



Exploring the Cloud Computing Loop in the Strategic Alignment Model

Belitski Maksim^{1(✉)}, Fernandez Valerie², Khalil Sabine³, Weizi Li¹,
and Kecheng Liu¹

¹ Henley Business School, University of Reading, Whiteknights Campus,
Reading RG6 6UD, UK

m.belitski@reading.ac.uk,
{weizi.li,k.liu}@henley.ac.uk

² Department of Economic and Social Sciences, Telecom ParisTech,
46 Rue Barrault, 75013 Paris, France

valerie.fernandez@telecom-paristech.fr

³ ICD – International Business School,
12 rue Alexandre Parodi, 75010 Paris, France
skhalil@groupe-igs.fr

Abstract. Since its emergence, Cloud Computing (CC) has revolutionized organization through offering them a large range of easily accessible, scalable, and non-expensive services. As CC has been gaining popularity, it has an impact on the strategic and operational level of every organization. Thus, wondering about its impact on the organizational strategic alignment is a must. This study develops the Cloud Computing framework of Strategic Alignment Model, where strategic fit between operational and strategic levels in organization is achieved through cloud-enabled multiple iterative processes. The study aims to understand whether cloud computing increases operational and strategic efficiencies of organization and if yes then how. After presenting the theoretical background, the hypotheses, and the built cloud framework, we discuss the way strategic alignment theory helps us to better understand how information flows within the strategic fit of business and IT and what is the role of CC in it. This study addresses the strategic alignment as well as the cloud computing literature.

Keywords: Cloud Computing · Strategic Alignment
Operational management · Validation

1 Introduction

Although an intense research has been done about the strategic value of information technology adoption using resource-centered view [1] the contingency-based view [2–4], semiotic framework [5] and leadership and management view [6–8], there is a paucity of research assessing a value created by cloud computing technology (CC) [9] and the mechanism of CC adoption in organization [5]. Cloud computing, referring to information technologies enabling convenient, on-demand network access to a shared pool of configurable computing resources and has fundamentally changed the way companies operate and co-create value [10–13]. As a transformative technology, CC has

changed various aspects of business and social interactions in the way businesses operate, exchange data and engage with customers [9]. To better understand a value creation process enabled by CC, more theoretical underpinning and practical evidence is required regarding the role that CC plays in improvement of the organization's operations, innovation, efficiencies as well as used to design a robust IT and business strategy. It is important to operationalize previous findings and results that are focused on issues associated with information technology adoption and a framework to analyze it [4, 14].

CC continues revolutionizing the ways business collect, process, analyze, review and manage information [15, 16] with a special attention on consistent measurements [17] of returns associated with CC by organization [18]. We use the term organization in this study to further emphasize the vast and far-reaching impact of cloud technology investments which goes beyond a separate business unit such as organization or business.

Although interest of IS scholars and practitioners on the cloud's impact on organizational operations and performance has been growing, the prior research related to CC and efficiencies has primarily focused on adoption or operations, cost reduction, exploiting the IT resource mobility offered by the CC as well as other supplementary technologies. There has been little attention paid to CC as an asset but also a strategic tool, creating more agile and flexible IT infrastructure, business operations, skills, administrative infrastructure and IT architecture. CC is likely to result in changes in administering and operations; higher rate of new product development, higher engagement of executives in IT investment and management decision-making, business growth, meticulous design of IT and business strategy within budget, time and scope. These and other important issues related to CC have not been explicitly discussed within the Strategic Alignment (SA) framework [14, 19, 20] with a lack of evidence on how information flows to achieve strategic fit and integration [21]. Neither has been investigated the interplay between CC, strategic operations and strategic performance of organization with the published work being fragmented and incomplete [20].

CC can play a major role in SA in organization described in [14] as the difficulties of achieving alignment for professional organizations; the limitations, organizations have in being agile; the rationale for acquiring technology and determining IT skills; the imperative meaning that CIOs attribute to IS alignment. To demonstrate the role that CC plays in IS in organization we build on Information Systems (IS) [4, 22], Strategic Alignment [23–27] and organizational performance literature [28, 29].

This study makes the following contribution. We develop and test the “cloud-enabled mechanism of validated learning” embedded into IS alignment model. More specifically we develop the Cloud Computing framework of SA, where strategic fit between operational and strategic levels in organization is achieved through cloud-enabled multiple iterative process.

