REVIEW

Oral bisphosphonate compliance and persistence: a matter of choice?

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Abstract Compliance to oral bisphosphonates is suboptimal, with negative consequences of increased healthcare utilization and less effective fracture risk reduction. Extending dose interval increased adherence only moderately. We used literature derived from multiple chronic conditions to examine the problem of noncompliance with osteoporosis medication. We reviewed the literature on adherence to osteoporosis medication as well as that across multiple chronic conditions to understand what is known about the cause of the poor adherence. Poor compliance to oral medications is due mostly, not to forgetfulness, but to deliberate choice. Gender differences and style of healthcare management also play a role. Preliminary data suggest psychobehavioral interventions may help to improve motivation. We need to understand better reasons for poor compliance before effective interventions can be developed. Forgetfulness is only a small part of poor compliance. Patient preferences must be considered in medication decision making.

Keywords Osteoporosis · Medication adherence · Fractures · Bones

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Introduction

The primary challenge in treating chronic illness today is that many chronically ill patients do not take their prescription medications correctly. As the US Surgeon General C. Everett Koop has said, "Drugs don't work in patients who don't take them..." There has been much concern about the negative consequences of poor compliance and persistence with oral osteoporosis medications. This article will briefly review these issues and, more specifically, will address possible reasons why patients may not take their oral osteoporosis therapies as directed, and suggest some potential solutions and future research. We will focus on oral bisphosphonates since the majority of the prescriptions for a medication for fracture prevention are for an oral bisphosphonate.

Compliance and persistence with therapy

What has become apparent in research done during the last few years is that many patients discontinue oral medications for osteoporosis soon after treatment initiation, with a rapid drop in persistence in the first 3 months, followed by a slower decline over ensuing months. For example, persistence on daily bisphosphonate therapy has varied between 25% and 35% persistence at 1 year [1]. Persistence with weekly bisphosphonate therapy at 1 year is between 35% and 45%, a rate not substantially better [1]. Some improvement in persistence was seen in one study with monthly bisphosphonate therapy using administrative claims data, but this improvement has not been confirmed in other studies [2–4]. Adherence to estrogen agonists/antagonists such as raloxifene may be somewhat higher [5], as well as anabolic agents such as teriparitide which require daily subcutane-



ous injections [6]. The adherence reported to bisphosphonate medications depends on the methodology used, whether medication possession ratio or persistence over a specific time period is used as well as the definition of the refill gap. This poor persistence seen with oral bisphosphonates does not differ substantially from the persistence to oral medications prescribed for other largely asymptomatic chronic conditions such as hypertension [7] and hypercholesterolemia [8]. Osteoporosis itself is asymptomatic until a fracture occurs, and some patients can have multiple vertebral fractures before symptoms appear.

Evidence suggests across multiple therapeutic areas that many patients take drugs incorrectly, infrequently, or not at all. A 2002 Harris Interactive Study [9] showed that approximately 18% of patients taking medications for one or more chronic illnesses had not filled their prescriptions at all, 26% had delayed filling their prescriptions, 14% took a prescription medication in a smaller dose than prescribed, approximately 30% had taken a prescription medication less often than prescribed, and approximately 21% had stopped taking medication sooner than prescribed. While such a study has not yet been done in patients with osteoporosis, we anticipate that the results of one would be similar to those reported here.

Noncompliance and nonpersistence can occur at three discrete points. Patients can be noncompliant by not filling their prescription; they can be noncompliant by not initially taking their medicine as directed by their physician (correct dosing and time and manner of administration), or they can be noncompliant by missing doses. They can also stop their medication without telling their healthcare providers (nonpersistence).

Consequences of poor compliance and persistence

Poor compliance and persistence with osteoporosis medications lead to diminished medication efficacy and, therefore, to less suppression of bone turnover [10] and lower gains in bone mineral density [11]. These in turn lead to higher fracture rates, [12–15], medical costs, and greater healthcare utilization including higher hospitalization rates [16].

Some refill compliance studies in patients with osteoporosis have examined the relationship between such compliance and fracture. Siris et al. [17] found that minimal and/or no effect on fracture risk is with refill compliance below 50%, and a curvilinear decrease in probability of fracture is with refill compliance over 50%. In contrast, Curtis et al. did not find a threshold level of compliance below which there was no fracture reduction benefit, but rather a curvilinear effect throughout all ranges of refill compliance [18]. Similarly, among patients with osteopo-

rosis by bone mineral density criteria, Rabenda et al. [14] found a linear relationship between hip fracture reduction benefit and medication possession ratio throughout the entire range of refill compliance.

Perhaps the most striking point was made by Feldstein [19] who found similar time to first fracture over an 8-year period of patients with osteoporosis as defined by bone density or fracture in patients who were treated with oral bisphosphonates versus those who were not treated with an osteoporosis medication. Her study suggests that although oral bisphosphonates are efficacious in randomized clinical trials (within which persistence and compliance are typically high), their efficacy does not translate to the community setting when patients do not fill their prescriptions, do not take their medications as prescribed, and are not persistent.

