# On a Condition Satisfied by Certain Random Walks 

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## Introduction

Let $X_{1}, X_{2}, \ldots$ etc. be a sequence of independent, identically distributed random variables. Define successive partial sums of these random variables

$$
S_{k}=\sum_{j=1}^{k} X_{j} \quad \text { for } k \geqq 1
$$

The purpose of this paper is to elucidate the circumstances under which the following condition is satisfied

$$
n^{-1} \cdot \sum_{k=1}^{n} \operatorname{Pr}\left(S_{k} \leqq 0\right) \rightarrow \gamma \quad \text { as } n \rightarrow \infty
$$

where $0<\gamma<1$. This condition has been used by a number of authors, see for instance Spitzer [9], Heyde [6], Bingham [1] and Emery [2]. •

## Preliminary Discussion

When $X_{1}$ etc. have a symmetric common distribution, i.e. when $\operatorname{Pr}\left(X_{1} \geqq x\right)=$ $\operatorname{Pr}\left(X_{1}<-x\right)$ at all continuity points $x$, then it is easy to show that the condition is satisfied with $\gamma=\frac{1}{2}$. If $X_{1}$ etc. all have zero mean and finite second moment, then it follows from the Central Limit Theorem that

$$
\operatorname{Pr}\left(S_{n} \leqq 0\right) \rightarrow \frac{1}{2} \quad \text { as } n \rightarrow \infty
$$

and thus again the condition is satisfied with $\gamma=\frac{1}{2}$.
The condition is also satisfied when $X_{1}$ etc. belong to the domain of attraction of a stable law of exponent $\alpha \neq 1$, with the additional restriction that the mean of $X_{1}$ etc. is zero when $\alpha>1$, and no additional restriction when $\alpha<1$. Under these circumstances there exists a sequence $A_{1}, A_{2}, \ldots$ etc. of constants such $S_{n} / A_{n}$ converges in distribution to a stable random variable (see [4], p. 75, Theorem 2 and footnote). Thus it follows that

$$
\operatorname{Pr}\left(S_{n} \leqq 0\right)=\operatorname{Pr}\left(S_{n} / A_{n} \leqq 0\right) \rightarrow \gamma \quad \text { as } n \rightarrow \infty
$$

If the characteristic function of the stable limit law is

$$
\exp \left\{-c|t|^{\alpha}\left(1+i \beta \cdot \operatorname{sgn}(t) \tan \left(\frac{\pi \alpha}{2}\right)\right)\right\}
$$

where $t$ is rea and $\alpha, \beta$ and $c$ are real constants, satisfying $0<\alpha<1$ or $1<\alpha \leqq 2$, $c>0$ and $-1 \leqq \beta \leqq 1$, then

$$
\gamma=\frac{1}{2}-(\pi \alpha)^{-1} \cdot \arctan \left(-\beta \tan \left(\frac{\pi \alpha}{2}\right)\right)
$$

Another class of random variables satisfying the condition can be constructed from the symmetric Cauchy distribution. Let $Y_{1}, Y_{2}, \ldots$ etc. be a sequence of independent, identically distributed random variables such that

$$
\operatorname{Pr}\left(Y_{1}<x\right)=\frac{1}{\pi} \int_{-\infty}^{x} \frac{d u}{1+u^{2}}=\frac{1}{2}+\frac{1}{\pi} \arctan x .
$$

If $R_{k}=\sum_{j=1}^{k} Y_{j}$ for $k \geqq 1$ denotes the partial sums of this sequence, then it is an elementary property of the symmetric Cauchy distribution that $R_{k} / k$ has the same distribution as $Y_{1}$ etc. Thus if $X_{k}=Y_{k}-a$ for $k \geqq 1$, where $a$ is a constant, then

$$
\begin{aligned}
\operatorname{Pr}\left(S_{n} \leqq 0\right) & =\operatorname{Pr}\left(R_{n}-n a \leqq 0\right)=\operatorname{Pr}\left(R_{n} \leqq n a\right) \\
& =\operatorname{Pr}\left(\frac{R_{n}}{n}<a\right)=\operatorname{Pr}\left(Y_{1}<a\right)=\frac{1}{2}+\frac{1}{\pi} \arctan a .
\end{aligned}
$$

By varying $a$ the condition can be satisfied with any value of $\gamma$ between 0 and 1.
Spitzer has given an example which shows that the limit $\lim _{n \rightarrow \infty} n^{-1} \sum_{k=1}^{n} \operatorname{Pr}\left(S_{k} \leqq 0\right)$ need not exist (see [10] p. 230, E2). It is easy to see that the ordinary limit $\lim _{n \rightarrow \infty} \operatorname{Pr}\left(S_{n} \leq 0\right)$ need not exist by considering, as Spitzer [9] suggests, the Universal Laws of Doeblin. It is not known, to the author, whether $\lim _{n \rightarrow \infty} n^{-1} \sum_{k=1}^{n} \operatorname{Pr}\left(S_{k} \leqq 0\right)$
can exist whilst $\lim \operatorname{Pr}\left(S_{n} \leq 0\right)$ fails to exist. can exist whilst $\lim _{n \rightarrow \infty} \operatorname{Pr}\left(S_{n} \leqq 0\right)$ fails to exist.

An examination of the examples given above might lead one to think that random variables in the domain of attraction of a stable law are the only ones which satisfy the condition with $\gamma \neq \frac{1}{2}$. This is not so, for, as will be shown, certain random variables whose distributions have slowly varying tails satisfy the condition with $\gamma \neq \frac{1}{2}$. If, however, it is known that, in addition to satisfying the condition with $\gamma \neq \frac{1}{2}$, one tail of the distribution is exponentially small, then it does indeed follow that the random variables belong to the domain of attraction of a (completely asymmetric) stable law.

## Demonstration of Results

Denote the characteristic function of $X_{1}$ etc. by $\phi(t)$, thus

$$
\phi(t)=\int_{-\infty}^{+\infty} e^{i t x} \operatorname{Pr}\left(X_{1} \in d x\right)
$$

Then $\phi^{k}(t)$ is the characteristic function of $S_{k}$, and let $u_{k}(t)$ and $v_{k}(t)$ denote respectively the real and imaginary parts of $\phi^{k}(t)$. Where convienient we shall write $u(t)$ and $v(t)$ instead of $u_{1}(t)$ and $v_{1}(t)$.