This study offers practical implications for managers to better understand the complementary nature of new technologies and CC's embeddedness in Strategic Alignment Model. Understanding how information is collected, assessed, distributed and analyzed should enable decision-makers to design more effective and robust business and IT strategy. We argue for the need to study the continuous organizational

adaptation of evolving CC because of the challenges such technologies pose for users, as well as the operational capabilities and strategic skills they demand.

2 Theoretical Background and Hypotheses

2.1 Strategic Alignment Lens in Cloud Computing Framework

Cloud computing is as a strategic asset and tool rather than a service [9]. In order to assess the impact of CC, managers need to be aware that it has become another strategic asset embedded in strategic alignment of IT and business [5, 9, 19, 20, 23]. Being attributed to an improvement in data sharing, technology standardization and infrastructure, administering and operations, CC is further associated with the ability in delivering new projects and applications within budget, time and scope, changing strategy and engaging different stakeholders [9]. It changed the paradigm of IT investment moving from operational expenditure (OPEX) to capital expenditure (CAPEX) and decreased usage of hardware [12, 16, 31–33].

Furthermore, CC is related to greater scalability, flexibility and operation ability. This enables organizations to improve organizational infrastructure and business services [31, 32]. The ubiquitous nature of CC [31, 32, 34, 35] enables greater alignment of business and IT strategies, where different business units can integrate and use cloud solutions anywhere and anytime. On the one hand, CC is thought to be a reliable source when organizations acquire standardized solutions from trusted providers, therefore once adopted by organisational and IT infrastructure it affects strategic choices made by executives and related to investment in IT and business [31, 34].

To build our theoretical framework on the role of cloud technology adoption in organization we use Strategic Alignment lens [30, 36]. First, we conducted a detailed literature review to identify relevant theories of alignment and validated learning. Our extensive literature search failed to unearth theories addressing strategic alignment between strategy and technology with the important stage of validated learning. This is important when investigating the fit and integration between strategy and operations [21, 23, 30].

2.2 Stages of Theoretical Framework

Our theoretical framework consists of three stages associated with Apprehension of Information, Unitization of Information, and Validated Learning. All three stages rely on ‘continuous adaptation and change’ within SA model [23]. Our theoretical framework illustrates various steps in information gathering, conceptualization, optimization, implementation and validated learning.

At the first stage, apprehension of Information is done through generating insights, gathering information and a process of conceptualization. It is associated with people gaining knowledge and experience through using CC for operations and as a part of IT infrastructure development. Employees who access CC may not immediately understand CC solutions until they have experienced them. Apprehension of information stage is about ‘finding the answer’ where ‘finding’ is something more than mere

retrieval of information. It is about adoption and use of CC in daily processes. This changes the cognition of users, focused on pure knowledge acquisition by experiencing and absorbing it [28, 37]. In addition, it requires generating and conceptualizing. Generating involves getting CC in place for operational and IT infrastructure. Generative thinking involves imagining possibilities where CC could be applied to automate processes and increase efficiencies. It further requires, questioning, sensing new opportunities and viewing IT and business processes from different perspectives and gathering information through experience and validated learning from previous iterations. The process of decision-making at this stage starts with exploring options (divergence), selecting and continues with exploiting and applying solutions with conceptualizing (convergence). The ambiguity of CC on alignment-operational should be pinned down. Conceptualizing results in putting new ideas together on how to use CC more efficiently.

At the second stage, Utilization of Information features the outcomes of cloud adoption and performance. At this stage, IT and business strategy can be designed reflecting on information received at stage one through optimizing and implementing strategy. It demands decision makers to apply knowledge obtained at the first stage to design strategy. They may either design a brand-new strategy, or update the existing strategy in light of changes in business processes and IT infrastructure triggered by CC. At this stage optimisation and implementation are required. Optimisation gains understanding of CC for organizational and IT strategy. This results in developing practical solutions and plans from abstract ideas, trends and insights. Given a well-defined solution, decision makers should be able to sort through large amounts of information to pinpoint the critical factors and processes where cloud is required. They should be confident in their ability to make a sound, logical evaluation of transformative impact of CC and integrate those processes. Finally, implementation is execution of designed strategy. Implementation of strategy requires complete understanding of how business operations and IT infrastructure are going to be affected by the CC. In case of strategy complete or partial failure or as a result of changes in external environment (e.g. technology, institutions, market competition, etc.), decision makers need to be agile and respond quickly. This requires transition from the second to the third stage of “Validated Learning”.