Reasons for noncompliance

Direct experience of adverse effects (such as stomach upset from an oral bisphosphonate) accounts for a significant proportion of nonpersistence and noncompliance. Even without directly experienced side effects, however, patients may stop their medication for a number of reasons [20]. They may not believe that they have osteoporosis or that they are not at much risk of fracture (e.g., they do not have a problem that requires a solution). For some individuals, future potential health issues are not a salient issue for them in their lives, such that even if they acknowledge a high risk of future fractures, they place a lower value on interventions to reduce that risk [21, 22]. Patients may be skeptical of the effectiveness of the medication or worried about longterm harm from or feeling dependent upon medication. Even if they do acknowledge that the medication does effectively reduce fractures, they may believe they can address the problem adequately through non-medicinal interventions (e.g., nutritional interventions such as calcium and vitamin D and exercise). The cost of the medication may be a barrier for them [23]. Any combination of these reasons may lead a person to choose nonpersistence with fracture prevention medication. Discrete choice experiments suggest that patients weigh perceived risks and benefits when they form their intention as to whether they take a medication or not. They consider the perceived benefit of the medication, its cost (i.e., cost and time), and perceived risks of side effects [24, 25]. As many as one fifth or more of patients do not fill their prescriptions [26].

Even if patients form an intention to take medication for osteoporosis, they may have difficulty executing medication use behavior in the context of their daily



lives. Lack of perceived ability to take the medication as prescribed (poor self-efficacy) [27], complex dosing schedules that interfere with daily activities, lack of social support to aid their medication use activities, and simply forgetting to take the medication may result in non-persistence or noncompliance [20] In these instances, poor compliance may be unintentional.

As noted previously, in the 2002 Harris Interactive Study of Persistence and Compliance [9], patients were asked why they did not fill prescriptions or comply with drug regimens. Twenty-four percent of the patients suggested that they occasionally forget to refill a prescription, while another 20% did not want to experience real or perceived side effects. Cost was a barrier for 17% of these patients, and another 14% felt they did not really need the drug. Interestingly, this study revealed that another important factor in compliance and persistence may be the patient's own management style. The researchers found that, in chronic diseases, patients for whom maintaining a sense of control is important are most likely not to fill a prescription, fill a prescription on time, continue taking a prescription, and take it as frequently as prescribed or in sufficient doses than patients who are less concerned about maintaining a sense of control. Future research is needed to ascertain whether or not these individuals are more likely to feel dependent on medication when using it, and if that is the source of their sense of lack of control associated with its use. The Harris study also found that there were gender differences in medication behaviors, with women less likely than men to report compliance with prescribed drug regimens; however, other studies have reported lower compliance among men [28].

The perspectives of physician and patient often differ substantially [20, 29]. Although both physicians and patients consider efficacy, safety, and cost, they are likely to differ in their estimates or beliefs about these in part because they have different belief systems and use different sources of information. Patients increasingly gather information from the Internet, while also depending on peers, friends, and family. Physicians, on the other hand, rely on published data from randomized clinical trials, professional guidelines, and opinions of key thought leaders. Patients often base their safety concerns on both real and perceived side effects. Physicians think about costs to the healthcare system as well as to the patient while patients focus on their own out of pocket costs. Physicians may concentrate on negative messaging (e.g., if you do not take your medication you will fracture and you will be in a wheelchair) while patients respond to positive messaging (if you take your medicine you will have a better quality of life and be able to play with your grandchildren) [30].

Generalizability

In this review, we have focused on oral bisphosphonates since the majority of scripts are for oral bisphosphonates. Most studies have focused on oral bisphosphonates. There is some modest data on raloxifene (ref) which shows similarly poor compliance on therapy and data on rhPTH(1–34) which also shows poor compliance to this daily injectable therapy. We do not know compliance on parenteral bisphosphonates but if we are correct that a substantial proportion of poor persistence is intentional, then the use of IV drugs is not likely to fully address the problem of poor persistence. An individual needs to go to a healthcare provider to get the IV therapy. There has been no extensive study of compliance to vitamin D, but studies of compliance to vitamin D would be worthwhile.

How we can improve compliance and persistence

The research literature suggests that the most effective compliance and persistence intervention may simply be to increase interaction with healthcare providers. Clowes et al. [31] did a randomized clinical trial to study compliance and persistence in osteoporosis with patients randomized to one of three groups: no monitoring, nurse monitoring, and nurse plus bone marker monitoring. Both of the monitored groups showed better persistence than did the no-monitoring group, but there was no significant difference between nurses monitoring alone compared to nurse plus marker monitoring. In the Delmas [32] IMPACT trial, patients who had a positive response to therapy as judged by urine biomarkers and were given positive feedback had better adherence (i.e., compliance) than patients who received negative feedback from biomarkers.