Lemma 1. If $X_{1}$ etc. are non-degenerate, then for every $\varepsilon>0$

$$
\operatorname{Pr}\left(S_{k}>0\right)-\operatorname{Pr}\left(S_{k}<0\right)=\frac{2}{\pi} \lim _{\delta \downarrow 0} \int_{\delta}^{\varepsilon} \frac{v_{k}(t)}{t} d t+O\left(k^{-\frac{1}{4}}\right) .
$$

(Note that $\int_{0}^{\varepsilon} \frac{v_{k}(t)}{t} d t$ does not necessarily exist in an absolute sense, but $\lim _{\delta \downarrow} \int_{\delta}^{\varepsilon} \frac{v_{k}(t)}{t} d t$ always exists.)

Proof of Lemma 1. We have that

$$
\begin{aligned}
\int_{\delta}^{\varepsilon} \frac{v_{k}(t)}{t} d t & =\int_{\delta}^{\varepsilon}\left\{\int_{-\infty}^{+\infty} \sin x t \cdot \operatorname{Pr}\left(S_{k} \in d x\right)\right\} \frac{d t}{t} \\
& =\int_{-\infty}^{+\infty}\left\{\int_{\delta}^{\varepsilon} \frac{\sin x t}{t} d t\right\} \operatorname{Pr}\left(S_{k} \in d x\right)
\end{aligned}
$$

The interchange of orders of integration is justified because the integrand is bounded over the region of integration. Thus

$$
\int_{\delta}^{\varepsilon} \frac{v_{k}(t)}{t} d t=\int_{-\infty}^{+\infty}\left\{\int_{\delta \cdot x}^{\varepsilon \cdot x} \frac{\sin \theta}{\theta} d \theta\right\} \operatorname{Pr}\left(S_{k} \in d x\right) .
$$

Now since $\left|\int_{a}^{b} \frac{\sin \theta}{\theta} d \theta\right|<A$, where $A$ is a constant independent of $a$ and $b$, it follows by the Dominated Convergence Theorem that

$$
\int_{\delta}^{\varepsilon} \frac{v_{k}(t)}{t} d t \rightarrow \int_{-\infty}^{+\infty}\left\{\int_{0}^{\varepsilon \cdot x} \frac{\sin \theta}{\theta} d \theta\right\} \operatorname{Pr}\left(S_{k} \in d x\right)
$$

as $\delta \downarrow 0$. Hence

$$
\begin{aligned}
\lim _{\dot{\delta} \downarrow 0} \int_{\delta}^{\varepsilon} \frac{v_{k}(t)}{t} d t & =\int_{-\infty}^{+\infty}\left\{\int_{0}^{\varepsilon} \frac{\sin x t}{t} d t\right\} \operatorname{Pr}\left(S_{k} \in d x\right) \\
& =\int_{-\infty}^{+\infty}\left\{\int_{0}^{\infty} \frac{\sin x t}{t} d t\right\} \operatorname{Pr}\left(S_{k} \in d x\right)-\int_{-\infty}^{+\infty}\left\{\int_{\varepsilon}^{\infty} \frac{\sin x t}{t} d t\right\} \operatorname{Pr}\left(S_{k} \in d x\right) .
\end{aligned}
$$

Since

$$
\int_{0}^{\infty} \frac{\sin x t}{t} d t=\left\{\begin{array}{cll}
+\pi / 2 & \text { if } & x>0 \\
0 & \text { if } & x=0 \\
-\pi / 2 & \text { if } & x<0
\end{array}\right.
$$

it follows that

$$
\operatorname{Pr}\left(S_{k}>0\right)-\operatorname{Pr}\left(S_{k}<0\right)=\frac{2}{\pi} \lim _{\delta \downarrow 0} \int_{0}^{\varepsilon} \frac{v_{k}(t)}{t} d t+\frac{2}{\pi} \int_{-\infty}^{+\infty}\left\{\int_{\varepsilon}^{\infty} \frac{\sin x t}{t} d t\right\} \operatorname{Pr}\left(S_{k} \in d x\right) .
$$

Choose $n_{k}>0$ and estimate as follows

$$
\begin{aligned}
& \left|\int_{-\infty}^{+\infty}\left\{\int_{\varepsilon}^{\infty} \frac{\sin x t}{t} d t\right\} \operatorname{Pr}\left(S_{k} \in d x\right)\right| \\
& \quad \leqq \int_{|x| \geqq n_{k}}\left|\int_{\varepsilon \cdot x}^{\infty} \frac{\sin \theta}{\theta} d \theta\right| \operatorname{Pr}\left(S_{k} \in d x\right)+\int_{|x|<n_{k}}\left|\int_{\varepsilon \cdot x}^{\infty} \frac{\sin \theta}{\theta} d \theta\right| \operatorname{Pr}\left(S_{k} \in d x\right) \\
& \quad \leqq \int_{|x| \geqq n_{k}} \frac{B}{|x|} \operatorname{Pr}\left(S_{k} \in d x\right)+\int_{|x|<n_{k}} A \cdot \operatorname{Pr}\left(S_{k} \in d x\right) .
\end{aligned}
$$

Here we are making use of the fact that $\left|\int_{\varepsilon}^{\infty} \frac{\sin \theta}{\theta} d \theta\right|<A$ for some constant $A$, and $\left|\int_{\varepsilon \cdot x}^{\infty} \frac{\sin \theta}{\theta} d \theta\right|<\frac{B}{|x|}$ for some constant $B$. Hence

$$
\left|\int_{-\infty}^{+\infty}\left\{\int_{\varepsilon}^{\infty} \frac{\sin x t}{t} d t\right\} \operatorname{Pr}\left(S_{k} \in d x\right)\right| \leqq \frac{B}{n_{k}}+A \cdot \operatorname{Pr}\left(\left|S_{k}\right|<n_{k}\right) .
$$

