply chain management (SCM) [30]. The implementation of RFID in SCM brings with it the potential to manage the information flow and to support communication and collaboration along the supply chain (SC) [4, 22, 34]. A few empirical studies, however, have suggested that it is very difficult to ascertain the performance of RFID applications [18, 50, 52]. This phenomenon has been referred to as the “productivity paradox of IT” [31].

On the other hand, many studies supporting the premise that the implementation of RFID has significant positive effects on SCM have been reviewed by these authors. RFID serves as a key enabler for coordinating and

integrating SCM, through the sharing of vital information regarding key SC activities both inside and outside the boundaries of material suppliers, manufacturers, wholesalers, and consumers [25]. RFID has a vast potential in terms of enabling demand forecasts and production schedules in SCM [21]. Introducing RFID into SCM will also produce direct benefits by decreasing the coordination costs, including the costs of integrated decisions, and the transaction risks, which are exploited in the relationship between the SC partners [10].

The implementation of RFID in SCM for the food and beverage industry has led to a wide range of benefits, including shrinkage reduction, reduced labor costs, and improved customer service. Food and beverage retailers, however, will have to address a number of operational challenges and consumer privacy concerns before they realize these benefits [23, 38, 39].

Recently, the need for hygiene and safety has become a growing concern [26]. Between 1999 and 2003, the US Food and Drug Administration reported a total of 1,307 recalls of processed food products [28]. In Japan, a massive recall from two Japanese foodmakers was also reported in 2002 [20]. The implementation of RFID has been suggested as a good solution to enable tracing capability in the SC of the food and beverage industry [28].

This study was conducted to build a relation model, which is a structural model, to identify the effects of introducing RFID into the SC of the food and beverage industry. SC consists of six activities: procurement, production, transport, sale, warehousing, and administration. This study is based on the premise that RFID will be embedded in a transport box or pallet circulated in the SC. The remainder of this study is organized as follows. The following section presents a literature review that helps underpin the research framework, and the study's hypotheses. The research methodology is presented in the Sect. 3. The results and discussion are presented in Sect. 4, followed by the Sect. 5.

## 2 Literature review and hypotheses

### 2.1 Research framework

The purpose of implementing RFID is to eliminate the uncertainty in forecasting the demand and to secure visibility and traceability in SCM. There are a number of key issues in the implementation of RFID in SCM, which has a complex relationship with production, procurement, transport, sale, warehousing, and administration [30]: (1) the technical standards have not been finalized; (2) the business benefits or returns are unclear; and (3) there is a lack

of industry-wide adoption. It has been suggested that RFID implementation has the potential to improve a firm's financial performance [5, 11, 35].

In terms of its applicability to the grocery SC, two opposing opinions have been presented. The first is that the use of RFID offers numerous advantages over bar codes and presents possible benefits [1, 7, 9, 17]. On the other hand, the second view emphasizes the cost of the technology and argues that the attainable benefits are unlikely to offset the high capital investment required [6, 43].

IT serves as a key enabler of the SC through the sharing of vital information both inside and outside an organization's boundaries [10, 25, 48]. RFID plays an important role in coordinating and consolidating the SC. The research framework developed in this study and presented in Fig. 1 proposes that introducing RFID into the SC will enable the operational performance of SCM. The framework also considers the direct impacts of RFID in relation to procurement, production, transport, sale, warehousing, and administration. Based on the literature, hypotheses were developed with respect to the proposed relationships among the six SC components presented in Fig. 1.