Therapeutic interventions to improve medication-related behaviors across multiple chronic conditions have often failed. In a review by Haynes [33], only 36 out of 81 adherence interventions led to improved outcomes with modest improvements in persistence and clinical outcomes. Most of the interventions have emphasized use of pill reminders, pill organizers, increasing convenience which do not address intentional poor compliance. The majority of the successful interventions involved more than one type of intervention (e.g., education combined with self-management) [33, 34] and involved some level of engaging the patient to influences, health beliefs, and attitudes they have regarding their underlying disease and the recommended medication.

Compliance and persistence are extremely important for a variety of people with interest and investment in osteoporosis. Stakeholders for compliance and persistence



include healthcare providers, pharmaceutical companies, family, friends, and pharmacists; however, the major stakeholder—the one in the middle of this circle—is the patient. All of these stakeholders could play a potential role in improving compliance and persistence.

Opportunities to improve compliance and persistence occur at several points after a patient receives the diagnosis of osteoporosis. While writing the prescription, healthcare providers could attempt to identify high-risk patients who initially may not even fill the prescription. High-risk patients could be identified [35] by using a questionnaire or by review of compliance with other medications [36]. After a patient fills a prescription, more traditional patientand physician-centered strategies might enhance patient behaviors. Patient-centered solutions include use of alternative packaging [37], loyalty incentive programs, letter, texting or e-mail reminder programs [38, 39], and patient educational tools including use of call centers [40]. Lowering cost may have a significant positive effect, but other factors are even more important [23]. Strategies for physicians have included electronic reminders, education of the importance of compliance and persistence, and pay for performance.

However, both traditional patient- and physician-centered strategies have not been successful in improving compliance and persistence [41] in part due to participant bias in these interventions. Patients who participate in these programs are often the patients most interested and invested in their care (e.g., for whom the health value of the medication is high and understand the connection between their health behaviors and health outcomes). Patients for whom the health value of the medication is lower are more likely to be noncompliant and are unlikely to participate in these programs. These individuals may tend to be more passive in managing their health and may not see the connection between their own health behaviors and the resulting health outcomes.

Recently, commercial programs have attempted to improve compliance and persistence [42] by adding patient support through motivational interviewing techniques [43, 44], which attempt to modify patient behaviors and "activate" patients to improve their health behaviors. These behavioral techniques help patients by identifying personal goals, by helping them understand how fractures would impede their ability to realize those goals, and by using interviewing techniques done by behavioral coaches to help motivate patients to be able to make a more realistic appraisal of the risks and benefits of medication use. These techniques may help improve patients' self-efficacy [27] or confidence that they can take their medication in the context of their daily lives and become better selfmanagers. Unfortunately, such behavioral interventions are time intensive and costly. However, such interventions could be cost-effective if they result in significant healthcare savings from preventing fractures. What we need is to be able to deliver a behavioral intervention with cost-effective technology. One such possibility is to use the Internet or DVDs to disseminate educational material to activate patients based on elicited patient preferences and health beliefs.

Poor persistence and compliance is a significant problem in the management of osteoporosis. The primary reason patients with osteoporosis do not take their medicines is most likely not simply forgetting to do so. The majority of patients are actively choosing not to take their medications. Why they make these choices varies. The effect of improving patients taking their medications by 20% is equivalent to a roughly 20% improvement in efficacy [45]. We need to be thinking about interventions which not only extend dosing intervals but also utilize multifaceted strategies to improve compliance and persistence. These must start when the prescription is written and continue throughout the entire medication-taking interval.

Further research

Future research on compliance and persistence should be concentrated in three main areas. First, we need to better understand the process by which patients form intentions to take or not take recommended medication. Secondly, we need to understand the roles of patient time preference in patient decision-making, which refers to the degree that patients are willing to expend resources such as time, money, or bother now to prevent adverse events such as fracture which may or may not happen in the future. We also need to understand patient risk preferences in terms of fracture risk and side effects. What level of fracture risk motivates a patient to take a medication and, similarly, what level of perceived side effects will motivate a patient to discontinue a medication or not fill the prescription? Finally, using this information, we need to develop means to help healthcare providers identify patients who are at high risk of poor compliance and/or persistence. This may include questionnaires [35] or by reviewing persistence to other chronic medications [36]. We then need to develop interventions solidly based on educational theory which will activate those patients at high risk of osteoporosis to be more involved in their care and become more compliant and persistent with medication regimens. These interventions may require the services of allied health professionals skilled in behavioral coaching and motivational interviewing techniques. Such programs will of course carry a direct



medical cost. Research in the future will be required to estimate how effective such programs are in improving compliance with osteoporosis medications, and how cost-effective are these interventions.

Conclusions

Compliance and persistence with osteoporosis therapy is less than optimal. However, compliance and persistence in osteoporosis is not significantly different from other asymptomatic chronic conditions. Most of the poor medication behavior with osteoporosis medication is probably intentional rather than unintentional. There is a need to develop multifaceted interventions to improve compliance and persistence with osteoporosis medications.

Conflicts of interest None.

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