Setting $n_{k}=\frac{1}{2} k^{\frac{1}{4}}$, it now follows from Theorem 1 (a) of Rosén [8] that

$$
\left|\int_{-\infty}^{+\infty}\left\{\int_{\varepsilon}^{\infty} \frac{\sin x t}{t} d t\right\} \operatorname{Pr}\left(S_{k} \in d x\right)\right|=O\left(k^{-\frac{1}{4}}\right)
$$

and the lemma follows.
Lemma 2. If $\frac{v(t)}{t} \in L_{1}(0, \varepsilon)$, then

$$
n^{-1} \cdot \sum_{k=1}^{n}\left\{\operatorname{Pr}\left(S_{k}>0\right)-\operatorname{Pr}\left(S_{k}<0\right)\right\}
$$

tends to a limit as $n \rightarrow \infty$ if and only if

$$
\frac{2}{\pi} \int_{0}^{\varepsilon} \operatorname{Im}\left(\frac{1-s}{1-s \phi(t)}\right) \frac{d t}{t}
$$

tends to a limit as $s \uparrow 1$, and the two are equal.
Proof of Lemma 2. First we observe that

$$
\begin{aligned}
v_{k}(t) & =\operatorname{Im} \phi^{k}(t)=\operatorname{Im}(u(t)+i v(t))\left(u_{k-1}(t)+i v_{k-1}(t)\right) \\
& =u(t) v_{k-1}(t)+v(t) u_{k-1}(t)
\end{aligned}
$$

and therefore

$$
\left|v_{k}(t)\right| \leqq\left|v_{k-1}(t)\right|+|v(t)|,
$$

and so it follows, by induction, that $\left|v_{k}(t)\right| \leqq k|v(t)|$. Thus $\frac{v_{k}(t)}{t} \in L_{1}(0, \varepsilon)$ for $k \geqq 1$,
and hence by Lemma 1

$$
\operatorname{Pr}\left(S_{k}>0\right)-\operatorname{Pr}\left(S_{k}<0\right)=\frac{2}{\pi} \int_{0}^{\varepsilon} \frac{v_{k}(t)}{t} d t+O\left(k^{-\frac{1}{4}}\right)
$$

Multiplying through by $s$, where $0<s<1$, and summing we obtain

$$
\begin{aligned}
\sum_{k=1}^{\infty} s^{k}\left\{\operatorname{Pr}\left(S_{k}>0\right)-\operatorname{Pr}\left(S_{k}<0\right)\right\} & =\frac{2}{\pi} \sum_{k=1}^{\infty} s^{k} \int_{0}^{\varepsilon} \frac{v_{k}(t)}{t} d t+\sum_{k=1}^{\infty} O\left(k^{-\frac{1}{4}}\right) s^{k} \\
& =\frac{2}{\pi} \int_{0}^{\varepsilon}\left\{\sum_{k=1}^{\infty} s^{k} v_{k}(t)\right\} \frac{d t}{t}+\sum_{k=1}^{\infty} O\left(k^{-\frac{1}{4}}\right) s^{k},
\end{aligned}
$$

where the interchange of orders of integration and summation may be justified by using $\left|v_{k}(t)\right| \leqq k|v(t)|$ and appealing to the Dominated Convergence Theorem. Since

$$
\operatorname{Im} \sum_{k=1}^{\infty} s^{k} \phi^{k}(t)=\operatorname{Im} \sum_{k=0}^{\infty} s^{k} \phi^{k}(t)=\operatorname{Im} \frac{1}{1-s \phi(t)},
$$

we conclude that

$$
\begin{aligned}
(1-s) & \sum_{k=1}^{\infty} s^{k}\left\{\operatorname{Pr}\left(S_{k}>0\right)-\operatorname{Pr}\left(S_{k}<0\right)\right\} \\
& =\frac{2}{\pi} \int_{0}^{\varepsilon} \operatorname{Im}\left(\frac{1-s}{1-s \phi(t)}\right) \frac{d t}{t}+(1-s) \sum_{k=1}^{\infty} O\left(k^{-\frac{1}{4}}\right) s^{k}
\end{aligned}
$$

for $0<s<1$.
The result now follows by well-known Abelian and Tauberian theorems (see [5] Theorems 55 and 92).

Lemma 3. Suppose that $\phi(t)$ is such that
(i) $\quad v(t) \geqq 0 \quad$ for $0 \leqq t \leqq \varepsilon$ where $\varepsilon>0$,
and
(ii) $\frac{v(t)}{1-u(t)} \rightarrow 0 \quad$ as $\quad t \downarrow 0$,
then

$$
n^{-1} \sum_{k=1}^{n}\left\{\operatorname{Pr}\left(S_{k}>0\right)-\operatorname{Pr}\left(S_{k}<0\right)\right\}
$$

tends to a limit as $n \rightarrow \infty$ if and only if

$$
\frac{2}{\pi} \int_{0}^{\varepsilon} \frac{1-s}{(1-s u(t))^{2}} \cdot \frac{v(t)}{t} d t
$$

tends to a limit as $s \uparrow 1$, and the two are equal. (It is not obvious that there exists any characteristic function which satisfies (i) and (ii). We postpone discussion of this point until after the proof of the lemma.)

Proof of Lemma 3. Since $\lim _{\delta \downarrow 0} \int_{\delta}^{\varepsilon} \frac{v(t)}{t} d t$ always exists, (i) implies that $\frac{v(t)}{(t)} \in L_{1}(0, \varepsilon)$. Thus Lemma 2 is in force, and we need only show that

$$
\lim _{s \uparrow 1} \frac{2}{\pi} \int_{0}^{s} \operatorname{Im}\left(\frac{1-s}{1-s \phi(t)}\right) \frac{d t}{t}
$$

exists if and only if

$$
\lim _{s \uparrow 1} \frac{2}{\pi} \int_{0}^{\varepsilon} \frac{(1-s)}{(1-s u(t))^{2}} \cdot \frac{v(t)}{t} d t
$$

exists, and the two are equal. Note that

$$
\operatorname{Im} \frac{1}{1-s \phi(t)}=\frac{s v(t)}{(1-s u(t))^{2}+s^{2} v^{2}(t)}
$$

and define

$$
\rho(\varepsilon)=\sup _{0<t \leqq \varepsilon} \frac{v(t)}{1-u(t)}
$$

Assume that $X_{1}$ etc. are non-degenerate, so that there exists $\varepsilon>0$ such that $u(t) \neq 1$ for $0<t \leqq \varepsilon$. Since $u(t)$ is continuous, $1-u(t)$ is bounded away from 0 for $0<\varepsilon^{\prime} \leqq t \leqq \varepsilon$ (by a suitable choice of $\varepsilon$ we may assume the same value of $\varepsilon$ throughout). Thus $\operatorname{Im} \frac{1}{1-s \phi(t)}$ is bounded above for $0<\varepsilon^{\prime} \leqq t \leqq \varepsilon$ and $0<s \leqq 1$,
and therefore

$$
\frac{2}{\pi} \int_{\varepsilon^{\prime}}^{\varepsilon} \operatorname{Im}\left(\frac{1-s}{1-s \phi(t)}\right) \cdot \frac{d t}{t} \rightarrow 0 \quad \text { as } \quad s \uparrow 1
$$

and

$$
\frac{2}{\pi} \int_{\varepsilon^{\prime}}^{\varepsilon} \frac{(1-s)}{(1-s u(t))^{2}} \cdot \frac{v(t)}{t} d t \rightarrow 0 \quad \text { as } \quad s \uparrow 1
$$