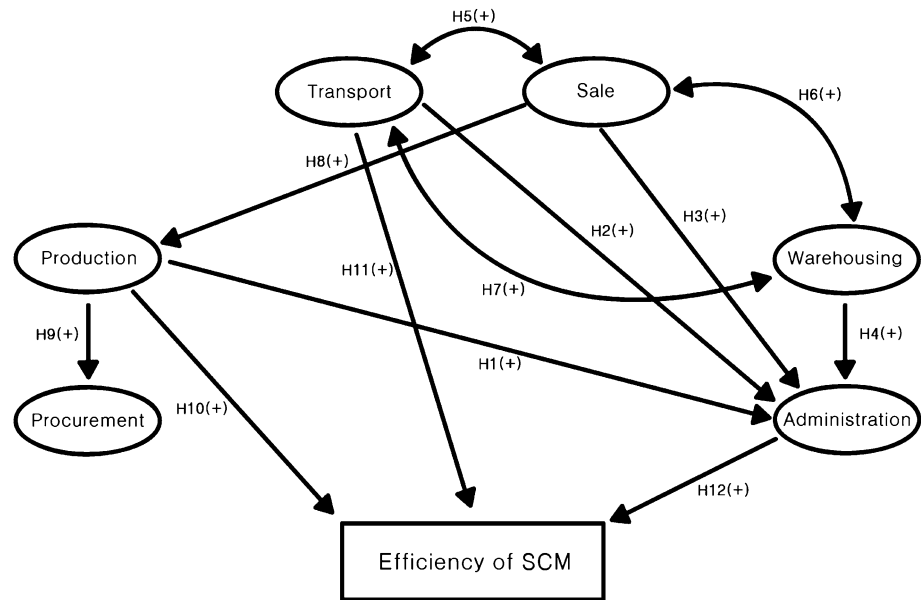
### 2.2 Hypotheses development

Information technologies, including RFID, play critical roles in SCM activities [24] and provide benefits to companies by fostering value-added partnerships between the SC partners [19, 40, 44]. The administrators involved in the coordination of information, materials, and data flow have been affected by the introduction of RFID into SCM. RFID makes agents, who are SCM components, play roles in the transmission of information and in the judgment of the logical conditions. The member structure of the SC consists of several levels, including components suppliers, manufacturers, distribution centers, warehouses, retailers, and customers [45].

Food-processing plant managers can use handheld PCs to send data obtained from anywhere in the plant, for the purpose of quality inspection [36]. RFID will enable them to manage food production with the correct data and to monitor bacterial concentration in the food products [37]. With the application of RFID in SCM, United Biscuits reported improved efficiency in its production process, improved information accuracy, better tracking of its food products, and a decline in the incidence of errors. Ford Motor Company uses RFID to ensure the accurate and efficient routing and identification of its vehicles through an automated production process [41].

The advantages of the usage of RFID in SCM are as follows [32]. First, the warehouse and stockroom inventories can be monitored more accurately, and replenishment orders

**Fig. 1** Research framework



can be issued more quickly. Second, the inventory in warehouses, stockrooms, and store shelves will become more visible and trackable. Third, less storage space is needed, thus reducing warehousing and handling costs. Unilever showed that its information regarding the movements of physical loads (handled by pallets) has become more reliable when RFID began to be used in its warehouses. Chevrolet Creative Services uses an RFID system to support the shipments of goods that come in and go out of its warehouse, which it reports has reduced human-caused errors, has produced significant time savings, and, over time, has eliminated emergency shipping charges [41]. The introduction of RFID has led to an 85 % reduction in costs related to administration and paperwork, an 8% reduction in warehousing costs, and a 15 % reduction in replenishment costs [8]. Stock loss reduction was due to increased inventory accuracy and better control of stock rotation [27, 33].

Based on the results of the aforementioned studies, the following hypotheses were formulated:

- H1** The introduction of RFID into the production process will produce positive effects on administration.
- H2** The introduction of RFID into transport (covered distribution) will produce positive effects on administration.
- H3** The introduction of RFID into sales management will produce positive effects on administration.
- H4** The introduction of RFID into warehousing (covered inventory) management will produce positive effects on administration.

The information generated in the sales process will be sent to the production management [12]. The production volume can be ordered and controlled based on the real-

time sales and inventory volume information. In addition, the stock management cost can be reduced, and the production volume can be forecasted using the sales volume information [3, 47]. The introduction of RFID into SCM led to reduced production costs due to automated invoice and inventory traceability [35, 46]. The RFID sensor tag can be queried for food safety and information, allowing instant product traceability. It is suggested that the inventory and transport be managed and planned based on this traceability [51]. The benefits of the introduction of RFID into SCM are the availability of real-time information, increased inventory visibility, stock-out reduction, real-time access to and update of the current store inventory levels, and automated proof of delivery [14].