At the third stage, Validated Learning measures the strategic efficiencies on both sides of IT and business. At this stage the performance is assessed and the application of CC is redesigned adjusting to environmental changes or addressing gaps in performance outcomes. Validated learning offers two choices: first, either retaining IT and business strategy or revising the way CC is implemented. At this stage the use of CC will be reshaped and redesigned to feedback to management in order to improve the efficiency of the next round of iteration of the cloud-enabled loop.

3 The Model

When an organization learns through development, implementation, measurement and feedback, the impact of CC could become more pronounced and ubiquitous [9]. This permits us to measure its value more distinctively. In particular, we can measure the

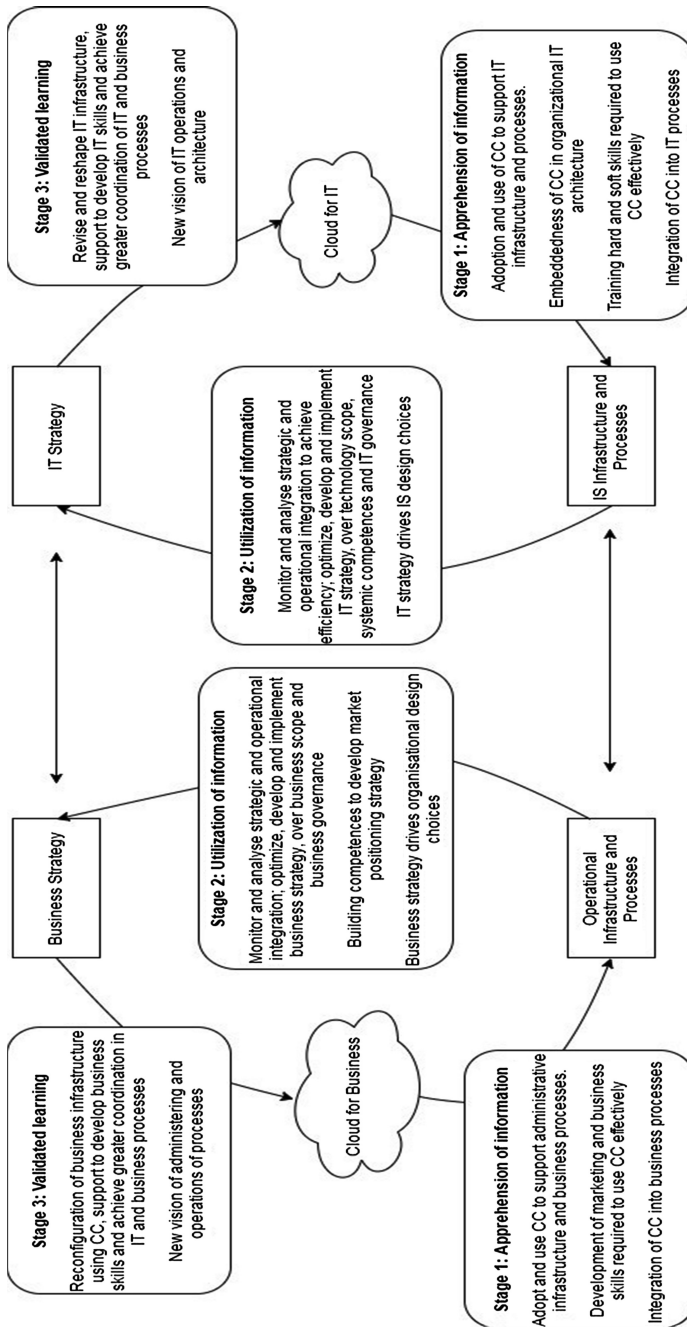


Fig. 1. Theoretical framework of cloud enabled validated learning in strategic

transformative impact of CC by analysing its relation to innovation, strategy, development of new products and services, standardizing and sharing data, management operations, changes in processes.

Figure 1 illustrates the place of CC within SA model which can be considered in terms of three interdependent dimensions of cloud-enabled validated learning loop. The first stage in a loop represents the Apprehension of Information through cloud adoption to improve organisational and IT infrastructure and processes. The second stage represents the Utilization of Information received from operations. Both stages are pre-conditioners to the third stage of Validated Learning which enables the assessment of CC efficiencies and advises action.

The theoretical framework supports the interplay between operations, strategic efficiencies and use of CC. The mechanism is iterative and can be described in stages as adopt – measure – learn – rebuild. The loop changes the way SA works, Strategic alignment is seen a process of continuous adaptation and change which could be achieved both through iterations and technology-enabled experimental learning [14, 23].

4 Discussion and Conclusion

Cloud computing marks a paradigm shift in the way business is done and is greatly associated with delivering high quality and timely service to customers.