Thus it follows that

$$
\varlimsup_{s \uparrow 1} \int_{0}^{\varepsilon} \operatorname{Im}\left(\frac{1-s}{1-s \phi(t)}\right) \frac{d t}{t}=\varlimsup_{s \uparrow 1} \int_{0}^{\varepsilon^{\prime}} \operatorname{Im}\left(\frac{1-s}{1-s \phi(t)}\right) \frac{d t}{t}
$$

and

$$
\varlimsup_{s \neq 1} \int_{0}^{\varepsilon} \frac{(1-s)}{(1-s u(t))^{2}} \cdot \frac{v(t)}{t} d t=\varlimsup_{s \uparrow 1} \int_{0}^{\varepsilon^{\prime}} \frac{(1-s)}{(1-s u(t))^{2}} \cdot \frac{v(t)}{t} d t
$$

In other words these limits have values that are independent of $\varepsilon$ so long as $\varepsilon$ is sufficiently small.

Now, for $0<t<\varepsilon$ and $0<s<1$, we have

$$
\frac{s(1-s) v(t)}{(1-s u(t))^{2}+s^{2} v^{2}(t)} \leqq \frac{s(1-s) v(t)}{(1-s u(t))^{2}},
$$

and

$$
\frac{s(1-s) v(t)}{(1-s u(t))^{2}} \leqq \frac{\left(1+\rho^{2}(\varepsilon)\right) s(1-s) v(t)}{(1-s u(t))^{2}+s^{2} v^{2}(t)}
$$

Hence

$$
\varlimsup_{s \uparrow 1} \frac{2}{\pi} \int_{0}^{\varepsilon} \operatorname{Im}\left(\frac{1-s}{1-s \phi(t)}\right) \frac{d t}{t} \leqq \varlimsup_{s \uparrow 1} \frac{2}{\pi} \int_{0}^{\varepsilon} \frac{1-s}{(1-s u(t))^{2}} \cdot \frac{v(t)}{t} \cdot d t
$$

and

$$
\varlimsup_{s \uparrow 1} \frac{2}{\pi} \int_{0}^{\varepsilon} \frac{(1-s)}{(1-s u(t))^{2}} \cdot \frac{v(t)}{t} \cdot d t \leqq\left(1+\rho^{2}(\varepsilon)\right) \varlimsup_{s \uparrow 1} \frac{2}{\pi} \int_{0}^{\varepsilon} \operatorname{Im}\left(\frac{1-s}{1-s \phi(t)}\right) \frac{d t}{t} .
$$

From (ii) $\rho(\varepsilon) \downarrow 0$ as $\varepsilon \downarrow 0$, and therefore since the values of these limits are independent of $\varepsilon$, it follows that

$$
\varlimsup_{s \uparrow 1} \frac{2}{\pi} \int_{0}^{\varepsilon} \operatorname{Im}\left(\frac{1-s}{1-s \phi(t)}\right) \frac{d t}{t}=\overline{\lim }_{s \uparrow 1} \frac{2}{\pi} \int_{0}^{\varepsilon} \frac{(1-s)}{(1-s u(t))^{2}} \cdot \frac{v(t)}{t} \cdot d t,
$$

and similarly

$$
\varliminf_{s \uparrow 1} \frac{2}{\pi} \int_{0}^{\varepsilon} \operatorname{Im}\left(\frac{1-s}{1-s \phi(t)}\right) \frac{d t}{t}=\frac{\lim _{s \uparrow 1}}{} \frac{2}{\pi} \int_{0}^{\varepsilon} \frac{(1-s)}{(1-s u(t))^{2}} \cdot \frac{v(t)}{t} d t
$$

so that the lemma is established.
Let $L(x)$ be a bounded non-negative function defined for positive $x$, which is slowly varying at infinity, and such that $L(x) / x$ is non-increasing and $\int_{0}^{\infty} \frac{L(x)}{x} d x<+\infty$. One could, for instance, take $L(x)=\min \left(x,\left(\log _{e} x\right)^{-2}\right)$. If we set $K(x)=\int_{x}^{\infty} \frac{L(u)}{u} d u$, then $K(x)$ is slowly varying at infinity and

$$
\frac{L(x)}{K(x)} \rightarrow 0 \quad \text { as } \quad x \rightarrow+\infty
$$

For if we put

$$
\frac{K(x)}{L(x)}=\frac{1}{L(x)} \int_{x}^{\infty} \frac{L(u)}{u} d u=\int_{1}^{\infty} \frac{L(x t)}{L(x)} \cdot \frac{d t}{t}
$$

then it follows by Fatou's Lemma that

$$
\varliminf_{x \rightarrow+\infty} \frac{K(x)}{L(x)} \geqq \int_{1}^{\infty} \underline{\lim _{x \rightarrow \infty}} \frac{L(x t)}{L(x)} \cdot \frac{d t}{t}=\int_{1}^{\infty} \frac{d t}{t}=+\infty
$$

To show that $K(x)$ is slowly varying, choose any positive $\lambda$ which is less than 1 , and note that

$$
\frac{K(\lambda x)}{K(x)}-1=\left(\frac{K(\lambda x)-K(x)}{L(x)}\right) \cdot \frac{L(x)}{K(x)}
$$

Since $\frac{L(x)}{K(x)} \rightarrow 0$ as $x \rightarrow \infty$ the result will follow if we can show that $\frac{K(\lambda x)-K(x)}{L(x)}$ remains bounded as $x \rightarrow \infty$. This is easily demonstrated using that fact that $L(x) / x$ is non-increasing, for

$$
\begin{aligned}
\frac{K(\lambda x)-K(x)}{L(x)} & =\frac{1}{L(x)} \int_{\lambda x}^{x} \frac{L(u)}{u} d u \\
& \leqq \frac{1}{L(x)} \cdot \frac{L(\lambda x)}{\lambda x} \cdot \int_{\lambda x}^{x} d u=\frac{L(\lambda x)}{L(x)}\left(\frac{1-\lambda}{\lambda}\right)
\end{aligned}
$$

and the latter is bounded because $\frac{L(\lambda x)}{L(x)} \rightarrow 1$ as $x \rightarrow \infty$. The case of $\lambda>1$ is treated in a like manner.

