

Handelsbanken – Our Way

Pekka Vasankari

Handelsbanken, Konstaapelinkatu 4, 02600 Espoo, Finland
pekka.vasankari@handelsbanken.fi

Branch Manager, Handelsbanken Espoo-Leppävaara, Finland

Abstract. Founded in 1871, Handelsbanken is one of the leading banks in the Nordic region, with over 700 branches in 22 countries. It regards Sweden, Denmark, Finland, Norway and Great Britain as its domestic markets. The Handelsbanken management model is acknowledged by the BBRT as almost certainly the best 'Beyond Budgeting' exemplar in existence. This presentation will describe the principles and values of running a multinational bank through good and bad times. Handelsbanken has for decades been successful in applying a decentralized management model. The strong core values and beliefs are the Handelsbanken way to better banking.