Special Issue of *Operations Management Research* **National Culture and Service Operations**

This special issue is dedicated to studying the effects of national culture on the operations of service firms, or the operations of service activities within manufacturing firms (e.g., accounts payable, customer service). Manufacturing firms have been global for over a century. However, most of the service sector has become international relatively recently. For example, trade statistics show \$9B in gross U.S. services exports in 1965, \$73B in 1985, and \$509B in 2009.

Operating a service outside the country of origin often involves cultural conflicts. Top management is typically from the headquarter country, implementing rules and procedures created in the headquarter country through local country employees, perhaps catering to clientele from yet other nations.

Prior research done in manufacturing settings has noted that quality management implementation often differs between countries—implementing the same approach in different countries produces different results. Reward systems can provoke different operational responses, with some cultures regarding excessive individual attention from honors or higher piece-work pay could result in work slow-downs so that top achievers do not embarrass their co-workers. Several surveys of offshoring ventures have cited national culture as a prime reason for difficulties or project failure.

Guidelines:

All submissions must adhere to the format, style and other established guidelines for regular OMR submissions (see “Important Information for Authors” pdf at www.editorialmanager.com/omra and more details at <http://www.springer.com/12063>). This includes a 25 page limit and a special emphasis on application to practice. Manuscripts must be submitted by December 31, 2011. Authors should note that in submitting a manuscript to be reviewed for this special issue, they may be invited to serve as potential reviewers for other manuscripts.

Topics that are of interest for this special issue include, but are not limited to:

- Culture and the efficacy of offshoring services—which processes should be offshored where?
- Service strategies for culturally diverse customers
- Quality management across cultures
- International service supply chains
- Differential worker attitudes
- Employee compliance across cultures
- Cultural issues in behavioral operations

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