Let us assume that $L(x)$ contains a suitable scaling factor so that $\int_{0}^{\infty} \frac{L(x)}{x} d x=1$. Then we may consider $\frac{L(x)}{x}$ to be the probability density function of the set of random variables $X_{1}$ etc. (in this case, of course, $X_{1}$ etc. will be positive). In this case

$$
\begin{aligned}
& \phi(t)=\int_{0}^{\infty} e^{i t x} \cdot \frac{L(x)}{x} \cdot d x, \\
& u(t)=\int_{0}^{\infty} \cos x t \cdot \frac{L(x)}{x} d x, \quad \text { and } \quad v(t)=\int_{0}^{\infty} \sin x t \cdot \frac{L(x)}{x} \cdot d x .
\end{aligned}
$$

The conditions of Theorem 2 of Pitman's paper [7] are satisfied and therefore $1-u(t) \sim K\left(\frac{1}{t}\right)$ as $t \downarrow 0$. We shall show later that $v(t) \sim \frac{\pi}{2} L(1 / t)$ as $t \downarrow 0$. Thus (i) and (ii) of lemma 3 are satisfied and so, because $X_{1}$ etc. are positive, it follows that

$$
\frac{2}{\pi} \int_{0}^{\varepsilon} \frac{(1-s)}{(1-s u(t))^{2}} \cdot \frac{v(t)}{t} d t \rightarrow 1 \quad \text { as } s \uparrow 1
$$

If $X_{1}^{*}, X_{2}^{*}, \ldots$ etc. is a sequence of independent, identically distributed random variables with a probability density function equal to $\mu \frac{L(x)}{x}$ for $x>0$, and $(1-\mu) \frac{L(-x)}{-x}$ for $x<0$, where $\mu$ is a constant satisfying $\frac{1}{2}<\mu<1$, then $u^{*}(t)$ and $v^{*}(t)$, the real and imaginary parts of the characteristic function of $X_{1}^{*}$ etc. satisfy $u^{*}(t)=u(t)$ and $v^{*}(t)=(2 \mu-1) v(t)$. Hence

$$
\frac{2}{\pi} \int_{0}^{\varepsilon} \frac{(1-s)}{\left(1-s u^{*}(t)\right)^{2}} \frac{v^{*}(t)}{t} d t=(2 \mu-1) \frac{2}{\pi} \int_{0}^{\varepsilon} \frac{(1-s)}{(1-s u(t))^{2}} \frac{v(t)}{t} d t \rightarrow 2 \mu-1 \quad \text { as } s \uparrow 1
$$

Now $u^{*}(t)$ and $v^{*}(t)$ also satisfy (i) and (ii), and so applying Lemma 3, we have that

$$
n^{-1} \sum_{k=1}^{n}\left\{\operatorname{Pr}\left(S_{k}^{*}>0\right)-\operatorname{Pr}\left(S_{k}^{*}<0\right)\right\} \rightarrow 2 \mu-1 \quad \text { as } n \rightarrow+\infty
$$

where $S_{k}^{*}$ denotes the $k$ th partial sum of the sequence $X_{1}^{*}, X_{2}^{*}, \ldots$ etc. Using Theorem 1 (d) of Rosén [8] it follows easily that the condition is satisfied with $\gamma=1-\mu$. Since the distribution of $X_{1}^{*}$ etc. has a slowly varying tail it cannot belong to the domain of attraction of a stable law.

It remains to show that $v(t) \sim \frac{\pi}{2} L(1 / t)$ as $t \downarrow 0$. Since $\frac{L(x)}{x}$ is non-increasing we have that

$$
\int_{0}^{\infty} \sin t x \cdot \frac{L(x)}{x} \cdot d x \leqq \int_{0}^{(2 n+1) \pi / t} \sin t x \cdot \frac{L(x)}{x} d x
$$

and

$$
\int_{0}^{\infty} \sin t x \cdot \frac{L(x)}{x} d x \geqq \int_{0}^{2 n \pi / t} \sin t x \cdot \frac{L(x)}{x} d x
$$

where $n$ is any positive integer. Hence

$$
\frac{v(t)}{L(1 / t)} \leqq \int_{0}^{(2 n+1) \pi} \frac{\sin u}{u} \cdot \frac{L(u / t)}{L(1 / t)} \cdot d u
$$

and

$$
\frac{v(t)}{L(1 / t)} \geqq \int_{0}^{2 \pi n} \frac{\sin u}{u} \cdot \frac{L(u / t)}{L(1 / t)} \cdot d u
$$

Now by Lemma 2 of Pitman [7], we have that for $\varepsilon$ positive and $t$ sufficiently small, there exist a positive constant $C$ such that

$$
\frac{L(u / t)}{L(1 / t)}<C u^{-\frac{1}{2}} \quad \text { when } u \leqq \varepsilon
$$

and

$$
\frac{L(u / t)}{L(1 / t)}<C u^{\frac{1}{2}} \quad \text { when } u>\varepsilon .
$$

Thus, for $t$ sufficiently small, $\frac{\sin u}{u} \cdot \frac{L(u / t)}{L(1 / t)}$ is bounded by a function which is integrable over any finite interval, and consequently

$$
\varlimsup_{t \downarrow 0} \frac{v(t)}{L(1 / t)} \leqq \int_{0}^{(2 n+1) \pi} \frac{\sin u}{u} \cdot d u
$$

and

$$
\varliminf_{t \downarrow 0} \frac{v(t)}{L(1 / t)} \geqq \int_{0}^{2 n} \frac{\sin u}{u} \cdot d u
$$

Since $n$ is arbitrary it follows that

$$
\frac{v(t)}{L(1 / t)} \rightarrow \int_{0}^{\infty} \frac{\sin u}{u} d u=\pi / 2
$$

as $t \downarrow 0$. This concludes the proof of Theorem 1 .
Theorem 1. There exist sequences of independent, identically distributed random variables which satisfy the condition with $\gamma \neq \frac{1}{2}$, and which do not belong to the domain of attraction of a stable law.

We now state the other main result of this paper.
Theorem 2. Suppose that $X_{1}$ etc. are such that $\int_{-\infty}^{+\infty} e^{-\eta x} \operatorname{Pr}\left(X_{1} \in d x\right)<+\infty$ for all real $\eta$ satisfying $0 \leqq \eta<\eta_{0}$, where $\eta_{0}$ is a positive constant (possibly $+\infty$ ). Then if the condition is satisfied with $\gamma \neq \frac{1}{2}$ it follows that $X_{1}$ etc. belong to the domain of attraction of a (completely asymmetric, of exponent $1 / \gamma$ ) stable law.

Notice that the condition $\int_{-\infty}^{+\infty} e^{-\eta x} \operatorname{Pr}\left(X_{1} \in d x\right)<+\infty$ for $\eta>0$ is equivalent to requiring that the left hand tail of the distribution of $X_{1}$ etc. is exponentially small. This theorem is clearly a generalization of Theorem 2 of [2].