Based on the foregoing, the following hypotheses were formulated:

- H5** The introduction of RFID will establish a positive relationship between transport and the sale process.
- H6** The introduction of RFID will establish a positive relationship between sales and warehousing management.
- H7** The introduction of RFID will establish a positive relationship between warehousing management and transport.
- H8** The introduction of RFID in the sales process will produce positive effects on production management.
- H9** The introduction of RFID in production will produce positive effects on procurement management.

RFID has a vast potential to facilitate integration and coordination among the SC partners by enabling the sharing of information regarding the demand forecasts and

production schedules that dictate the SC activities [21]. By using RFID, food traceability can be accomplished, enabling the tracing and following of food, feeds, and food-producing animals throughout the production and distribution process. Cheese manufacturers are able to trace the product along the SC with great precision [42]. The introduction of RFID has reduced the labor associated with performing inventory counts of shelved goods, has improved theft prevention, and has enabled better control of the entire SC [7]. Additional benefits can thus be derived from real-time information availability, data sharing through the whole SC, and improved visibility [12]. The implementation of RFID will also help improve the decisions related to stock replenishment through the availability of more accurate inventory information, thus improving the SC performance [29].

Accordingly, the following hypotheses are proposed:

**H10** The introduction of RFID into the production process will produce positive effects on the efficiency of SCM.

**H11** The introduction of RFID into transport will produce positive effects on the efficiency of SCM.

**H12** The introduction of RFID into administration will produce positive effects on the efficiency of SCM.

### 3 Research methodology

#### 3.1 Sample and data collection

A survey was carried out to investigate the impact of the introduction of RFID into SCM. The questionnaires were distributed to 240 food and beverage enterprises whose main products are bottled beverages, biscuits, and meat/marine processed foods. It was requested that the questionnaire be completed by the senior officer/executive in charge of SCM. Surveys were also conducted by telephone, fax, and e-mail, and a total of 167 accomplished questionnaires were returned. The overall response rate was 69.6 % (167/240), which was considered satisfactory for subsequent analysis. Twenty-one variables describing SCM (i.e., procurement, production, transport, sale, warehousing, administration, and efficiency) were used. These observable variables were defined as follows (see Table 1).

#### 3.2 Measurement of variables

The research framework, based on the literature, consisted of six parts: procurement, production, transport, sale, warehousing, and administration. The 21 variables were divided into six categories, as shown in Table 1. The

**Table 1** Definitions of observable variables

No.	Name of var.	Definition of observable variable
1	Mate1	Accuracy of orders for the demand of material
2	Mate2	Accuracy of time for the demand of material
3	Prod1	Prevention of defective, forged, and missing products in production
4	Prod2	Accurate management of production and inventory
5	Prod3	Real-time inventory management for material
6	Prod4	Management of period of circulation for products
7	Tran1	Accuracy of transport
8	Tran2	Traceability of transport
9	Sale1	Reduction in product returns after sale
10	Sale2	Ease of recall after sale
11	Sale3	Ease of establishing sale strategies based on consumption patterns
12	Ware1	Reduction in inspection time for warehoused materials
13	Ware2	Reduction in load/unload time for warehoused materials
14	Ware3	Reduction in inspection time for warehoused products
15	Ware4	Reduction in load/unload time for warehoused products
16	Admi1	Increase in productivity through work process improvements
17	Admi2	Enhancement of decision making and response capability
18	Admi3	Promotion of cooperation between partners in SCM, and capability of market response
19	Admi4	Enhancement of consumer service
20	Admi5	Reduction in administrative costs
21	Efficiency	Efficiency of SCM, including procurement, production, transport, sale and warehousing

respondents were asked to indicate the observable variables in the six categories that affect the operational performance of SCM, relying on a five-point scale ranging from “1 = of no importance” to “5 = of major importance.” The results of the descriptive statistical analysis of the 21 variables are shown in Table 2.