The major benefits of CC found in this study are as follows. First, investing in CC enables rapidly easing the administering and operating processes within the organization and with external partners; second, it reduces cost of network maintenance, information exchange; third, CC decreases time solution and new products are developed; fourth, it improves security and compliance; and finally, it enables global deployments of solutions and faster decision making.

Building on the extent literature [4, 13, 23, 27] this study develops the Cloud Computing Framework of Strategic Alignment Theory by theoretically discussing and empirically validating the cloud-enabled mechanism embedded into business and IT alignment within SA model of organization [23]. More specifically, we established and described three distinctive stages of cloud's transformative impact on organizations: first, Apprehension of Information through cloud adoption to improve organisational and IT infrastructure and processes; second, Utilization of Information received from operations and deciding on business and IT strategy; third, Validated Learning which enables to assess the role that CC plays in operations and strategic fit and advise changes. When an organization learns through generalization, development, optimisation implementation and validated learning, the impact of CC could become more pronounced and ubiquitous facilitating both operational and strategic levels of organization.

Our contribution in the scholarship of IS and SA is as follows. First, we applied Strategic Alignment lens to demonstrate how each of three stages of cloud-enabled validated learning process contribute to business operations and IT infrastructure, business and IT strategy. Each of three stages forms a cloud-enabled loop of validated learning used by organizations as part of their “adopt – measure – learn – rebuild”

strategy. Second, our methodological contribution is in applying a multi-level mixed method and used various sources of data to test our theoretical framework.

The future research will need to focus on evaluating to what extent CC changes strategic integration between IT infrastructure and business operations as well as between IT and business governance. Scholars would also like to know how investment in CC will to affect strategic fit between IT and business of economic agents when their performance and operations are interconnected, such as digital ecosystems. It may appear that strategic alignment of organization is not any more dominant unit of analysis, and strategic alignment of an ecosystem could be viewed as an alternative unit of analysis. In a new digitized economy, when operations and efficiencies of ecosystem players are complementary, CC is likely to benefit the entire ecosystem of inter-connected organizations, rather than a focal organization. This is because CC makes access, processing, sharing and transforming data faster, easier and more secure. Future research needs to offer theory and implications on how CC will support operations and efficiencies of inter-connected organizations.

References

1. Barney, J.: Firm resources and sustained competitive advantage. *J. Manag.* **17**, 99–120 (1991)
2. Fry, L.W., Smith, D.A.: Congruence, contingency, and theory building. *Acad. Manag. Rev.* **12**(1), 117–132 (1987)
3. Tosi, H.L., Slocum, J.W.: Contingency theory: some suggested directions. *J. Manag.* **10**(1), 9–26 (1984)
4. Oh, W., Pinsonneault, A.: On the assessment of the strategic value of information technologies: conceptual and analytical approaches. *MIS Q.* **31**(2), 239–265 (2007)
5. Mingers, J., Willcocks, L.: An integrative semiotic methodology for IS research. *Inf. Org.* **27**(1), 17–36 (2017)
6. Wang, P., Ramiller, N.C.: Community learning in information technology innovation. *MIS Q.* **33**(4), 709–734 (2009)
7. LEAD: E-Leadership skills for small and medium sized enterprises project. European Commission, Directorate-General for Enterprise and Industry Online Publication, 15 July 2014
8. Li, W., Liu, K., Belitski, M., Ghobadian, A., O'Regan, N.: e-Leadership through strategic alignment: an empirical study of small and medium sized enterprises in the digital age. *J. Inf. Syst.* **31**, 185–206 (2016)
9. Willcocks, L., Venters, W., Whitley, E.: *Moving to the Cloud Corporation*. Palgrave, London (2014)
10. Gold, J.: Protection in the cloud: risk management and insurance for cloud computing. *J. Internet Law* **15**(12), 24–28 (2012)
11. Juels, A., Oprea, A.: New approaches to security and availability for cloud data. *Commun. ACM* **56**(2), 64–73 (2013)
12. Yeboah-Boateng, E.O., Essandoh, K.A.: Factors influencing the adoption of cloud computing by small and medium enterprises in developing economies. *Int. J. Emerg. Sci. Eng.* **2**(4), 13–20 (2014)
13. Winkler, T.J., Benlian, A., Piper, M., Hirsch, H.: Bayer healthcare delivers a dose of reality for cloud payoff mantras in multinationals. *MIS Q. Exec.* **13**(4) (2014)