Since $\phi(t)=\int_{-\infty}^{+\infty} e^{i t x} \operatorname{Pr}\left(X_{1} \in d x\right)$, the condition of Theorem 2 implies that $\phi(t)$ is analytic for $t$ satisfying $0<\operatorname{Im} t<\eta_{0}$, and is bounded and continuous for $0 \leqq \operatorname{Im} t \leqq \eta_{1}$, where $\eta_{1}$ is any positive real number satisfying $\eta_{1}<\eta_{0}$. We shall henceforth regard $t$ as a complex variable.

Lemma 4. There exist $\varepsilon>0$ and $\delta>0$ such that for all s satisfying $1-\delta<s<1$, the equation $1-s \phi(t)=0$ has at most a single, simple root in the closed half-disc determined by $|t| \leqq \varepsilon$ and $\operatorname{Im} t \geqq 0$.

Proof of Lemma 4. We make use of notation and results established in Feller Vol. II Chapters XII and XVIII [3]. Let $N=\min \left\{n \mid S_{n} \leqq 0\right\}$ be the epoch of first entry into $(-\infty, 0]$, and let $S_{N}$ be the place of first entry. We put $H_{n}(I)=\operatorname{Pr}\{N=n$; $\left.S_{N} \in I\right\}$ where $I$ is any interval contained in $(-\infty, 0]$, and $H_{n}(I)=0$ when $I$ is contained in $(0,+\infty)$. We also define

$$
G_{n}(I)=\operatorname{Pr}\left\{S_{1}>0, \ldots, S_{n-1}>0 ; S_{n} \in I\right\}
$$

when $I$ is contained in $(0,+\infty)$, and $G_{n}(I)=0$ when $I$ is contained in $(-\infty, 0]$. For convienience put $F(I)=\operatorname{Pr}\left(X_{1} \in I\right)$ for any interval $I$.

By Eq. (1.5a) of Chapter XVIII

$$
H_{n+1}(I)=\int_{0}^{\infty} G_{n}(d y) F(I-y)
$$

Hence if $0 \leqq \eta<\eta_{0}$, then for every positive $c$

$$
\begin{aligned}
\int_{-c}^{0} e^{-\eta x} H_{n+1}(d x) & =\int_{0}^{\infty} G_{n}(d y) \cdot \int_{-c}^{0} e^{-\eta x} F(d x-y) \\
& =\int_{0}^{\infty} e^{-\eta y} G_{n}(d y) \cdot \int_{-y-c}^{-y} e^{-\eta u} F(d u) \leqq \int_{0}^{\infty} e^{-\eta y} G_{n}(d y) \cdot \int_{-\infty}^{0} e^{-\eta u} F(d u) .
\end{aligned}
$$

Therefore, by the Monotone Convergence Theorem, $\int_{-\infty}^{0} e^{-\eta x} H_{n+1}(d x)$ exists for $0 \leqq \eta<\eta_{0}$, and

$$
\int_{-\infty}^{0} e^{-\eta x} H_{n+1}(d x) \leqq \int_{0}^{\infty} e^{-\eta y} G_{n}(d y) \cdot \int_{-\infty}^{0} e^{-\eta u} F(d u)
$$

The duality lemma of Chapter XII, Section 2 shows that $G_{n}(I)$ can be interpreted as the probability that the $n$th ascending ladder point belongs to the interval $I$, and consequently $G(I)=\sum_{n=0}^{\infty} G_{n}(I)$ is a renewal measure. Hence

$$
\sum_{n=0}^{\infty} \int_{0}^{\infty} e^{-\eta y} G_{n}(d y)=\int_{0}^{\infty} e^{-\eta y} G(d y)<+\infty
$$

for every $\eta>0$. Thus it follows that, for $0<\eta<\eta_{0}$, the sum
is finite.

$$
\sum_{n=1}^{\infty} \int_{-\infty}^{0} e^{-\eta x} H_{n}(d x)
$$

If we put

$$
\chi(s, t)=\sum_{n=1}^{\infty} s^{n} \int_{-\infty}^{0} e^{i t x} H_{n}(d x),
$$

and

$$
\gamma(s, t)=\sum_{n=0}^{\infty} s^{n} \int_{0}^{\infty} e^{i t x} G_{n}(d x)
$$

then it follows that $\chi(s, t)$ is analytic for $-\infty<\operatorname{Im} t<\eta_{0}$ when $0 \leqq s \leqq 1$, and $\gamma(s, t)$ is analytic for $\operatorname{Im} t>0$ when $0 \leqq s \leqq 1$. Further, if $\operatorname{Im} t \leqq \eta_{1}<\eta_{0}$ and $0 \leqq s \leqq 1$, then the series defining $\chi(s, t)$ is dominated term-wise by the convergent series

$$
\sum_{n=1}^{\infty} \int_{-\infty}^{0} e^{-\eta_{1} x} H_{n}(d x)
$$

and therefore $\chi(s, t)$ tends uniformly to $\chi(1, t)$ as $s \uparrow 1$ for $\operatorname{Im} t \leqq \eta_{1}$.
The equation $1-\chi(1, t)$ has a root at $t=0$. Since

$$
\chi^{\prime}(1,0)=i \sum_{n=1}^{\infty} \int_{-\infty}^{0} x H_{n}(d x) \neq 0
$$

this root is simple. Because $\chi(1, t)$ is analytic in the neighbourhood of $t=0$, we can find $\varepsilon>0$ such that the equation $1-\chi(1, t)=0$ has no root but $t=0$ which satisfies $|t| \leqq \varepsilon$.

Let $m=\inf _{|t|=\varepsilon}|1-\chi(1, t)|$, so that $m>0$. By choosing $s$ sufficiently close to 1 we can ensure that $|\chi(s, t)-\chi(1, t)|<\frac{1}{2} m$ for $|t|=\varepsilon$. Applying Rouche's Theorem we find that $1-\chi(s, t)$ and $1-\chi(1, t)$ have the same number of zeros within the circle $|t|=\varepsilon$. Hence for $s$ sufficiently close to 1 , the equation $1-\chi(s, t)=0$ has exactly one simple root within the circle $|t|=\varepsilon$.