## 4 Results and discussion

### 4.1 Exploratory factor analysis

Exploratory factor analysis (EFA) was conducted to draw the factors’ structure, with 21 observatory variables, to confirm such variables’ reliability and to eliminate the inadequate observatory variables. EFA was conducted prior to confirmatory factor analysis (CFA). After EFA, the deduced factors were defined as patent variables [16]. EFA with oblique rotation (direct oblique) and factor extraction with maximum-likelihood estimation were performed [15]. Six factors were extracted from EFA, which could explain 77.58 % of the overall variation and which were statistically significant with respect to the *p* value and RMSEA. Cronbach’s alpha was also over 0.6, implying the credibility of the selected variables (Tables 3, 4).

### 4.2 Confirmatory factor analysis

Confirmatory factor analysis was conducted to confirm the unidimensionality of the observable variables as it can do so more accurately than EFA can [15]. It was confirmed that all the observable variables included in the six patent variables could be statistically accepted. The CFA technique is based on the comparison of the variance–covariance matrix obtained from the sample to form the model [13]. The technique is quite sensitive to the sample size, and it is recommended that several cases be considered per free parameter [2].

### 4.3 Structural equation modeling

The Amos 6.0 program was used to clarify the impact of introducing RFID into the SCM of the food and beverage industry. The goodness-of-fit indices for the research framework were RMSEA, GFI, TLI, and CFI. These indices conform to the normal acceptable standards. The program is excessively sensitive to the sample size, however, and therefore has a bias toward rejecting the null hypothesis. The value of the  $\chi^2/df$  ratio was 2.392. This ratio should be within the range of 0–5, with the lower values indicating a better fit. In addition, GFI, TLI, and CFI for the research framework are highly satisfactory as they

**Table 2** Summary measurement results

Latent variables	Observable variables	Mean	SD	Skewness	Kurtosis
Procurement	Mate1	3.2096	1.08012	−0.514	−0.252
	Mate2	3.1796	1.03729	−0.531	−0.125
Production	Prod1	3.0958	1.06600	−0.514	−0.110
	Prod2	2.9162	1.06339	−0.176	−0.407
	Prod3	3.1617	1.08558	−0.298	−0.397
	Prod4	3.5150	1.00926	−0.663	−0.012
Transport	Tran1	3.3054	0.97053	−0.410	−0.152
	Tran2	3.3593	1.03384	−0.485	−0.238
Sale	Sale1	2.9401	1.02793	−0.182	−0.591
	Sale2	3.2395	1.02505	−0.496	−0.117
	Sale3	2.9641	1.01133	−0.316	−0.446
Warehousing	Ware1	3.2515	0.99225	−0.229	−0.326
	Ware2	3.0419	0.099003	−0.198	−0.490
	Ware3	3.2096	1.00500	−0.324	−0.436
	Ware4	3.1138	0.99043	−0.344	−0.424
Administration	Admi1	3.2695	0.92122	−0.563	0.280
	Admi2	3.3653	0.95286	−0.538	0.164
	Admi3	3.2814	0.91761	−0.448	0.270
	Admi4	3.2934	0.92039	−0.524	0.215
	Admi5	3.2036	0.99722	−0.493	0.002
Efficiency of SCM	Efficiency	3.3174	0.83935	−0.139	−0.139

**Table 3** Results of EFA and credibility analysis

Observable variables	Latent variables						Cronbach's alpha
	Procurement	Transport	Warehousing	Production	Sale	Administration	
Mate1	0.989						0.954
Mate2	0.853						0.954
Tran1		0.947					0.886
Tran2		0.589					0.886
Ware1			0.950				0.931
Ware2			0.919				0.931
Ware3			0.798				0.931
Ware4			0.648				0.931
Prod1				0.948			0.889
Prod2				0.880			0.889
Prod3				0.579			0.889
Prod4				0.514			0.889
Sale1					0.952		0.899
Sale2					0.726		0.899
Sale3					0.607		0.899
Admi1						-0.869	0.934
Admi2						-0.801	0.934
Admi3						-0.707	0.934
Admi4						-0.699	0.934
Admi5						-0.695	0.934
Eigenvalue	7.602	1.289	3.483	1.452	0.957	0.731	–
% of variance	38.01	6.443	17.41	7.262	4.787	3.656	–
Cumulative %	38.01	44.45	61.87	69.13	73.92	77.57	–
$\chi^2$	149.158						
Sig.	0.000						
RMSEA	0.067						