14. Silva, L., Figueroa, E., González-Reinhart, J.: Interpreting IS alignment: a multiple case study in professional organizations. *Inf. Org.* **17**(4), 232–265 (2007)
15. Noor, T.H., Sheng, Q.Z., Zeadally, S., Yu, J.: Trust management of services in cloud environments: obstacles and solutions. *ACM Comput. Surv. (CSUR)* **46**(1), 12 (2013)
16. Garrison, G., Kim, S., Wakefield, R.L.: Success factors for deploying cloud computing. *Commun. ACM* **55**(9), 62–68 (2012)
17. Brynjolfsson, E.: The productivity paradox of information technology. *Commun. ACM* **36**(12), 66–77 (1993)
18. Barua, A., Konana, P., Whinston, A.B., Yin, F.: An empirical investigation of net-enabled business value. *MIS Q.* **28**(4), 585–620 (2004)
19. Preston, D.S., Karahanna, E.: Antecedents of IS strategic alignment: a nomological network. *Inf. Syst. Res.* **20**(2), 159–179 (2009)
20. Gerow, J.E., Grover, V., Thatcher, J.B., Roth, P.L.: Looking toward the future of IT-business strategic alignment through the past: a meta-analysis. *MIS Q.* **38**(4), 1059–1085 (2014)
21. Coltman, T.R., Tallon, P.P., Sharma, R., Queiroz, M.: Strategic IT alignment: twenty-five years on. *J. Inf. Technol.* **30**(2), 91–100 (2015)
22. Sabherwal, R., Chan, Y.E.: Alignment between business and IS strategies: a study of prospectors, analyzers, and defenders. *Inf. Syst. Res.* **12**(1), 11–33 (2001)
23. Henderson, J.C., Venkatraman, N.: Strategic alignment: leveraging information technology for transforming organizations. *IBM Syst. J.* **32**(1), 4–16 (1993)
24. Hirschheim, R., Sabherwal, R.: Detours in the path toward strategic information systems alignment. *Calif. Manag. Rev.* **44**(1), 87–108 (2001)
25. Peppard, J., Campbell, B.: The co-evolution of business/information systems strategic alignment: an exploratory study. *J. Inf. Technol.* (2014)
26. Avison, D., Jones, J., Powell, P., Wilson, D.: Using and validating the strategic alignment model. *J. Strateg. Inf. Syst.* **13**(3), 223–246 (2004)
27. Aanestad, M., Jensen, T.: Collective mindfulness in post-implementation IS adaptation processes. *Inf. Org.* **26**(1), 13–27 (2016)
28. Dehning, B., Richardson, V.J., Zmud, R.W.: The value relevance of announcements of transformational information technology investments. *MIS Q.* 637–656 (2003)
29. Devaraj, S., Kohli, R.: Performance impacts of information technology: is actual usage the missing link? *Manag. Sci.* **49**(3), 273–289 (2003)
30. Henderson, J.C., Venkatraman, N.: Strategic alignment: a framework for strategic information technology management. Working Paper No. 190. Center for Information Systems Research, MIT, Cambridge (1989)
31. Dutta, A., Peng, G.C.A., Choudhary, A.: Risks in enterprise cloud computing: the perspective of IT experts. *J. Comput. Inf. Syst.* **53**(4), 39–48 (2013)
32. Armbrust, M., Fox, A., Griffith, R., Joseph, A.D., Katz, R., Konwinski, A., Lee, G., Patterson, D., Rabkin, A., Stoica, I., Zaharia, M.: A view of cloud computing. *Commun. ACM* **53**(4), 50–58 (2010)
33. Buyya, R., Yeo, C.S., Venugopal, S., Broberg, J., Brandic, I.: Cloud computing and emerging IT platforms: vision, hype, and reality for delivering computing as the 5th utility. *Future Gener. Comput. Syst.* **25**(6), 599–616 (2009)
34. Tiers, G., Mourmant, G., Leclercq-Vandelannoitte, A.: L’envol vers le Cloud: un phénomène de maturations multiples. *Syst. d’Inf. Manag.* **18**(4), 7–42 (2014)
35. Leavitt, N.: Is cloud computing really ready for prime time. *Growth* **27**(5), 15–20 (2009)
36. Ciborra, C.U.: De profundis? Deconstructing the concept of strategic alignment. *Scand. J. Inf. Syst.* **9**(1), 67–82 (1997)
37. Harvey, O.J., Hunt, D., Schroeder, H.: *Conceptual Systems and Personality Organization*. John Wiley, New York (1961)