By Chapter XVIII, Eq. (1.9)

$$
\gamma(s, t)\{1-s \phi(t)\}=1-\chi(s, t)
$$

for real $t$, and $0<s<1$. Now $\chi(s, t), \gamma(s, t)$ and $\phi(t)$ are all defined for $0 \leqq \operatorname{Im} t<\eta_{0}$, and therefore the above equation holds throughout this strip. It follows that the equation $1-s \phi(t)=0$ has at most a single, simple root satisfying $|t| \leqq \varepsilon$ and $\operatorname{Im} t \geqq 0$, when $s$ is sufficiently close to 1 . Thus the lemma is proved.

Proof of Theorem 2. We put $X_{j}=X_{j}^{+}+X_{j}^{-}$, where $X_{j}^{+}=\max \left\{0, X_{j}\right\}$ and $X_{j}^{-}=\min \left\{0, X_{j}\right\}$. Then

$$
\mathbb{E}\left(X_{j}^{+}\right)=\int_{0}^{\infty} x F(d x) \leqq+\infty, \quad \text { and } \quad \mathbb{E}\left(X_{j}^{-}\right)=\int_{-\infty}^{0} x F(d x)>-\infty .
$$

If we set

$$
S_{n}^{+}=\sum_{j=1}^{n} X_{j}^{+} \quad \text { and } \quad S_{n}^{-}=\sum_{i=1}^{n} X_{j}^{-}
$$

then $S_{n}=S_{n}^{+}+S_{n}^{-}$. The Weak Law of Large Numbers implies that $\frac{S_{n}^{+}}{n} \rightarrow \mathbb{E}\left(X_{1}^{+}\right)$ in probability, and $\frac{S_{n}^{-}}{n} \rightarrow \mathbb{E}\left(X_{1}^{-}\right)$in probability, as $n \rightarrow \infty$.

Now if $\mathbb{E}\left(X_{1}^{+}\right)=+\infty$ then $\frac{S_{n}}{n} \rightarrow+\infty$ in probability, and hence $\operatorname{Pr}\left(S_{n} \leqq 0\right) \rightarrow 0$, contrary to $\gamma>0$. Hence $\mathbb{E}\left(X_{1}^{+}\right)<+\infty$, and so $\mathbb{E}\left(X_{1}\right)$ is finite. If $\mathbb{E}\left(X_{1}\right) \neq 0$ then $\frac{S_{n}}{n} \rightarrow \mathbb{E}\left(X_{1}\right)$ in probability, and therefore $\operatorname{Pr}\left(S_{n} \leqq 0\right) \rightarrow 0$ or 1 , contrary to $0<\gamma<1$. $\stackrel{n}{T h u s} \mathbb{E}\left(X_{1}\right)=0$, and so $\frac{v(t)}{t} \rightarrow 0$ as $t \downarrow 0$. This implies that $\frac{v(t)}{t} \in L_{1}(0, \varepsilon)$, and so Lemma 2 holds.

By Theorem 1 (d) of Rosén [8], $\operatorname{Pr}\left(S_{n}=0\right) \rightarrow 0$ as $n \rightarrow \infty$, and therefore

$$
n^{-1} \sum_{k=1}^{n}\left\{\operatorname{Pr}\left(S_{k}>0\right)-\operatorname{Pr}\left(S_{k}<0\right)\right\} \rightarrow 1-2 \gamma
$$

as $n \rightarrow \infty$. Applying Lemma 2

$$
\lim _{s \uparrow 1} \frac{2}{\pi} \int_{0}^{\varepsilon} \operatorname{Im}\left(\frac{1-s}{1-s \phi(t)}\right) \frac{d t}{t}=1-2 \gamma
$$

It is easily seen that the equation $1-s \phi(t)=0$ has a root on the positive imaginary axis. Indeed, if we put

$$
f(\eta)=\phi(i \eta)=\int_{-\infty}^{+\infty} e^{-\eta x} F(d x)
$$

then $f(0)=1$, and $f(\eta) \rightarrow+\infty$ as $\eta \uparrow \eta_{0}$. Therefore $f(\eta(s))=1 / s>1$ for some $\eta(s)>0$. Now $f^{\prime}(0)=\mathbb{E}\left(X_{1}\right)=0$ and since

$$
f^{\prime \prime}(\eta)=\int_{-\infty}^{+\infty} x^{2} e^{-\eta x} F(d x)>0
$$

the graph of $f(\eta)$ is concave. It follows that $\eta(s) \downarrow 0$ as $s \uparrow 1$. By Lemma 4 therefore $1-s \phi(t)=0$ has a single simple root satisfying $|t| \leqq \varepsilon$ and $\operatorname{Im} t \geqq 0$, when $s$ is sufficiently close to 1 .

Thus, for $s$ sufficiently close to 1 , the function $(1-s \phi(t))^{-1}$ is analytic in the interior of the closed half-disc $|t| \leqq \varepsilon$, $\operatorname{Im} t \geqq 0$, except for a simple pole at $t=i \eta(s)$. This function is also continuous and bounded on the boundary of this half-disc. Take $\Gamma$ to be the composite contour $\Gamma_{1}+\Gamma_{2}+\Gamma_{3}+\Gamma_{4}$ where

$$
\begin{aligned}
& \Gamma_{1}=\left\{t \mid t \text { real, }-\varepsilon \leqq t \leqq-\varepsilon^{\prime}\right\}, \\
& \Gamma_{2}=\left\{t| | t \mid=\varepsilon^{\prime}, \operatorname{Im} t \geqq 0\right\}, \\
& \Gamma_{3}=\left\{t \mid t \text { real, } \varepsilon^{\prime} \leqq t \leqq \varepsilon\right\}, \\
& \Gamma_{4}=\{t| | t \mid=\varepsilon, \operatorname{Im} t \geqq 0\} .
\end{aligned}
$$

Then, using the Residue Theorem, we obtain

$$
\int_{\Gamma}\left(\frac{1-s}{1-s \phi(t)}\right) \frac{d t}{t}=2 \pi i \cdot \frac{1-s}{\left(-s \phi^{\prime}(i \eta(s))\right) i \eta(s)} .
$$

Since $\frac{1}{t} \operatorname{Im}\left(\frac{1-s}{1-s \phi(t)}\right)$ is an even function of $t$ for real $t$

$$
\int_{I_{1}+r_{3}}\left(\frac{1-s}{1-s \phi(t)}\right) \frac{d t}{t}=2 i \int_{\varepsilon^{\prime}}^{\varepsilon} \operatorname{Im}\left(\frac{1-s}{1-s \phi(t)}\right) \frac{d t}{t}
$$

and the latter tends to

$$
2 i \int_{0}^{z} \operatorname{Im}\left(\frac{1-s}{1-s \phi(t)}\right) \frac{d t}{t} \quad \text { as } \varepsilon^{\prime} \downarrow 0
$$