are very close to the value of 1.0, which denotes a perfect fit. The results show that the model developed in this study fits this criterion and attests to the construct validity for the measurement of the developed model. The results of the structural equation model related to hypotheses 1–12 are shown in Fig. 2 and Table 5. With the exception of H3, each hypothesis is significant ( $p < 0.05$ ). This is contrary to the results of the previous studies, in which the effects of introducing RFID could not be specified [1, 7, 9, 17]. It was found in this study, however, that the benefits of introducing RFID into the SC could be measured in a special sector, such as the food and beverage industry. The results for the other hypotheses are as follows.

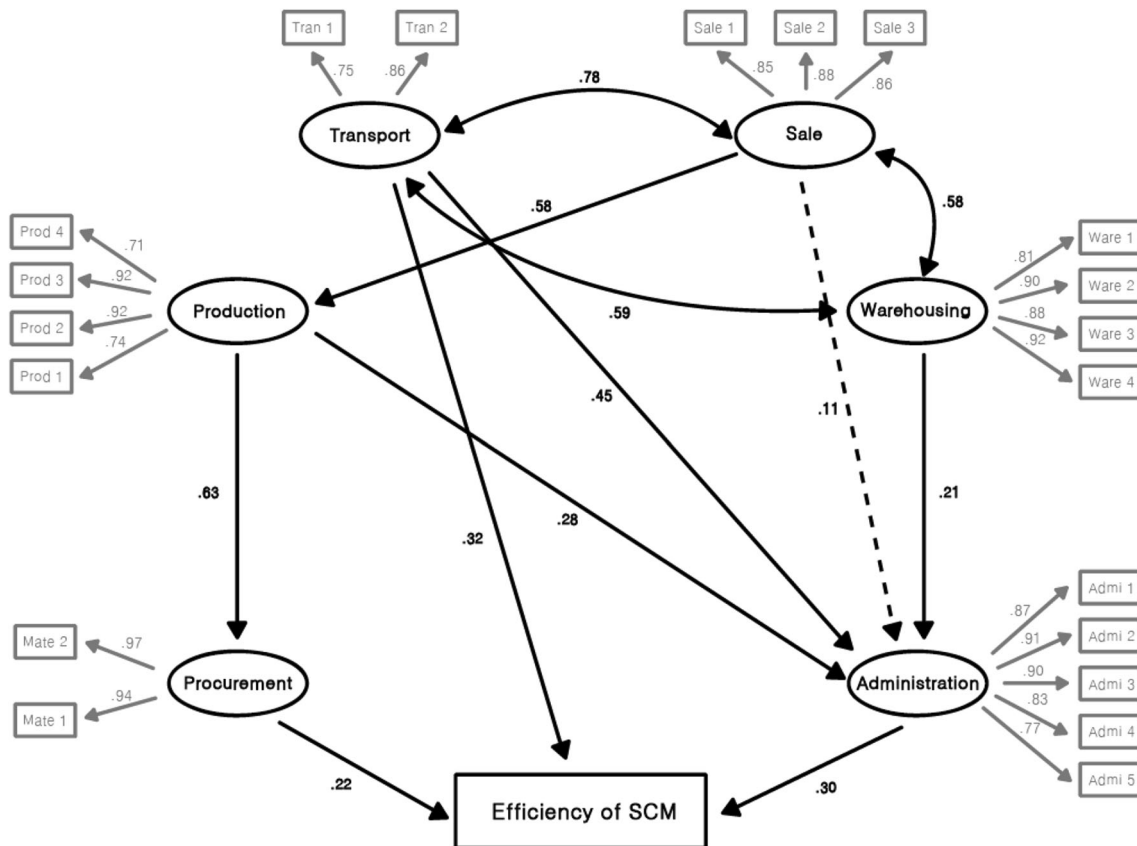
The results for H1, H2, and H4 show that the information from production, transport, and warehousing can be used to make a rational decision [21, 32] and can produce benefits in administration [8, 29, 42]. The results for H5, H6, and H7 show that the positive relationships between transport, sale, and warehousing promoted