From the fact that $\phi(\mathrm{t}) \rightarrow 1$ as $t \rightarrow 0$, it follows that

$$
\int_{\Gamma_{2}}\left(\frac{1-s}{1-s \phi(t)}\right) \frac{d t}{t} \rightarrow-\pi i \text { as } \quad \varepsilon^{\prime} \downarrow 0
$$

Hence letting $\varepsilon^{\prime} \downarrow 0$, we obtain

$$
2 i \int_{0}^{\varepsilon} \operatorname{Im}\left(\frac{1-s}{1-s \phi(t)}\right) \frac{d t}{t}-\pi i+\int_{\Gamma_{4}}\left(\frac{1-s}{1-s \phi(t)}\right) \frac{d t}{t}=\frac{2 \pi i(1-s)}{i \eta(s)\left(-s \phi^{\prime}(i \eta(s))\right)}
$$

Letting $s \uparrow 1$ we find that

$$
\int_{\Gamma_{4}}\left(\frac{1-s}{1-s \phi(t)}\right) \frac{d t}{t} \rightarrow 0
$$

and consequently

$$
\frac{2 \pi i(1-s)}{i \eta(s)\left(-s \phi^{\prime}(i \eta(s))\right)} \rightarrow \pi i(1-2 \gamma)-\pi i+0=-2 \pi i \gamma
$$

as $s \uparrow 1$. This is the same as $\lim _{s \uparrow 1} \frac{1-s}{s \eta(s) f^{\prime}(\eta(s))}=\gamma$. Since $\eta(s) \downarrow 0$ as $s \uparrow 1$, this can
be re-expressed as

$$
\lim _{\eta 10} \frac{\eta f^{\prime}(\eta)}{f(\eta)-1}=\frac{1}{\gamma}<+\infty
$$

It follows that $f(\eta)-1=\Lambda(1 / \eta) \eta^{1 / \eta}$, where $\Lambda$ is a function which is slowly varying at infinity. For, given any $\varepsilon>0$, we can find $\delta(\varepsilon)>0$ such that, for every $x$ satisfying $0<x<\delta$, it is the case that

$$
\left(\frac{1}{\gamma}-\varepsilon\right) \frac{1}{x}<\frac{f^{\prime}(x)}{f(x)-1}<\left(\frac{1}{\gamma}+\varepsilon\right) \frac{1}{x}
$$

Now let $k$ be any constant greater than 1 . We choose $\eta$ so that $k \eta<\delta$, and integrate from $\eta$ to $k \eta$. Thus

$$
\left(\frac{1}{\gamma}-\varepsilon\right) \log _{e} k \leqq \log _{e}\left(\frac{f(k \eta)-1}{f(\eta)-1}\right) \leqq\left(\frac{1}{\gamma}+\varepsilon\right) \log _{e} k
$$

for $\eta<\delta / k$, and therefore

$$
\frac{f(k \eta)-1}{f(\eta)-1} \rightarrow k^{1 / \gamma} \quad \text { as } \quad \eta \downarrow 0
$$

If we now put $\lambda(\eta)=\eta^{-1 / \gamma}(f(\eta)-1)$, then $\frac{\lambda(k \eta)}{\lambda(\eta)} \rightarrow 1$ as $\eta \downarrow 0$, and so the assertion
is proved, with $\Lambda(1 / \eta)=\lambda(\eta)$ is proved, with $A(1 / \eta)=\lambda(\eta)$.

Using the fact that $\mathbb{E}\left(X_{1}\right)=0$, we can re-state this result in the form

$$
\int_{-\infty}^{+\infty}\left(e^{-\eta x}+\eta x-1\right) F(d x)=\Lambda\left(\frac{1}{\eta}\right) \eta^{1 / y} .
$$

By the Dominated Convergence Theorem

$$
\frac{1}{\eta^{2}} \int_{-\infty}^{0}\left(e^{-\eta x}+\eta x-1\right) F(d x) \rightarrow \int_{-\infty}^{0} \frac{1}{2} x^{2} F(d x)
$$

as $\eta \downarrow 0$. Since $\left(e^{-\eta x}+\eta x-1\right) \geqq 0$ for $x \geqq 0$, Fatou's Lemma gives

$$
\underline{\varliminf} \frac{1}{\eta \downarrow 0} \frac{1}{\eta^{2}} \int_{0}^{\infty}\left(e^{-\eta x}+\eta x-1\right) F(d x) \geqq \int_{0}^{\infty} \frac{1}{2} x^{2} F(d x)
$$

If $1 / \gamma>2$ then

$$
\int_{-\infty}^{+\infty} \frac{1}{2} x^{2} F(d x) \leqq \underline{\lim }_{\eta \downharpoonright 0} A\left(\frac{1}{\eta}\right) \eta^{1 / \gamma-2}=0
$$

and it would follow that $F(x)$ is degenerate. Hence $1 / \gamma \leqq 2$, and since by assumption $\gamma \neq \frac{1}{2}$, we deduce that $1 / \gamma<2$. So now we have that

$$
\int_{0}^{\infty}\left(e^{-\eta x}+\eta x-1\right) F(d x) \sim \Lambda\left(\frac{1}{\eta}\right) \eta^{1 / \gamma} \text { as } \eta \downarrow 0 .
$$

If we put $M(x)=\int_{x}^{\infty}\{1-F(u)\} d u$ then, integrating by parts twice, we have

$$
\int_{0}^{\infty}\left(e^{-\eta x}+\eta x-1\right) F(d x)=\eta^{2} \int_{0}^{\infty} e^{-\eta x} M(x) d x
$$

Hence

$$
\int_{0}^{\infty} e^{-\eta x} M(x) d x \sim \Lambda\left(\frac{1}{\eta}\right) \eta^{-(2-1 / y)} \text { as } \eta \downarrow 0
$$

Since $M(x)$ is non-increasing, it follows from Feller XIII.5, p. 421, Theorem 2 [3], that

$$
M(x) \sim \frac{A(x) \cdot x^{1-1 / \gamma}}{\Gamma(2-1 / \gamma)} \quad \text { as } \quad x \rightarrow+\infty
$$

Finally, because $1-F(x)$ is also non-increasing, we deduce that

$$
1-F(x) \sim \frac{\Lambda(x)(1 / \gamma-1)}{\Gamma(2-1 / \gamma)} x^{-1 / \gamma} \quad \text { as } \quad x \rightarrow+\infty .
$$

The result now follows from a classical limit theorem (see [4]).

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