through RFID lead to the building of a more efficient SCM [32, 45] and help cut down the costs related to the personnel and materials [7]. The results for H8 and H9 show that real-time information flows from sale to production, which includes information regarding the volume and time of sale, enabling the management of the production and warehousing schedule. This information flows from production to procurement, which includes the volume and time of material demands, leading to the improved efficiency of material procurement [3, 7, 12, 42]. The results for H10, H11, and H12 indicate that real-time information from production, transport, and administration affects the efficiency of SCM [7, 8, 21, 32, 49]. Based on these results, it is suggested that the implementation of RFID produced positive effects on SCM, such as by providing traceability and visibility therein, reducing the costs due to the relationship between the SC partners, advancing the relationship between the SC partners, and improving the performance of all the SC activities.

**Table 4** Results of CFA

Latent variables	Observable variables	Unstandardized weights	Standardized weights	Standard error	t Value
Procurement	Mate1	1.00	0.995	–	–
	Mate2	0.953	0.968	0.033	29.317
Production	Prod1	1.00	0.741	–	–
	Prod2	1.241	0.922	0.101	12.231
	Prod3	1.260	0.917	0.104	12.168
	Prod4	0.901	0.706	0.098	9.158
Transport	Tran1	1.00	0.756	–	–
	Tran2	1.212	0.861	0.120	10.128
Sale	Sale1	1.00	0.858	–	–
	Sale2	1.011	0.870	0.072	14.088
	Sale3	0.992	0.865	0.071	13.981
Warehousing	Ware1	1.00	0.819	–	–
	Ware2	1.093	0.897	0.076	14.339
	Ware3	1.095	0.885	0.078	14.037
	Ware4	1.119	0.917	0.075	14.840
Administration	Admi1	1.00	0.871	–	–
	Admi2	1.88	0.916	0.063	17.301
	Admi3	1.031	0.902	0.062	16.735
	Admi4	0.963	0.839	0.066	14.491
	Admi5	0.965	0.777	0.076	12.626

$\chi^2/df = 2.377$ , RMSEA = 0.091, GFI = 0.906, TLI = 0.918, CFI = 0.933



**Fig. 2** Results of structural equation modeling.  $\chi^2/df = 2.392$ , RMSEA = 0.092, GFI = 0.997, TLI = 0.908, CFI = 0.922

**Table 5** Results of structural equation modeling

Hypotheses	Paths	Unstandardized weights	Standardized weights	<i>t</i> value
H1	Production → administration	0.213	0.279	4.342
H2	Transport → administration	0.384	0.448	3.618
H3	Sale → administration	0.099	0.113	0.979
H4	Warehousing → administration	0.172	0.207	3.051
H5	Transport ↔ sale	0.599	0.784	6.691
H6	Sale ↔ warehousing	0.456	0.578	5.785
H7	Warehousing ↔ transport	0.476	0.592	5.727
H8	Sale → production	0.660	0.575	7.370
H9	Production → procurement	0.634	0.629	8.989
H10	Production → efficiency	0.181	0.220	2.906
H11	Transport → efficiency	0.296	0.319	2.662
H12	Administration → efficiency	0.319	0.295	2.306

## 5 Conclusion

In this study, a relation model, which is a structural model for identifying the effects of introducing RFID to the SCM of the food and beverage industry, was empirically built. The effects were clarified using the developed model. The model showed that SC activities have positive relationships through the RFID system. The introduction of RFID promotes information interchanges between SC activities, which in turn enable the coordination and consolidation of a total SCM. Ultimately, the RFID system does not only enable the SC partners to improve their utilities but also promotes the efficiency of SCM as a whole. This is a meaningful result considering that there is still a controversy regarding the effects of RFID on SCM. The findings of this study can thus contribute to a deeper understanding of the impact of RFID implementation on SCM and highlight the need for decision makers to introduce RFID into SCM as an enabler.

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